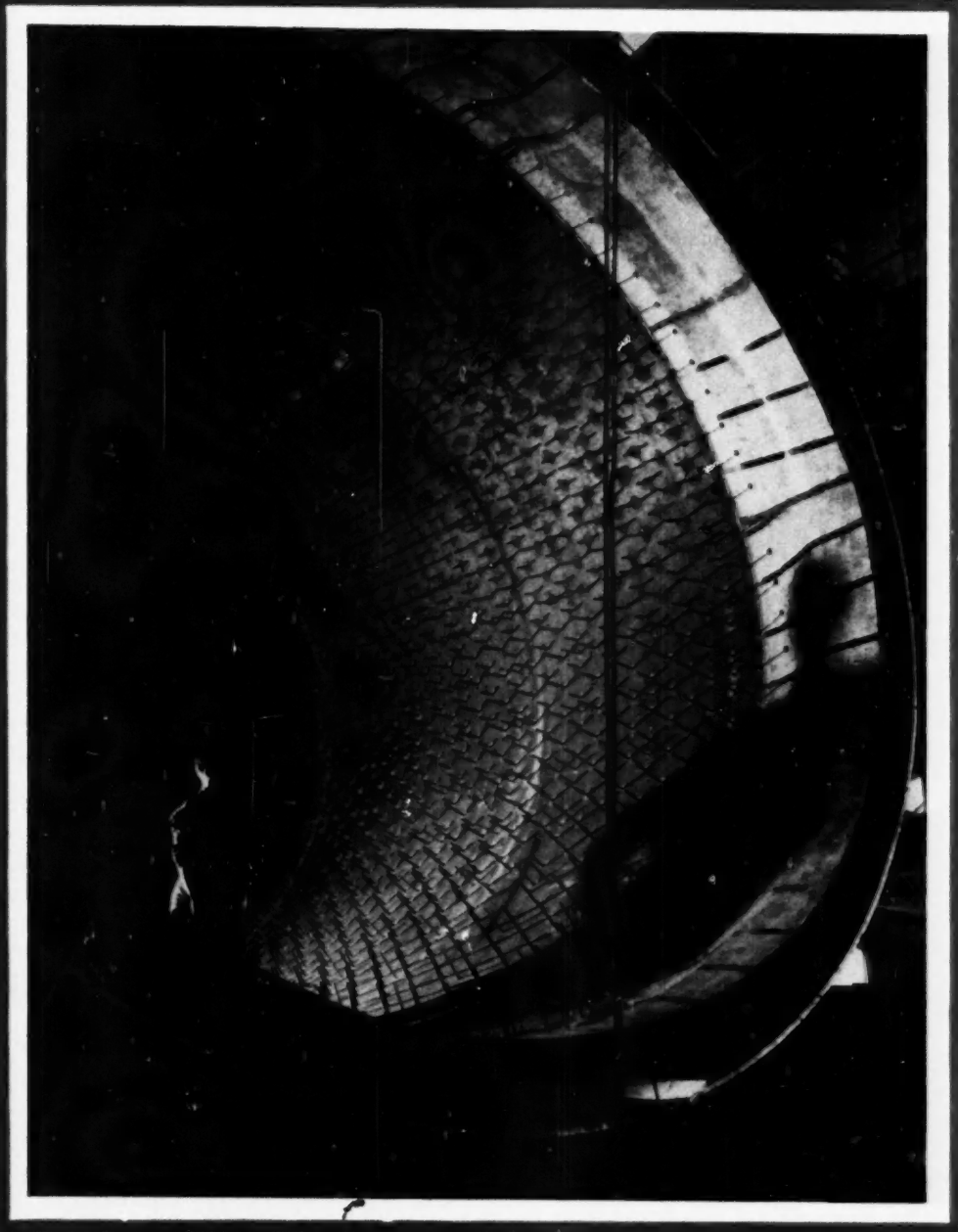
Board of Trade Journal

Volume 185, No. 3463

2 August 1963



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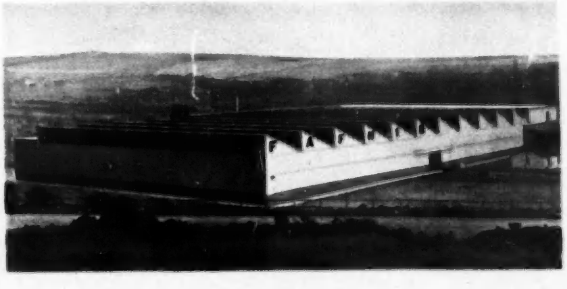

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Board of Trade Journal

Volume 185, No. 3463 — 2 AUGUST 1963 — Price 1s. 3d. net

Pages 233-276 — Annual Subscription including Inland Postage, £3 18s. 0d.

Latest Published Company Profits Show Recovery

BETWEEN APRIL 1 AND JUNE 30, 1963, the Board of Trade's Statistics Division received accounts from 618 quoted companies for their accounting years ending between April 1962 and March 1963. These companies number less than one-third of all the quoted companies engaged mainly in manufacturing and distribution in the United Kingdom whose accounts are analysed by the Board of Trade (companies with assets of less than £0·5 million are no longer included in the analysis) but in 1961 they accounted for nearly two-fifths of total income and assets; thus the companies whose accounts are analysed in the present article are, on average, rather larger than the typical quoted company. The analysis includes the accounts of the two largest companies in the analysis, Imperial Chemical Industries and Unilever, and as they are both classified to the chemical industry, the latter is over-represented compared with the weight it would carry in an annual analysis. The drink industry, on the other hand, is under-represented here, many of the brewery companies having autumn accounting dates.

Of the 618 accounts analysed, 437 related to a year ending in December 1962, 56 to March 1963, 49 to January 1963 and the remainder were spread over the remaining months of the period from April 1962 to March 1963. Thus the accounts can be taken to represent roughly average experience during the calendar year 1962. Table A shows the pattern of the accounts in the present analysis in terms of their accounting dates and the date the accounts were received by the Board of Trade. Table B shows how the industrial distribution of assets of the companies whose accounts are analysed here compares with the industrial pattern of quoted companies as a whole.

Company Income

Gross trading profits of the companies reporting in the second quarter of 1963 at £876 million were 3 per cent higher than they were in 1961. The companies which reported in the quarter ended December 1962 earned 10 per cent less than they did in the previous year; for the companies reporting in the first quarter of 1963, trading profits were 4 per cent less than a year earlier. Hence the present figures confirm the recovery in profits, in line with the trend of gross trading profits of all companies as estimated in the national income accounts; these amounted to £3,474 million in the year ended December 1962, only very slightly less than the figure of £3,487 million for the previous year.

The fact that 1962 profits of quoted companies were little different from those of a year earlier is reflected in the figures for individual industry groups; of the 22 groups for which separate figures are calculated, 14 showed profits within 5 per cent of those for 1961. Companies classified to the vehicles industry again showed a substantial rise in income (from £22 million in 1961 to £28 million in 1962) and the performance of the electrical engineering companies and of construction companies and tobacco companies was also good. Income of the seven shipbuilding companies which reported was barely half of the 1961 figure.

There was little change from the trend shown by income appropriations of companies which had reported in the first quarter of 1963. Tax appropriations and dividend distributions rose slightly but represented the same proportion of trading profit in both years. Interest on debentures and other long term liabilities however rose from £28 million to £34 million, reflecting the new issues of loan capital of £135 million which occurred during 1962. Provisions for depreciation rose from £224 million in 1961 to £243 million in 1962. The amount retained in reserves (excluding depreciation provisions) fell to 16 per cent of gross income compared with 18 per cent pre-

TABLE A

Spread of Accounting Dates

Number of Companies

	Accounting Year ending in month shown	Accounts received by Statistics Division in month shown
1962 April-November	50	—
December	437	—
1963 January	49	—
February	26	—
March	56	—
April	—	160
May	—	323
June	—	135
Total	618	618

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Editorial Communications should be addressed to the Editor, *Board of Trade Journal*, Room 2410, Board of Trade, Horse Guards Avenue, London, S.W.1. (Tel. Trafalgar 8855, Ext. 2192). Address for telegrams and cables 'Boneblack, London.'

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Orders and remittances for reprints should be addressed to the Director of Publications (P.2), H.M. Stationery Office, Atlantic House, Holborn Viaduct, London, E.C.1. Cheques should be made payable to H.M. Paymaster-General.

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Front Cover Photograph

One of two chemical reactor vessels fabricated in 1¼ inch thick carbon steel plates with stainless steel attachments in course of manufacture in the South Works of Ashmore, Benson, Pease & Co. Ltd., Stockton-on-Tees, a member of the Davy-Ashmore Group. The vessels are 15ft. 9in. in diameter and 52ft. long, each weighing 45 tons.

Company Profits (*Continued*)

viously. Depreciation provisions plus the amount retained in reserves, including the proportion due to minority interests, which together are available to finance companies' expansion, amounted to 43 per cent of the gross income so far reported for the year 1962; this figure has varied little for several years.

Low level of company activity in 1962

The difficulty of discerning a trend from quarterly aggregations of companies' annual accounts is apparent in the figures of expenditure on fixed assets. Companies reporting in the present quarter showed an increase of £45 million over 1961 in this expenditure but the previous quarter's figures showed a fall of £20 million while those received in the last quarter of 1962 showed a rise of £8 million.

None the less an analysis of the sources and uses of funds – corresponding roughly to the capital account of companies – of all quoted companies which have so far reported for 1962 illustrates the generally low level of company activity. The main uses of company funds – increasing stocks and granting trade credit, buying new plant and equipment, and acquiring subsidiary companies – are set out in Table C. Taking these together, the amounts companies spent in 1962 were less than they spent in 1961, and this fall is apparent in each quarter's aggregation of accounts so far. Moreover, taking all the companies together, their expenditures under these headings totalled less in 1961 than they did in 1960. An indication of the trend of expected activity is provided by the statistics (in Table 2) of contracts for capital expenditure not provided for in the accounts; accounts received up to six months ago showed that these contracts were higher than they were a year earlier; but the present accounts, as well as those received in the first quarter of the year, show a sharp decline in new contracts. In the main, the decline this quarter is accounted for by the companies classified to chemicals, but the paper and printing trades, as well as the engineering industries all show some decline in contracts which more than offset increases in the industries making building materials etc. and the food and retailing industries.

Companies have continued to raise considerable amounts of new capital by the issue of shares and long term loans – the current

TABLE B

Industrial Distribution of Company Assets, 1961

£ million
(Percentage total in brackets)

	Net assets in 1961 of companies included in present analysis (618 companies)		Net assets in 1961 of all companies included in annual analysis (1,974 companies)	
Chemical and allied	1,447	(27)	1,874	(14)
Electrical engineering	480	(9)	945	(7)
Non-electrical engineering	423	(8)	1,090	(8)
Food	388	(7)	584	(4)
Textiles	309	(6)	977	(7)
Paper, printing and publishing	303	(6)	792	(6)
Retail distribution	286	(5)	894	(7)
Vehicles	254	(5)	836	(6)
Bricks, etc.	161	(3)	426	(3)
Wholesale distribution	153	(3)	480	(4)
Drink	125	(2)	1,074	(8)
Other industries	944	(18)	3,658	(27)
Total	5,273	(100)	13,620	(100)

TABLE C

£ million

	1961	1962
Uses of Funds		
Increases in value of stocks	122	16
Increases in net trade and other credit	34	24
Expenditure on fixed assets	483	528
Expenditure on acquiring subsidiaries	86	119
	725	687
Sources of Funds		
Depreciation provisions and balance retained in reserves	381	400
Increase in amount owing to banks	70	31
Additions to tax and dividend accruals	16	—11
Receipts from issues of ordinary shares	152	113
Receipts from issues of preference shares and long-term loans	37	143
Decrease or increase in holdings of cash and marketable securities, etc.	33	—28
Other items and adjustments	36	39
	725	687

Company Profits (*Continued*)

figures show new issues amounting to £255 million against £189 million in 1961, although accounts received earlier showed some fall in new money in 1962 compared with 1961. Allowing for the fact that some of these shares will have provided part of the consideration of £119 million (a sharp increase over the 1961 figure of £86 million) paid for the acquisition of subsidiary companies, this influx of new money coupled with the absence of business expansion is reflected in an easing of the pressure on companies' liquid resources. In 1960 and 1961, borrowing from banks rose very sharply, and at the same time liquid assets by way of cash and marketable securities were run down considerably. New bank borrowing in 1962, however, has been at less than half the 1961 rate, and the current quarter's figures show a rise in liquid assets of £28 million.

Quoted Companies – Appropriation of Income

Accounts received between April 1 and June 30, 1963

TABLE 1 £ thousand

	Manufacturing and Distribution		Manufacturing Industries	
	1961	1962	1961	1962
Number of companies (a)	644	618	474	456
Trading profit (before depreciation and other provisions)	854,250	875,999	713,862	728,897
Less provision for depreciation	224,001	242,753	196,334	212,172
Less other provisions	9,239	10,093	4,145	4,347
Trading profit	621,010	623,153	513,383	512,378
Plus income from investments	43,710	48,714	38,477	43,994
Plus other income	2,663	841	2,486	723
Less interest on long-term liabilities	27,660	33,993	24,253	30,408
Net income (before taxation)	639,723	638,715	530,093	526,687
Less taxation	312,473	314,401	258,367	259,488
Net income (after taxation)	327,250	324,314	271,726	267,199
Plus prior year adjustments:				
Tax	10,069	7,668	9,142	6,407
Other	3,184	1,397	3,047	1,024
Disposable income	340,503	333,379	283,915	274,630
Less dividends (net):				
Ordinary	156,789	162,434	128,612	131,791
Preference, etc.	13,454	13,574	11,468	11,562
Less share due to minority interest	9,639	10,925	8,665	10,071
Balance retained in reserves	160,621	146,446	135,170	121,206

(a) The 1961 figures include companies which were independent in that year but which were acquired in 1962 by another company in the population.

Quoted Companies – Balance Sheet Summary

Accounts received between April 1 and June 30, 1963

TABLE 2 £ thousand

	Manufacturing and Distribution		Manufacturing Industries	
Balance sheet at end of year	1961	1962	1961	1962
Fixed assets:				
Tangible fixed assets, net	2,880,588	3,078,737	2,418,194	2,571,086
Goodwill, etc.	121,596	144,939	103,917	121,116
Trade investments	238,608	317,604	217,582	293,709
Investments in unconsolidated subsidiaries	20,575	26,508	19,180	25,614
Total fixed assets	3,261,367	3,567,788	2,758,873	3,011,525
Current assets:				
Stocks and work-in-progress	1,930,763	1,942,637	1,674,327	1,679,557
Trade debtors	1,431,531	1,488,590	1,207,618	1,262,186
Other debtors	5,271	5,319	2,986	3,301
Marketable securities	212,457	233,371	177,156	196,344
Tax reserve certificates	51,460	47,691	39,831	37,086
Cash	221,701	233,354	185,417	194,861
Total current assets	3,853,183	3,950,962	3,287,335	3,373,335
Less current liabilities:				
Bank overdrafts and loans	330,484	360,481	264,387	292,092
Trade creditors	989,419	1,023,829	783,101	816,340
Other creditors	33,414	32,265	28,286	27,032
Dividends and interest due	111,609	114,569	90,399	91,389
Current taxation	326,030	310,465	283,213	267,168
Provisions	50,964	56,770	33,197	36,061
Total current liabilities	1,841,920	1,898,379	1,482,583	1,530,082
Net current assets	2,011,263	2,052,583	1,804,752	1,843,253
Total net assets	5,272,630	5,620,371	4,563,625	4,854,778
Less Future tax reserves	222,402	222,867	185,863	185,130
Less long-term loans	527,763	659,362	461,914	588,167
Less minority interest in subsidiaries	167,284	183,560	152,034	170,876
Shareholders' interest in total net assets	4,355,181	4,554,582	3,763,814	3,910,605
Represented by:				
Issued share capital:				
Ordinary shares	1,646,438	1,706,312	1,423,218	1,470,029
Preference, etc., shares	369,801	371,031	314,536	314,934
Capital and revenue reserves	2,338,942	2,477,239	2,026,060	2,125,642
Contracts for capital expenditure ot provided for	216,398	192,334	191,641	164,789
Accumulated depreciation on fixed assets	1,411,200	1,392,565	1,241,644	1,405,991

Notes and Definitions

Tables 1-3 present the third analysis of accounts for the 'year' 1962 (with comparable figures for 1961) based on accounts received by the Board of Trade up to the end of June 1963.

(*Continued on next page*)

Quoted Companies – Sources and Uses of Capital Funds during year

Accounts received between April 1 and June 30, 1963

TABLE 3 £ thousand

	Manufacturing and Distribution		Manufacturing Industries	
	1961	1962	1961	1962
Sources of funds:				
Receipts from issues of:				
Long-term loans	31,745	134,916	26,397	130,490
Ordinary shares	151,737	112,649	128,536	89,641
Preference, etc., shares	5,452	7,779	4,825	5,680
Total loan and share capital issued	188,934	255,344	159,758	225,811
Increase in amount owing to:				
Banks	70,448	30,586	63,146	25,172
Trade creditors	84,009	35,203	63,888	28,976
Other creditors	6,975	—1,418	6,328	—1,581
Addition to accruals:				
Tax	15,967	—13,943	10,152	—14,622
Dividends and interest	—139	2,992	—1,215	927
Total increase in credit received	177,260	53,420	142,299	38,872
Balance retained in reserves	160,621	146,446	135,170	121,206
Provisions out of income for depreciation, etc.	233,240	252,846	200,479	216,519
Additions to future tax reserves	—13,071	1,054	—13,313	—331
Total addition to reserves and provisions	380,790	400,346	322,336	337,394
Increase in liability to minority shareholders	—6,959	15,146	—6,828	16,090
Surplus on disposal of fixed assets	24,707	19,549	19,823	13,289
Other receipts on capital account	2,004	2,251	1,542	1,608
Total of other sources	19,752	36,946	14,537	30,987
Total sources of funds	766,736	746,056	638,930	633,064
Uses of funds:				
Expenditure on:				
Tangible fixed assets	446,375	443,862	371,575	373,805
Goodwill and other intangibles	7,241	9,374	5,865	5,924
Trade investments	29,188	74,707	27,495	71,585
Total expenditure on fixed assets	482,804	527,943	404,935	451,314
Increase in value of:				
Stocks	122,307	15,625	100,070	4,850
Trade debtors	125,848	57,861	109,274	48,723
Other debtors	—982	—102	—1,593	165
Total increase in stocks and debtors	247,173	73,384	207,751	53,738
Expenditure out of provisions	9,066	8,577	6,532	5,677
Other expenditure on capital account	6,869	9,981	5,734	9,163
Expenditure on acquisition of subsidiaries	86,054	119,488	64,884	105,805
Adjustments due to consolidation	—37,465	—32,181	—28,394	—25,952
Total of other uses	64,521	105,865	48,756	94,693
Total uses of funds	794,498	707,192	661,442	599,745
Balance represented by:				
Increase in holdings of:				
Marketable securities	—1,046	20,052	—1,308	18,347
Tax reserve certificates	—13,805	—4,189	—12,373	—3,156
Cash	—17,771	12,057	—13,352	7,477
Residual and other adjustments	4,860	10,944	4,526	10,651
Total balancing items	—27,762	38,864	—22,512	33,319

Problems in the Pattern of Britain's Holidays

THE GOVERNMENT have long been aware that the present pattern of holidays presents problems both to holidaymakers and to the trades which cater for them. A committee under the chairmanship of a senior member of the Board of Trade was set up in 1960 to consider the problem, consult with interests concerned and make recommendations. As the result of these consultations a White Paper entitled 'Staggered Holidays' together with a report entitled 'Motives in the Timing of Holidays' prepared by the Social Survey Division of the Central Office of Information were published on July 24.

At a press conference in London on that day to discuss the publications, Mr. Frederick Erroll, President of the Board of Trade, said that over the last few years the Government had done a great deal of research, carried out many consultations and devoted much study to this complex problem of spreading the British holiday season. As a result of this work, a reasonably clear idea had been formed of the holiday pattern and of the extent of the concentration of pressure on transport and on holiday accommodation and amenities of all kinds at certain peak times of the year. The President said that the Government also had a clear understanding of the causes of this concentration and some ideas on how it might be eased.

He said that all these ideas were set out in the White Paper. 'What we are not so sure about is what the average holiday maker really wants. To change the holiday pattern will not be easy. It must take time and it must involve the co-ordinated application of a number of measures for most of which the Government is not directly responsible – for instance finishing the GCE examination earlier and persuading industrial firms to spread their closures or adopt a rota system. The only field where the Government would have direct responsibility for action is that of the timing of Bank Holidays.'

Continuing, the President said one point which was stressed in the White Paper was that changes in one field could not be effective without complementary changes in the others. There was an understandable tendency for one set of interests to wait for others to take the first move. 'For instance as paragraph 28 of the White Paper makes clear, industry's closure dates could not be staggered if at the same time the existing school holiday pattern remained unaltered. Resort areas could not provide facilities outside the main season until there was a greater demand for them, while at the same time people would be unwilling to take off-peak holidays unless they knew they would find a full programme of entertainment. The holiday trades could not subscribe heavily to a publicity campaign for spreading holidays while so many people were tied by school and business arrangements to the traditional period.'

The President said that the Social Survey made it clear that in a number of directions the holidaymaker had not made up his mind.

'The Government's aim in publishing the White Paper is not to compel changes but to stimulate informed comment and discussion so that we may get as clear an expression as possible of what the public really wants.'

The conclusions of the White Paper are as follows: that a campaign to aim at would be to enable perhaps 20 per cent of those who now take holidays in the last week of July and the first week of August, and some of those who now go in early July, to choose some other time – if between 1 and 1½ million people would change their holiday habits in this way there would be a substantial relief to the present strain on accommodation and transport.

'The scope for increasing the number of main holidays taken in April, May or October is probably slight, though if the present number were, by suitable inducements and publicity, to be doubled, perhaps 500,000 people would be involved. There is probably greater scope for inducing the growing number of people taking secondary holidays to take them in the spring or autumn and avoid the congestion of the summer months.

'Reductions in the present excessive load of travel at the week-end during the season can only be looked for in two directions – shifting the starts of "main" and longer "secondary" holidays away from the week-ends and, since this certainly cannot be fully achieved, trying to break down the coincidence of the peaks of day-trips and week-end travel, on the one side, and of main holidays on the other. These are at present both concentrated around the August Bank Holiday.

'These limited goals ought to be attainable, but at some cost. They will not be attained without considerable disruption of established procedures, not only by the holiday trades but by organizations which are not directly concerned with holiday-taking – educational bodies, examining boards, employers and so on. Their achievement will demand a concerted effort by all concerned, involving a genuine national desire to reduce the existing pressures which so severely limit our freedom of choice as to when we take a holiday, which produce exhausting and inefficient conditions of travel, which strain accommodation and recreational facilities to the limit or beyond, and which in some cases go a long way to nullify the benefits a holiday ought to bring. Clearly, very careful thought would have to be given to the implementation of the kind of proposals set out in this paper, and their inter-action. Before any decision is taken, the public should have an opportunity of weighing the objectionable features of the present holiday pattern against the jolt to settled procedures that would be necessary to secure an improvement, and their willingness to change their existing habits if they were free to do so.'

Copies of the White Paper (Cmnd. 2105) are available from H.M. Stationery Office. Price 1s., by post 1s. 3d. Copies of the Social Survey are available from H.M. Stationery Office or from Social Survey, Floor J, Atlantic House, Holborn Viaduct, London, E.C.1. Price 30s.

Company Profits (*Continued*)

The figures are not quarterly in the sense of representing experience during a quarter; a company's accounts relate to a year's experience and the average period reflected in an aggregation of company accounts will depend on the spread of accounting dates represented by the accounts. In general, accounts received in a later quarter will tend to represent annual experience centred on a later date than those received in an earlier quarter; but since there is a seasonal pattern in industrial accounting dates, comparisons between figures published in successive quarters will reflect these seasonal factors as well as the underlying 'annual' trend of company finance which is centred in the figures derived from the accounts received during the quarter. There is also great variability in experience between companies and this can influence the comparisons between figures for different quarters.

Detailed figures for each of twenty-two industry groups are published as they become available from quarter to quarter in the Ministry of Labour's *Statistics on Incomes, Prices, Employment and Production*. The June issue of this publication contains an industrial analysis of accounts for the year 1962 received by the Board of Trade up to March 1963. The September issue will contain an industrial analysis which will include the figures published in the present article.

The companies included are those with assets of £0·5 million or more or income of £50,000 or more whose shares were quoted on a United Kingdom stock exchange at the end of 1960 and which are mainly engaged in the United Kingdom in manufacturing, distribution, construction, transport and certain other services. Companies whose main interests are in agriculture, shipping, insurance, banking, finance and property and those operating wholly or mainly overseas are not included. Wherever possible the accounts used in the analysis are the consolidated accounts of groups of companies, including the balance sheets and the profit and loss accounts of subsidiary companies within each group.

The statistics are not therefore confined to activities in the United Kingdom since over one-quarter of the companies are known to have subsidiaries operating overseas whose accounts are consolidated with those of the group. The 1961 figures include companies which were independent in that year but which were acquired in 1962 by another company in the population.

European Patent Convention

MR. FREDERICK ERROLL, President of the Board of Trade, announced on July 25 in an answer to a Parliamentary Question, that H.M. Government have indicated to the European Economic Commission and to the Governments of the Six that, if as seems likely, the final form of the draft European Patent Convention is one to which we can subscribe, we shall wish to become a contracting country. The EFTA and Commonwealth Countries have been told of our action.

This draft Convention, which has been prepared by officials of the Six and of the Commission, proposes a European patent system, accepted by all member States but capable of existing alongside national systems. The draft was published in November 1962 and comments have been invited from interested national and international organizations with the object of preparing a final draft in early 1964.

Although the draft has been prepared by the Six, the patent system it proposes need not necessarily be limited in its operation to those countries, the possibility of non EEC countries joining or being associated with the Convention being envisaged. It has long been an attractive objective that an inventor should, by means of one patent application, obtain a patent valid in several countries, and the draft not only enables this objective to be attained but also ensures that the patentee has generally the same patent rights in each of those countries. These far-reaching proposals have therefore aroused considerable interest in other countries and it seems that some of these also may seek to join the Convention.

In this country the proposals have been subjected to detailed examination during the last seven months by a Committee of representatives of industry and the professions under the Chairmanship of Geoffrey Tookey, Q.C. No formal report was made, views being expressed in a number of meetings. Although individual views differed on some points, all its members were unanimous on the importance of the draft Convention and the desirability of our keeping close touch with the Six on it.

Details of an unofficial English translation of the draft Convention were published in the *Board of Trade Journal* of November 16, 1962, page 986.

The following is a copy of the observations in question:

H.M. Government welcomes the initiative of the Community in arranging for the preparation of the draft Convention and admires the thorough way in which the scheme has been worked out. The Convention is aptly designed for countries in close economic co-operation. We confidently believe that the economic links between this country and the members of the Community will continue to become closer, and if, as seems likely, the final form of the Convention is one to which we can subscribe, we shall wish to become a contracting country. If such a development can be contemplated it would greatly assist us if we could be permitted to take part in completing the draft by having our experts at future meetings of the Working Group either as participants or as observers.

We have the following observations on the draft:

(a) **Article 5. Who may apply.** We are in favour of a solution which permits anyone to apply for and own European patents, claiming the priority of the Paris Convention if applicable.

(b) **Article 20. Rights conferred.** We prefer the first variant of this Article, though do not feel strongly on the point. If, however, this solution is adopted, we would wish to safeguard the existing rights of the Crown to use inventions in defence and other fields for the services of the Crown. We suggest, therefore, the addition to paragraph 2 of Article 20(b) of the words 'or the right of the State to make use, or authorize the use, of an invention in the public interest'.

(c) **Infringement and Validity.** A system whereby, in a patent action, questions of infringement and of validity are decided by different tribunals is one which, though we understand it operates in certain European countries, gives us some disquiet. We feel that there is a real danger that the court trying infringement will construe the monopoly given by the patent differently from the tribunal deciding validity, with the result that injustice may be done. We realise, however, that it is highly desirable to maintain the unity of the European patent. In the circumstances we would welcome the opportunity to take part in expert discussions as to how this difficulty can best be overcome.

(d) **Organization of the European Office.** We note that it is likely that the search for novelty will be entrusted to the International Patents Institute at The Hague; but that the location, staffing, etc., of the European office is otherwise not yet decided. Training in the examination of patent specifications takes a considerable time. We believe that it would greatly hasten the time by which the European office can accept applications in all industrial fields if the work of examination were to be done in places in which there are already numbers of trained examiners. We therefore suggest that the draft should provide for the possibility of the European Patent Office establishing branch offices in such places and that examination may take place in these branch offices. Any danger that divergent practices would grow up between the branches would be met by frequent interchange of supervisory personnel and close control from headquarters.

Close examination of the draft has thrown up, in addition to the above points, a number of minor suggestions for improving it. These are mainly highly technical points of detail which can appropriately be dealt with in correspondence between officials, and we are arranging for them to be made known to the Working Group direct.

Mr. Alan Green (right), Minister of State, Board of Trade, with Mr. James Fielding looking at a prototype model of a new machine made in the apprentice workshops of Fielding & Platt Ltd., Gloucester. The Minister was touring firms in the West Country in continuance of a series of export promotion visits to British industry.

British Export Successes

COMMENTING on the British export figures for the first half of 1963 in a statement dated July 26, Sir William McFadzean, Chairman of the Export Council for Europe, pointed out that exports to Western Europe show an increase of 12·4 per cent compared with the same period in 1962.

Exports to Western Europe may well reach £1,700 million this year (£4·6 million every day of the week) and now account for over 41 per cent of our total exports. Comparable figures for 1960 were £1,137 million and 32 per cent. It is likely that our exports to this area may be £200 million higher in 1963 than they were in 1962.

The six Common Market countries are taking half of these exports and account for 20 per cent of all British exports. Western Germany remains our best European market and shows an increase this year of 12½ per cent to an annual rate of £220 million. The intensive sales effort in this market will be materially helped by the British Week in Düsseldorf in May 1964.

The most spectacular increase in British exports (29 per cent.) has been achieved to France which has now overtaken Italy, the Netherlands and Sweden and becomes Britain's second largest European customer. Nevertheless Italy and the Netherlands each

shows an increase of over 15 per cent, and Sir William McFadzean is confident of the continuing opportunities in both these markets which he has recently visited on behalf of the Council.

The seven EFTA countries account for about 13 per cent of the United Kingdom's total world exports and Switzerland shows a 10 per cent increase so far this year compared with 1962. This important trade with Switzerland, which is running at an annual rate of £70 million, will be given a real boost by the British Industrial Fair and Fortnight in Zurich in September.

Of the six other countries outside these two groups with which the Export Council for Europe is concerned, Spain once again stands out. For the first six months of this year British exports have exceeded £30 million – double the figures for the same period in 1961.

There is no doubt about the great potential of this market, particularly for capital equipment and engineering products to help Spain in her industrialization plans. It is most timely that Britain should be staging an Industrial Fair in Barcelona next year – the first of its kind ever to be held in Spain by any country.

'This is a great success story' said Sir William McFadzean, 'Far from losing ground since the breakdown of the Brussels negotiations we have advanced through the competitive position of British Industry and their ever-increasing effort. But much remains to be done for our share of these great markets is still too small.'

Trade Prospects in the Gulf States

THE LONDON CHAMBER OF COMMERCE sent a Trade Mission led by Mr. M. Kewley, chairman of the Chamber's Middle East Section, to the Gulf States from March 15 to April 6 this year. The findings of the Mission are published in a report entitled 'Trade Prospects in the Arabian Gulf', which was written by members of the Mission to give businessmen a fuller understanding of a market in which Britain is losing ground to her competitors. It also contains an economic background to the area as a whole and separate sections and findings for each of the States visited.

Emphasis has been placed on the important fact that rarely is it possible to draw a general conclusion on the market of the Gulf as a whole. Rather each State should be considered as a separate market with an individuality of its own. An example of this given in the report is the difference in national income per head of Kuwait, which is probably the highest in the world and could well be over £1,000 average per annum, and that of another State which has yet to experience the full benefit of oil production.

The Mission's report, which includes a thorough appraisal of agency arrangements and representation in the Gulf States, also contains a comprehensive picture of trade as a whole and deals with subjects such as capital equipment and investment; after sales service; changing pattern of demand; price; deliveries; design and suitability for the market; language; presentation and display; the effects of the emancipation of woman and Westernization. Copies: London Chamber of Commerce, 69 Cannon Street, London, E.C.4. Price 7s. 6d., post free.

Western Hemisphere Exports Council U.S. Buyers' Guide

THE WESTERN Hemisphere Exports Council announce that its 'Buyers' Guide to British Goods and Services in the United States' will be published early next year and will reach all major purchasing agents and buyers in the United States.

In an interview Lord Rootes, Chairman of WHEC, said: 'We want to provide a book which will tell buyers at a glance where they can get any product in Britain and also the names and addresses of the agents selling these products in the United States'. Entries in the guide are offered to British manufacturers free of charge.

Firms or persons requiring entry forms or further details are advised to write to Monitor Directories Ltd., 41 Upper Grosvenor Street, London, W.1.

ECGD Business in April-June Quarter

BUSINESS DECLARED as shipped under ECGD 'Commercial' insurance during the second quarter of 1963 amounted to £254·8 million – an increase of £34·3 million on the figures for the corresponding quarter last year. The face value of Comprehensive policies current at the end of the quarter was a record at £1,048·4 million, compared with £920·0 million a year ago. The number of these policies increased over this period from 6,136 to 6,448.

New Specific policies issued during the quarter amounted to £24·6 million; these included contracts for power stations (£10·6 million), mill plant (£3·5 million), ethylene gas plant (£3·0 million), steelworks plant (£1·7 million), turbo-generating sets (£1·4 million) and a bulk carrier (£1·0 million). Taking new Specific contracts together with contracts covered under Comprehensive policies which involved more than six months credit, the value of new business during the quarter where terms exceeded six months amounted to £45·8 million compared with £47·7 million in the previous quarter, and a quarterly average over the past twelve months of £45·1 million.

During this quarter one Financial Guarantee was issued, bringing the total to six. In a further six cases the contract is known to have been awarded to firms which have secured the offer of Guarantees; on a further 37 projects under negotiation there is agreement in principle to the offer of Guarantees.

Formal quarterly statement:

The number of Comprehensive policies current (under Section 1 of the Export Guarantees Acts) at the end of the second quarter of 1963 was 6,448. This compared with 6,298 at the beginning of the quarter and 6,136 at the end of the corresponding quarter last year. The face value of Comprehensive policies current at the end of the quarter was £1,048·4 million, compared with £1,012·5 million at the beginning of the quarter, and £920·0 million at the end of the corresponding quarter last year.

New Specific policies (covering individual contracts) to a face value of £24·6 million were issued during the quarter. Taking these together with new contracts involving more than six months credit declared under Comprehensive policies, the total of new business insured during the quarter where terms have exceeded six months credit was £45·8 million, compared with the quarterly average over the previous twelve months of £45·1 million.

The combined value of all Comprehensive and Specific insured business (including external trade) declared as shipped during the approach in Britain to the problems of consumer welfare, which led recently to the establishment by the Government of a National Consumer Council.

Department's Liability

During the quarter ended June 30, 1963, the Department assumed liability:

(a) under Section 1 of the Export Guarantees Act, 1949 (as amended by the Acts of 1951, 1952, 1957 and 1959) up to a maximum of £102,614,533 in respect of guarantees amounting to £189,078,451;

(b) under Section 2 of the Export Guarantees Act, 1949 (as amended by the Acts of 1951, 1952, 1957, 1959 and 1961) up to a maximum of £19,420,875 in respect of guarantees amounting to £24,239,930.

Consumer Advisory Council Disbanded

THE CONSUMER Advisory Council, set up by the British Standards Institution in January 1955 to 'provide a voice for the ordinary shopper', decided on July 25 that its main objectives having been achieved, it should now disband itself. The CAC's most important contribution has been in spearheading a new approach in Britain to the problems of consumer welfare, which led recently to the establishment by the Government of a National Consumer Council.

Stamp Duty on Bearer Instruments

THE BOARD OF INLAND REVENUE have issued explanatory notes in connection with Clauses 59-61 of the Finance Bill, 1963.

Copies of the notes are obtainable from Inland Revenue Stamp Offices.

Open General Licence for Aluminium Scrap and Metallic Residues

AT THE REQUEST of the Ministry of Aviation the Board of Trade announce that arrangements have been made to permit the continued export of specified types of aluminium scrap and metallic residues.

An Open General Licence has been issued permitting the export to any destination during the period August 17, 1963, to November 16, 1963, of aluminium scrap and residues as detailed below:

(1) Scrap and old metal being material wholly or mainly by weight of aluminium or alloys containing 70 per cent or more by weight of aluminium, other than:
  (i) scrap wrought material (including foil);
  (ii) scrap comprised of articles consisting wholly or mainly by weight of wrought material;
  (iii) unused cast scrap;
  (iv) swaft, turnings, millings, borings and routings.

(2) Metallic residues, the following:
  (i) aluminium skimmings and dross;
  (ii) aluminium ball mill dust.

Inquiries about this Licence should be made to the Board of Trade, Export Licensing Branch, Hillgate House, 35 Old Bailey, London, E.C.4. (Tel. City 5757). Copies of the Open General Licence (price 3d., by post 5½d.) can be obtained from H.M. Stationery Office, Kingsway, London, W.C.2, and branches.

Note:

The new Open General Licence allows for a further period of three months the continued free export of certain specified types of aluminium scrap and metallic residues. The current Open General Licence covers the period from May 17, 1963, to August 16, 1963, and details of it were given in the *Board of Trade Journal* dated May 10, 1963, page 1060.

Revocation of Anti-Dumping Duty on Phthalic Anhydride from Switzerland

THE BOARD OF TRADE announce that The Anti-Dumping Duty Order 1963 (Amendment) Order 1963, amends The Anti-Dumping Duty Order 1963, by revoking the anti-dumping duty of £8 10s. 0d. per ton on phthalic anhydride originating in Switzerland, being a product of Reichhold Chemie A. G. of Hausen bei Brugg.

Copies of the Order (S.I. 1963 No. 1264) which came into force on July 26, 1963, are available from H.M. Stationery Office, Kingsway, London, W.C.2, and branches. Price 3d., by post 5½d.

Anti-dumping duties on imports of phthalic anhydride from Austria, France, the Federal Republic of Germany, and Poland, continue in force.

Purchase Tax Removed on Shot Gun Cartridges

THE COMMISSIONERS of Customs and Excise, in consultation with the trade, have reviewed the purchase tax liability of shot gun cartridges and have decided that, in future, dust shot cartridges and No. 3 (9 mm.) long shot cartridges may be regarded as free of tax. All other types of shot gun cartridges remain taxable at the 25 per cent rate which applies to sports requisites under Group 20 of the Purchase Tax Schedule.

Note – The two types of cartridges which are freed from tax are unsuitable for sport and are used for pest destruction.

Overdrafts of the Nationalized Industries

H.M. TREASURY announced on July 25 that the total bank overdrafts of the nationalized industries, at July 17, 1963, were £72·8 million, of which £63·3 million were from the clearing banks and £9·5 million from the Scottish banks.

New Companies Registered in June

BELOW ARE details of new companies registered in Great Britain during June 1963, showing nominal capital. The figures are exclusive of unlimited companies and companies limited by guarantee.

Nominal Capital	Public Companies	Private Companies	Total
Under £1,000	—	1,942	1,942
£1,000 and under £10,000	—	868	868
£10,000 and under £50,000	—	161	161
£50,000 and under £100,000	—	13	13
£100,000 and under £1,000,000	—	11	11
£1,000,000 and above	—	—	—
Total number	—	2,995	2,995
	'000's	'000's	'000's
Total amount of Nominal Capital	—	£7,182	£7,182

Companies registered in Great Britain in 1962-63

	1962		1963	
	Number	Nominal Capital £'000's	Number	Nominal Capital £'000's
January	2,354	15,038	3,178	8,336
February	2,530	7,667	3,250	6,766
March	3,552	10,032	3,927	10,470
April	2,697	6,924	3,698	8,253
May	3,165	8,572	3,642	8,459
June	2,731	36,710	2,995	7,182
July	2,954	6,989		
August	2,806	8,625		
September	2,538	15,806		
October	2,909	6,409		
November	3,252	7,092		
December	2,903	12,846		
Total	34,391	142,710		

Winding-up Orders for Two Overseas Insurance Companies

American Military International Insurance Association incorporated in Wilmington, Delaware, U.S.A.

First General Insurance and Guarantee Co. Ltd., incorporated in Nassau, Bahamas.

A Board of Trade inspector was appointed to investigate the affairs of these two companies on December 21, 1962, and on July 4 made an interim report to the Board. On July 9 the Board obtained leave of the court to present petitions for the compulsory winding-up of both companies in the United Kingdom and these petitions were served on the companies on July 10. On July 15 a petition of a creditor with a judgment for £166 against First General was granted and a winding-up Order made, so the Board did not proceed with their own petition in that case. On July 29 a winding-up Order was made on the Board's petition in respect of American Military.

As from the date of the winding-up orders the insurance policies of these companies were terminated. The companies transacted motor insurance business in the United Kingdom and all holders of their policies ceased to be insured for Road Traffic Act purposes as from the date of the winding-up orders. Policy holders whose policies are terminated may have a claim in the liquidation for refund of premium on the unexpired part of the policy. Anyone having a claim of any sort against either of these companies should get in touch with the Official Receiver, Inveresk House, 346, Strand, W.C.2, who is the provisional liquidator of both companies.

New and Revised British Standards

SOME recent British Standards published are listed below. Copies are obtainable from the British Standards Institution, British Standards House, Park Street, London, W.1.

B.S.	Particulars	Price s. d.
1991 : —	Letter symbols, signs and abbreviations: 1991 Part 6 : 1963 Electrical science and engineering	12 6
2875 : 1963	Schedule of wrought copper and copper alloys. Plate	20 0
3406	Methods for the determination of particle size of powders: 3406 Part 3 : 1963 Air elutriation methods	7 6
3499	School music equipment: 3499 Patt 7A– 1963 Music stands	5 0
	3499 Part 7B-: 1963 Percussion instrument trolleys	4 0
3604	Steel pipes and tubes for pressure purposes: Low and medium alloy steel	8 6
3620	Methods for the expression and presentation of results of coal cleaning tests	15 0
3633	Cheese-pressing moulds: 3633 Part 1 : 1963 Rectangular moulds	4 0
3634	Black bitumen oil varnish	4 0
3635	Codes for punched tape for numerically controlled machine tools	15 0
3637	Water-resistant, shock-resistant and anti-magnetic properties of wrist- watches	3 0
3638	Method for the measurement of sound absorption coefficients (ISO) in a reverberation room	4 6
3639	Lap rods for cotton opening and carding machines	3 0
3641	Symbols for machine tool indicator plates	7 6
3643	ISO metric screw threads: 3643 Part 1 : 1963 Thread data and standard thread series	4 0
NEW CODES OF PRACTICE:		
C.P. 212	Wall tiling: C.P. 212 Part 1 : 1963 Internal ceramic wall tiling in normal conditions	7 6
1014 : 1963	Code of practice for the protection of electrical power equipment against climatic conditions	8 6
NEW AIRCRAFT STANDARDS:		
F 114 : 1963	Light cotton fabric for aeronautical purposes	2 6
F 115 : 1963	1¼ oz. cotton fabric for aeronautical purposes	2 6
F 116 : 1963	Mercerized cotton fabrics for aeronautical purposes	2 6
F 117 : 1963	7 oz. cotton fabric for aeronautical purposes	4 0
REVISED BRITISH STANDARDS:		
B.S.		
218	Leaded brass (58% copper, 2% lead) forging stock and forgings	5 0
249	Leaded brass (58% copper, 3% lead) rods and sections (other than forging stock)	4 6
251	Naval brass rods, sections, forging stock and forgings	7 6
252	Naval brass (special mixture) rods and sections (other than forging stock)	5 0
378	Solid drawn copper and copper alloy tubes for condensers, evaporators, heaters and coolers	6 0
809	Methods for sampling milk and milk products	6 0
885	Brass tubes for general purposes; 70/30 arsenical brass, aluminium brass	5 0
1210	Wood screws	15 0
1417	Methods for the sampling and analysis of acid casein	5 0
1819	Spring interior mattresses for hospitals, institutions and Government departments: 1819 Part 1 : 1963 Mattresses for adult beds and cots	4 6
1899 : 1963	Pillows (excluding cellular rubber pillows) for hospitals, institutions and Government departments	4 0
3284	Polythene pipe (type 710) for cold water services	4 6
REVISED AIRCRAFT STANDARDS:		
3 F 37 : 1963	Heavy cotton fabrics for aeronautical purposes	2 6
3 F 55	Medium weight cotton fabrics for aeronautical purposes	4 0
2 F 57	Scoured cotton fabrics for aeronautical purposes	2 6

Patents Endorsed 'Licences of Right'

UNDER SECTION 35 of the patents Act, 1949 the following Patents were endorsed 'Licences of Right' on the dates specified:

NUMBER	GRANTEE	SUBJECT-MATTER
	June 20, 1963	
855,757	Pani P.	Dry purification of gases.
	June 21, 1963	
899,476	Societe Anonyme des Usines Roos Geerinckx et De Naeyer	Weaving looms.
	June 28, 1963	
791,772	ASAL Fabrik Biologischer und Pharmazeutischer Praparate Rudolf Holb	Method of producing benzilic acid salts of α - diphenyl - α - oxyacetic acid - (α - dialkylamino-ethyl) esters.
872,976	Power Jets (Research & Development) Ltd.	Gas turbine power plant.
877,584	Power Jets (Research & Development) Ltd.	Gas turbine driven plant.
899,634	Brooke W. M.	Rotating magnetic apparatus.
	July 2 1963	
702,683	Truffaut, R. E.	Extraction of hypophyses from the heads of slaughtered animals.
830,094	A. G. Brown, Boveri & Cie	Yoke for a magnetic circuit.
864,235	Gyogyszeripari Rutato Intezet	New mannitol derivative.
872,121	Belle Jardiniere	Measurement of corsets or jackets.
	July 4, 1963	
827,710	Commissariat a l'Energia Atomique.	Installation for the vapourization under vacuum, of the volatile constituent of an alloy.
829,336	Commissariat a l'Energie Atomique.	Vacuum furnace for vapourizing the volatile constituent of an alloy.
837,806	Union Special Machine Co.	Sewing machines.
873,441	Commissariat a l'Energie Atomique	Remote-controlled manipulating apparatus.
876,898	Commissariat a l'Energie Atomique	Remote-controlled manipulating apparatus.
910,308	Gevaert Photo-Producten N.V.	Preparation of sheet materials incorporating alkylene polymers.
	July 5, 1963	
709,779	Commissariat a l'Energie Atomique.	Low-current electronic amplifiers.
828,918	Societe Alsacienne de Constructions Mecaniques	A system of transmission to a distance of magnitudes which can be represented by angular values.
829,791	Societe d'Electricite Mors	Light signal unit for panel mounting.
852,532	Houilleres du Basin du Nord et du Pas-de Calais	Preparation of ethylenic hydrocarbon polymers.
898,966	Loher & Sohne G.m.b.H.	Insulation of winding wire.
899,912	Kralovopolska strojirna, Zavody chemickych zarizeni narodni podnik	Floating roofs for liquid storing tanks.

Any person who claims that the patentee at the time of endorsement of any of the above patents was precluded by a contract in which the claimant is interested from granting licences under the patents may apply for cancellation of endorsement on Patents Form No. 45 within two months after the date of endorsemenent.

GORDON GRANT
Comptroller-General.

The Patent Office.

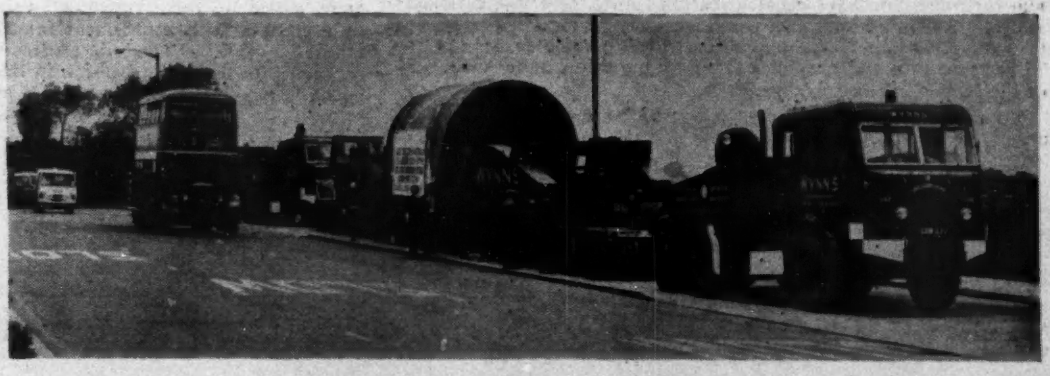
400 New Employment Opportunities for Fife

THE BOARD OF TRADE have agreed to build a factory of over 50,000 square feet at Dunfermline for Philips Electrical Industries Ltd.

Production at the new factory will consist of radio and television components, etc., and new jobs for over 400, two thirds women, will result. This project is additional to the Company's existing manufacturing facilities at Hamilton, Lanarkshire, where they produce electric lamps, shavers and electrical components.

157-Ton Stator for Australia

This 96-wheel trailer is seen en route from AEI Ltd., Manchester, to the Royal Victoria Dock, London, carrying a 157-ton turbo-generator stator for export to Australia. The trailer, built by Cranes (Dereham) Ltd., for Robert Wynn & Sons Ltd., has a carrying capacity in excess of 300 tons and is claimed to be the largest and most versatile road transporter in the world.



The Economy — Selected Indicators

Series expressed as index numbers and seasonally adjusted except where otherwise shown

	GROSS DOMESTIC PRODUCT (expenditure estimates)	INDEX OF INDUSTRIAL PRODUCTION	CONSUMERS' INCOME AND EXPENDITURE				FIXED CAPITAL EXPENDITURE					CHANGES IN STOCKS			
			Personal disposable income	Total consumers' expenditure		Retail sales	Total	Selected components				Total	Selected components		
								Manufacturing industry	Distributive and service industries	Dwellings	Public sector excluding dwellings		Manufacturing industry	Wholesalers	Retailers
	at 1958 prices		at current prices		at 1958 prices	at 1961 prices	at 1958 prices					at 1958 prices			
Base of index	1958	1958	1958	1958	1958	1961	1958	1958	1958	1958	1958	series shown in £ million			
Value in base year, £m.	20,030	—	16,029	15,271	15,271	9,095	3,493	922	699	591	1,205				
1958	100	100	100	100	100	91	100	100	100	100	100	+100	+ 37	+14	+16
1959	103	105	106	105	104	95	108	94	114	113	109	+174	+ 73	+15	+49
1960	108	112	114	110	108	98	118	110	124	129	114	+392	+520	+48	+37
1961	111	114	121	115	110	100	128	130	132	136	122	+297	+230	+36	+ 4
1962	111	115	126	120	112	101	126	115	124	139	127	+ 96	+ 42	— 4	+40
1961 4th Quarter	111	114	123	116	110	100	127	130	129	139	118	+ 37	+ 45	— 5	— 7
1962 1st Quarter	109	114	124	117	110	100	126	124	121	135	127	— 4	— 4	—10	+13
2nd Quarter	112	115	125	121	112	100	127	119	127	141	127	+ 48	+ 35	— 6	— 8
3rd Quarter	111	116	126	121	112	101	127	109	126	146	126	+ 50	+ 18	+13	+10
4th Quarter	111	115	128	122	113	101	124	108	121	134	129	+ 2	— 7	— 1	+25
1963 1st Quarter	109	112	128	121	112	101	113	99	120	97	121	— 19	+ 56	—15	— 3
1962 December	..	113	..	..	..	101	..	..	..	..	..	..	..	..	..
1963 January	..	109	..	..	..	102	..	..	..	..	..	..	..	..	..
February	..	113	..	..	..	100	..	..	..	..	..	..	..	..	..
March	..	116	..	..	..	102	..	..	..	..	..	..	..	..	..
April	..	117	..	..	..	101	..	..	..	..	..	..	..	..	..
May	..	118*	..	..	..	103	..	..	..	..	..	..	..	..	..

	ORDERS		PRICES AND COSTS				LABOUR						IMPORTS	EXPORTS	BALANCE OF PAYMENTS: current balance
	Engineering industries: orders on hand†	Textiles and clothing industries: orders on hand†	Index of retail prices		Wholesale price index: non-food manufacturing industry		Hourly wage rates: all industries and workers†	Wholly unemployed excluding school-leavers			Unfilled vacancies for adults				
			Index†	% change on year earlier	Basic materials and fuel used†	Manufactured products: home sales†		Mid-month or monthly average†	Change from previous period†	Normal seasonal change	Mid-month or monthly average†	Change from previous period†	Normal seasonal change			
	at 1958 prices													at current prices		
Base of index	Dec. 1958	Apr. 1959	Jan. 17, 1956 (Derived series from January 1963)		1954	1954	Jan. 31, 1956	series shown in thousands						1958	1958	series shown in £million
Value in base year, £m.	..	..	—		—	—	—							3,748	3,176	
1958	100	..	109·0	+3·0	102·8	113·4	114·3	402	+113	..	136	—49	..	100	100	+388
1959	101	135	109·6	+0·6	103·4	114·2	117·4	433	+ 31	..	157	+21	..	106	105	+114
1960	117	136	110·7	+1·0	104·5	116·0	122·5	337	— 96	..	212	+55	..	121	112	—308
1961	120	104	114·5	+3·4	104·4	119·1	130·3	305	— 32	..	213	+ 1	..	117	116	— 72
1962	115	100	119·3	+4·2	103·0	120·6	136·2	419	+114	..	149	—64	..	120	119	+ 67
1961 4th Quarter	120	104	116·6	+4·3	103·4	119·6	132·3	339	+ 77	+49	175	—61	—32	115	115	— 1
1962 1st Quarter	121	98	117·7	+4·7	104·0	120·2	133·7	408	+ 69	+42	150	—25	— 7	117	116	+ 19
2nd Quarter	120	99	120·2	+5·6	103·3	120·3	135·6	387	— 21	—57	172	+22	+32	120	121	+ 31
3rd Quarter	119	92	119·7	+3·8	102·2	120·8	137·3	390	+ 3	—34	156	—16	+ 7	123	121	— 19
4th Quarter	115	100	119·6	+2·6	102·5	121·1	138·3	491	+101	+49	120	—36	—32	120	120	+ 36
1963 1st Quarter	117*	100*	121·4	+3·1	103·6	121·4	139·4	627	+136	+42	113	— 7	— 5	120	123	+ 39*
2nd Quarter			122·1	+1·6	104·2*	121·7*	140·8	504	—123	—58	147	+34	+33	127	127	
1962 December	115	100	120·2	+2·6	102·9	121·0	138·8	520	+ 23	— 1	110	— 8	—12	117	119	..
1963 January	115*	100*	120·7	+2·7	103·6	121·1	139·1	605	+ 85	+41	108	— 2	— 1	116	117	..
February	118*	100*	121·7	+3·5	103·4	121·3	139·4	647	+ 42	+ 2	110	+ 2	+ 6	122	121	..
March	117*	100*	121·8	+3·1	103·7	121·6	139·6	628	— 19	—19	122	+12	+10	123	132	..
April	119*	101*	122·2	+2·1	104·0*	121·7*	140·5	553	— 75	—20	138	+16	+14	124	121	..
May	121*	105*	122·1	+1·7	104·2*	121·7*	140·9	506	— 47	—23	146	+ 8	+ 9	126	129	..
June			122·1	+1·0	104·5*	121·8*	141·0	454	— 52	—33	158	+12	+13	128	130	..
July								424*	—30*	—15	160*	+2*	+ 3			

† NOT seasonally adjusted. * Provisional.

Overseas Sterling Area Trade Summary

Overseas Sterling Area Trade in the First Quarter of 1963

TOTAL EXPORTS from overseas sterling countries (excluding exports of Middle East oil), which were growing slowly during 1962, increased sharply in the first quarter of this year, probably by some 5 per cent after allowing for seasonal movements. On the other hand, imports which recovered in the third quarter of 1962 and maintained this level in the final quarter, fell back slightly in the first quarter of this year, after allowing for seasonal movements.

Exports from Overseas Sterling Countries

The aggregate value of overseas sterling countries' exports in the first quarter of this year was 5 per cent (or £61 million) more than a year earlier. With the exception of South Africa, Ghana, Nigeria and the Federation of Rhodesia and Nyasaland, all the principal countries increased the value of their exports. Exports from Australia were 2 per cent more than in the first quarter of 1962 and this improvement continued into the second quarter of this year when they were valued at 5 per cent more than in the same period of last year. New Zealand's exports were only 1 per cent more in the first quarter than a year earlier but figures already available for the second quarter of this year record an increase of 26 per cent over a year earlier to an exceptionally high figure of £103 million.

Exports from India, Pakistan and Ceylon were all substantially greater in value than in the first quarter of 1962. An increase of about one-fifth in the quantity of tea exported contributed largely to the 17 per cent increase in the value of India's total exports but there were also substantial rises in the values of her sale of vegetable oils and hides and skins. Ceylon also benefited from larger shipments of tea but the main factor in the rise of 7 per cent in the value of her total exports, compared with the first quarter of 1962, was an increase in receipts from rubber shipments. Pakistan's exports were 8 per cent more than a year earlier, mainly because of much larger shipments of jute. Sisal and coffee sales by the East African countries were both higher in value than in the first quarter of 1962 and these countries' total exports went up by 15 per cent. Exports from Hong Kong and Singapore were respectively 10 per cent and 13 per cent more than a year earlier but those from the Federation of Malaya were virtually unchanged.

Among the countries whose exports were lower in the first quarter than a year earlier, the largest fall was experienced by Ghana whose total exports were 31 per cent less. This was due primarily to a reduction of more than £7 million in the value of cocoa exports compared with the exceptionally high figure of nearly £25 million recorded in the first quarter of 1962. Cocoa exports from Nigeria, on the other hand, increased in value but her total exports fell by 3 per cent. Copper shipments from the Federation of Rhodesia and Nyasaland were well below their value in the first quarter of 1962 and the Federation's total exports were 10 per cent less. South Africa's exports were only marginally less than a year earlier.

Imports into Overseas Sterling Countries

In the first quarter of this year the overseas sterling countries increased the value of their total imports by 6 per cent compared with a year earlier. Most of this improvement was brought about by an increase of 14 per cent (or more than £25 million) in the value of Australia's imports compared with the first quarter of 1962 when her imports were still being affected by the internal credit restrictions in force during 1961. New Zealand's imports also increased substantially in the first quarter of this year when they were 20 per cent more than a year earlier and there was a rise of 11 per cent in the value of South Africa's imports. Between them these three countries accounted for more than half of the absolute increase of £85 million in total overseas sterling countries' imports compared with the first quarter of 1962.

Imports by India and Pakistan were respectively 6 per cent and 3 per cent more than a year earlier but Ceylon's imports, which continued to be subject to severe licensing restrictions, were 16 per cent less. Ghana's imports were 15 per cent more than the depressed level of the first quarter of 1962 and Nigeria's imports also rose (by 4 per cent). Purchases by the Federation of Rhodesia and Nyasaland which were low throughout 1962 fell further in the first quarter of this year when they were 14 per cent less than a year earlier but the East African countries increased the value of their imports by 8 per cent. Both Hong Kong and Singapore imported more (2 per cent and 10 per cent respectively) than in the first quarter of last year but imports into the Federation of Malaya were 2 per cent less than the rather high level of a year earlier. Imports by the Irish Republic were 3 per cent more.

Figures are not available for total overseas sterling countries' imports from industrial countries in the first quarter of this year but table A gives this information for a few of the major countries. Compared with the first quarter of 1962, Australia increased her imports from all industrial countries by 12 per cent and from the United Kingdom by 13 per cent; increased imports from the United Kingdom accounted for 45 per cent of the absolute rise of £16 million. India and South Africa both increased their imports from industrial countries by 14 per cent. In the case of India, the United States and Japan supplied the increased imports but, in the case of South Africa, some three-quarters of the absolute rise was supplied by Western Europe. New Zealand's imports from industrial countries increased by 25 per cent with those from the United Kingdom, the main supplier, up by 21 per cent. Pakistan's imports from industrial countries fell marginally; de-

(*Continued on next page*)

Table A

Overseas Sterling Countries' Imports from Industrial Countries (i)

1st QUARTER 1963 COMPARED WITH 1st QUARTER 1962

Imports into / Imports from		United Kingdom	Germany	EEC including Germany	North America	Japan	Total Industrial Countries	Total Imports
Australia:								
(a) 1st Quarter 1962	£m.	55	11	21	45	10	141	183
(b) 1st Quarter 1963	£m.	62	12	24	49	13	157	208
(c) Percentage change		+13	+8	+17	+8	+23	+12	+14
India:								
(a)	£m.	35	21	32	43	8	123	194
(b)	£m.	35	19	31	57	13	142	206
(c)	%	—1	—12	—3	+33	+57	+14	+6
New Zealand:								
(a)	£m.	25	2	4	7	1	39	60
(b)	£m.	30	2	4	8	4	49	72
(c)	%	+21	+6	+3	+23	+ 152	+25	+20
Pakistan:								
(a)	£m.	11	3	10	23	5	52	61
(b)	£m.	12	7	12	22	4	51	64
(c)	%	+3	+34	+20	—9	—22	—1	+3
South Africa:								
(a)	£m.	37	12	25	24	5	97	125
(b)	£m.	44	14	28	26	7	110	138
(c)	%	+17	+18	+13	+5	+35	+14	+11

(i) United Kingdom, Continental OECD, United States of America, Canada and Japan.

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Overseas Sterling Area Trade (*Continued*)

creases in those from North America and Japan not being wholly offset by increased supplies from Western Europe.

Statistical Notes

Definitions of the statistics in the table were given in 'Statistical Notes' contained in the Overseas Sterling Area Trade Summary published in the *Board of Trade Journal* dated May 17, 1963.

Table 1 – Trade of the Commonwealth and Sterling Area

Quarterly Averages in £ million

	1959	1960	1961	1962	1961			1962				1963	
					2nd Quarter	3rd Quarter	4th Quarter	1st Quarter	2nd Quarter	3rd Quarter	4th Quarter	1st Quarter	2nd Quarter
IMPORTS (*a*):													
United Kingdom (*b*)	996	1,135	1,099	1,123	1,116	1,044	1,080	1,125	1,125	1,106	1,137	1,144	1,193
Overseas Sterling Area	1,178	1,375	1,356	1,385	1,412	1,295	1,324	1,323	1,362	1,396	1,458	1,408	
Australia	165	211	187	202	192	168	160	183	195	219	210	208	218
Ceylon	38	37	32	31	29	37	31	27	34	35	29	23	
East Africa	32	35	35	35	34	36	36	34	36	33	38	37	
Ghana	28	32	35	30	35	32	36	28	28	30	33	32	
Hong Kong	77	92	93	104	99	90	95	106	103	99	108	107	
India	176	204	201	199	219	181	205	194	200	194	208	206	198
Irish Republic	53	57	65	68	67	62	66	67	67	65	74	69	21 (*e*)
Jamaica	17	19	19	20	18	18	20	19	19	19	22	19	
Malaya	30	38	39	44	38	41	42	44	42	43	46	43	
Mediterranean Territories (*c*)	19	19	20	21	19	19	22	20	20	22	23	21	
New Zealand	58	70	81	68	89	86	66	60	71	68	72	72	75
Nigeria	45	54	56	51	54	52	59	49	45	50	59	51	48 (*e*)
Pakistan	32	58	57	66	63	57	55	61	61	76	65	64	
Rhodesia and Nyasaland	38	39	39	36	40	38	37	37	36	35	34	32	35 (*e*)
Singapore	91	94	94	96	99	97	91	93	101	95	98	102	
South Africa (*d*)	122	139	126	128	134	113	115	125	125	131	132	138	150
Trinidad and Tobago	23	26	30	32	29	29	32	31	29	30	35	32	
Other	135	149	147	153	151	138	156	143	150	151	169	153	
STERLING AREA	2,174	2,510	2,455	2,508	2,528	2,338	2,403	2,448	2,486	2,502	2,594	2,552	
STERLING COMMONWEALTH (*f*)	1,950	2,258	2,215	2,304	2,273	2,115	2,169	2,205	2,240	2,250	2,320	2,286	
CANADA	511	503	508	521	535	490	544	499	556	513	518	469	
COMMONWEALTH (*f*)	2,461	2,761	2,723	2,825	2,808	2,605	2,713	2,704	2,796	2,762	2,837	2,755	
EXPORTS (*a*):													
United Kingdom (*b*)	865	924	960	987	974	915	975	970	1,025	935	1,019	1,038	1,071
Overseas Sterling Area	1,013	1,064	1,109	1,140	1,129	1,106	1,132	1,140	1,162	1,105	1,153	1,201	
Australia	179	176	208	210	217	196	225	217	220	183	220	220	230
Ceylon	32	33	32	33	31	33	31	30	34	37	33	32	
East Africa	33	36	34	35	33	31	33	37	29	37	37	42	
Ghana	26	29	26	26	31	26	19	34	31	22	17	23	
Hong Kong	51	62	61	69	58	63	64	67	65	69	74	73	
India	116	119	124	126	118	126	131	121	114	136	135	141	136
Irish Republic	32	38	45	44	42	49	47	43	39	46	47	43	22 (*e*)
Jamaica	12	14	15	16	17	15	14	15	19	17	14	15	
Malaya	49	60	55	55	53	64	55	57	56	56	51	57	
Mediterranean Territories (*c*)	6	6	6	7	7	5	6	6	9	6	5	7	
New Zealand	73	76	71	71	81	65	59	83	82	54	66	84	103
Nigeria	41	42	43	42	44	50	37	46	47	38	37	44	53 (*e*)
Pakistan	29	35	36	35	29	32	42	36	28	36	42	39	
Rhodesia and Nyasaland	47	51	52	52	58	54	54	48	56	58	48	43	57 (*e*)
Singapore	75	73	66	67	67	66	68	66	67	67	67	75	
South Africa (*d*)	93	96	107	108	107	102	116	106	117	102	107	106	118
Trinidad and Tobago	20	23	27	28	29	28	25	29	30	25	28	30	
Other	100	98	100	115	107	100	109	100	120	118	124	125	
STERLING AREA	1,878	1,988	2,069	2,127	2,103	2,020	2,107	2,110	2,187	2,040	2,172	2,238	
STERLING COMMONWEALTH (*f*)	1,725	1,826	1,887	1,930	1,921	1,840	1,915	1,920	1,981	1,851	1,969	2,032	
CANADA	477	495	519	529	509	546	567	473	537	533	572	492	
COMMONWEALTH (*f*)	2,202	2,321	2,407	2,459	2,429	2,386	2,483	2,334	2,517	2,384	2,542	2,524	

(*a*) For valuation see statistical notes. (*b*) Values for 1961 and 1962 include revised estimated average values for parcel post. The 1960 figures have been recalculated on the new basis. Excluding exposed cinematograph film in 1959. (*c*) Cyprus, Gibraltar, Malta. (*d*) Includes South-West Africa and also the Southern African Territories of Basutoland, Bechuanaland and Swaziland (see also footnote (*f*)). (*e*) April-May at quarterly rate. (*f*) Excludes South and South-West Africa; also excludes the Southern African Territories (Basutoland, Bechuanaland and Swaziland) whose total trade in 1960 was of the order of £10-£11 million.

Table 2 – Principal Exports of the Overseas Sterling Area

Quarterly Averages in £ million

	Raw Wool	Raw Cotton	Raw Coffee	Tea	Raw Jute	Raw Cocoa	Tin	Copper	Meat and Meat Preparations	Wheat	Raw Sugar	Natural Rubber (*a*)
1958	91·5	16·5	11·7	49·4	15·7	24·0	9·2	21·6	40·9	5·2	23·6	62·6
1959	106·8	12·9	10·8	45·9	13·3	28·4	9·8	33·5	46·6	10·0	22·9	89·3
1960	108·3	14·4	10·7	46·1	15·2	26·9	16·3	37·8	43·9	13·2	23·8	92·3
1961	112·8	14·3	10·2	47·1	16·8	27·0	18·5	35·3	45·0	27·7	26·8	72·7
1962 (*b*)	112·5	12·5	11·5	48·1	14·6	26·7	18·9	34·2	50·7	21·9	29·9	70·3
1962 1st Quarter	130·3	15·0	13·2	43·9	16·6	37·0	20·6	36·9	52·7	27·2	16·2	72·1
2nd Quarter	116·1	13·0	8·1	35·7	9·9	36·7	19·5	32·2	43·6	31·6	27·7	71·2
3rd Quarter	72·5	13·3	12·8	56·8	11·1	18·3	19·0	34·0	54·0	18·1	41·0	66·8
4th Quarter (*b*)	131·1	8·5	11·8	55·9	20·8	14·9	16·5	33·6	52·4	10·8	34·9	70·9
1963 1st Quarter (*b*)	127·2	16·6	14·7	48·2	18·6	31·1	20·4	35·0	54·4	27·1	2· 9	75·2

(*a*) Total exports of rubber from the Overseas Sterling Area includes re-exports from Malaya which are not separately available. Malayan imports of rubber (mainly from Indonesia) were valued at £17·1 million (quarterly average) in 1961. (*b*) Partly estimated.

Import and Export Prices in June

THE INDEX NUMBERS of import and export prices for June, compared with May, increased by one per cent and one half per cent respectively. These increases were sufficient to raise the rounded indices to 100 and 116. The terms of trade remained unchanged at 86 (1954=100).

The increase of one per cent in the overall import price index was due to an increase of over three per cent in the index for the food, beverages and tobacco class of goods (four points on the rounded index) caused mainly by a further rise in the average value of imported sugar. The indices for basic materials, fuels and manufactured goods remained unchanged.

Part of the rise in the overall export price index was due to an increase in the average value of exported sugar in the food class of exports. There was additionally, a small rise in the export price index for manufactured goods, reflected as an increase of one point in the rounded index; this was due to small increases in most groups of exported manufactures.

The method of calculating the import and export price index was explained in the *Board of Trade Journal* of May 2, 1958.

(1954 = 100)

	Imports					Exports						
		Sections 0 and 1	Sections 2 and 4	Section 3	Sections 5 to 8		Manufactured Goods (Sections 5 to 8)					
	Total	Food, Beverages and Tobacco	Basic Materials	Fuels	Manufactured Goods	Total	Total	(2) Textiles	(3) Metals	(4) Machinery and Transport Equpment	Other	(1) Terms of Trade
1955	103	101	104	102	109	102	102	100	104	103	102	101
1956	105	101	106	110	110	106	106	99	111	107	104	99
1957	107	101	110	128	104	111	109	101	115	112	106	96
1958	99	97	96	112	101	110	111	101	118	115	104	90
1959	98	98	93	104	104	109	111	98	114	118	105	90
1960	99	97	96	98	107	111	114	102	117	121	105	89
1961	97	94	95	96	107	112	115	106	117	122	106	86
1962	96	95	91	95	105	113	117	106	119	124	106	85
1961 April	98	96	95	97	108	112	115	107	118	121	106	88
May	99	96	97	96	109	112	115	107	117	120	107	88
June	98	95	96	95	108	112	115	108	115	121	107	88
July	97	92	97	96	107	112	115	105	117	122	105	86
August	95	91	96	93	106	112	115	107	118	122	105	85
September	95	91	95	95	106	112	115	106	117	123	106	85
October	96	91	95	96	106	112	115	106	117	122	105	85
November	96	93	93	97	106	112	115	104	118	123	106	85
December	96	93	94	96	106	113	116	106	117	123	106	85
1962 January	96	93	93	96	106	113	116	106	119	123	107	85
February	96	94	93	96	105	113	116	106	120	123	105	85
March	96	94	92	96	105	113	116	107	119	123	106	85
April	96	96	92	96	105	113	116	107	119	123	106	85
May	95	94	92	96	104	113	116	106	119	123	105	84
June	96	96	91	94	104	113	116	106	120	123	106	85
July	95	95	90	95	104	113	116	105	119	123	107	84
August	95	93	90	95	105	113	116	105	119	124	106	84
September	95	96	89	95	105	113	117	106	119	125	106	84
October	96	97	89	95	105	114	117	106	119	125	108	84
November	96	98	88	95	105	114	118	106	119	127	108	84
December	96	98	89	95	105	114	118	106	117	127	107	84
1963 January	96	99	88	94	106	115	118	108	118	127	106	84
February	97	100	90	94	106	115	118	108	118	127	108	84
March	98	100	90	94	106	115	118	108	118	127	108	85
April	98	100	92	95	106	115	118	108	118	127	108	85
May	99	101	92	95	106	115	118	108	118	127	109	86
June	100	105	92	95	106	116	119	108	118	127	109	86

(1) Import price index as a percentage of the Export price index. (2) Export List division 65. (3) Export List divisions 67, 68 and 69. (4) Export List section 7.

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Production of Man-made Fibres

PRODUCTION OF man-made fibres in June was 6 per cent more than in June 1962. Within the total, output of continuous filament yarn was 12 per cent more, and output of staple fibre 1 per cent more.

Total deliveries of man-made fibres in the three months April-June were 18 per cent more than in the same quarter of 1962. Deliveries of both continuous filament yarn and staple fibre to all the home user industries were more than in the same quarter last year – in particular deliveries of continuous filament yarn to the weaving industry were 6 per cent more, deliveries of staple fibre to the woollen spinning industry 27 per cent more and to the flax spinning industry nearly half as much again as last year. Deliveries of continuous filament yarn and staple fibre for export were 27 and 26 per cent more respectively.

Production

(Million lb. 'delivered by weight' basis)

	Continuous Filament Yarn (Singles)	Single Fibre	Total
1959 (Quarterly average)	58·9	69·8	128·7
1960 (Quarterly average)	67·2	80·8	148·0
1961 (Quarterly average)	65·5	76·4	141·9
1962 (Quarterly average)	72·7	84·1	156·8
1962 1st Quarter	67·8	78·9	146·7
2nd Quarter	73·4	83·6	157·1
3rd Quarter	71·0	79·1	150·1
4th Quarter	78·7	94·7	173·3
1963 1st Quarter	76·7	95·3	172·0
2nd Quarter	82·6	95·4	178·0
1962 April	22·7	23·8	46·6
May	25·9	29·2	55·1
June	24·8	30·5	55·3
1963 April	26·1	31·5	57·6
May	28·8	33·2	62·0
June	27·6	30·8	58·4

Deliveries of Continuous Filament Yarns

(Thousand lb., actual weight)

	Year 1961	1962 Jan.-Mar.	1962 April-June	1962 Year	1963 Jan.-Mar.	1963 April-June
Weaving	79,399	20,012	17,791	72,965	19,541	18,835
Hosiery	26,911	8,491	8,795	33,409	8,882	10,061
Warp knitting	24,148	7,157	7,816	29,820	8,282	8,799
Industrial purposes (tyres, etc.)	79,321	20,961	20,029	81,865	23,187	23,154
Other purposes	11,637	2,806	2,784	11,260	2,990	3,138
Exports as yarn (a)	43,925	15,255	15,333	63,428	17,118	19,509
Total	265,340	74,682	72,549	292,746	80,906	83,496

(a) The figures refer to deliveries from the industry direct for export and may differ from the totals recorded as exports in the monthly trade accounts.

Deliveries of Staple Fibre

(Thousand lb. actual weight)

	Year 1961	1962 Jan.-Mar.	1962 April-June	1962 Year	1963 Jan.-Mar.	1963 April-June
Cotton spinning	118,043	27,726	27,215	108,817	29,813	29,471
Wool spinning	73,515	20,200	19,000	82,694	24,546	24,080
Flax spinning	21,490	6,110	5,341	24,078	7,281	7,551
Other spinning systems and sundries	29,224	8,740	8,478	35,301	9,613	10,886
Exports (a)	65,694	16,911	20,102	85,036	23,085	25,426
Total	307,966	79,687	80,137	335,926	94,339	97,414

(a) The figures refer to deliveries from the industry for export and may differ from the total recorded as exports in the monthly trade accounts.

Retail Sales in Northern Ireland in May

STATISTICS prepared by the Ministry of Commerce show that the total value of retail sales in Northern Ireland in May was 5 per cent higher than a year earlier. Sales by food shops were up on a year earlier by 6 per cent, while clothing and footwear shops and household goods shops showed increases of 4 per cent and 2 per cent respectively.

A brief description of these statistics was given in the *Board of Trade Journal* on March 18, 1960 (page 608). Further details may be had on application to Northern Ireland Index of Retail Sales, Room 55, Ministry of Commerce, Chichester Street, Belfast. (Tel. Belfast 28271, Ext. 112).

Index Numbers of Value of Sales per Week (1959 = 100) and Percentage Changes Compared with a Year Earlier.

	All kinds of business	%	Food shops	%	Clothing and footwear shops	%	Household goods shops	%	Other shops	%
1961 Year	107	+5	108	+7	108	+4	94	Nil	109	+4
1962 Year	110	+3	113	+5	108	Nil	97	+3	110	+1
1962 Second quarter	109	+4	113	+6	110	—1	98	+6	105	+3
Third quarter	106	+2	110	+5	98	+1	94	—2	108	—1
Fourth quarter	125	+4	120	+6	135	+6	104	+5	134	+2
1963 First quarter	103	+3	114	+4	94	+8	91	+1	93	—1
1962 November	122	+6	119	+6	139	+19	107	+5	119	+13
December	142	+5	126	+5	150	+4	103	+12	177	+4
1963 January	101	+4	113	+6	94	+10	87	Nil	90	—2
February	101	Nil	115	+2	88	—1	91	—3	91	—3
March	105	+6	114	+4	101	+16	96	+7	97	+3
April	109	+1	117	+5	105	—5	88	+2	104	Nil
May	118	+3	122	+6	128	+4	103	+2	109	+3

Business Monitor: Production Series

THE FOLLOWING titles and issues of Business Monitor Production Series are now available, and copies may be obtained by annual subscription from H.M. Stationery Office, P.O. Box 569, London, S.E.1:

Monthly at £1 a year, post free:

Office Machinery for April 1963.
Motor Cycles, Three-wheel Vehicles, Pedal Cycles and Parts for May 1963.
Refrigerating Machinery for May 1963.
Salt for May 1963.
Wheeled Tractors for May 1963.
Timber – Softwood, Hardwood and Plywood for June 1963.

Quarterly at 7s. 6d. a year, post free:

Polishes for January-March 1963.
Toilet Preparations for March-May 1963.

LOOKING AHEAD

BRITAIN'S ECONOMY EXPLAINED IN GOVERNMENT PUBLICATIONS

BROADSHEETS: GROUP I – TRADE EXPANSION

1. *Why?* (why must we expand exports?)
2. *How?* (how are we going to do it?)
3. *Where?* (where are our potential markets?)

GROUP II – ECONOMIC GROWTH

4. *Economic Growth* (why we need to 'grow' faster)
5. *Target for Growth* (what it means: Neddy's role)
6. *Action for Growth* (how to reach our growth rate)

POSTER:

1. 'What we sell abroad' (out now)

Further broadsheets and posters are planned. Broadsheets 1 to 5 and Poster 1 are available now (free) from Circulation Section (H), Central Office of Information, Hercules Road, S.E.1.

Questions Asked and Answered in Parliament

Below is a selection of Parliamentary Answers of interest to trade and industry.

Thursday July 25

Export of Aircraft Tyres to Cuba

Mr. Frederick Erroll, President of the Board of Trade was asked why a licence was refused for the export to Cuba of tyres for aircraft to be used for the spraying of agricultural crops. In reply the President said that all such applications were considered on their merits from the point of view of the broad national interest. In this case it was decided that the national interest would be best served by refusing a licence.

Exports of Plastics

The President was asked why the United Kingdom had not maintained its relative share of world exports in the plastics and glass fibre industry; and, in view of the contribution made by the British plastics industry at the recent International Exhibition, what action he intended to take to increase exports. In reply the President said that as new producing countries made progress in this field, the share of the world market held by the earlier producers – in this case, the United States and ourselves – tended to fall. Another factor was that a large part of our export trade was with countries where local manufacture was beginning. But our exports continued to increase and all the facilities provided by H.M. Government to help exporters were available to this industry.

Increased Pottery Exports

Asked what action had been, or would be, taken to increase exports and output in the pottery industry, the President said: 'Pottery manufacturers are constantly striving to increase sales both at home and abroad by improved methods of production and by energetic salesmanship. Board of Trade export services are freely available to the industry. As an example, assistance is being given to manufacturers who exhibit at the International Pottery and Glassware Exhibition in Paris next September.

Government's Policy on Jute Industry

The President was questioned on the Government's policy relating to the jute industry, and the meetings between Mr. Alan Green Minister of State, Board of Trade and the United Kingdom jute manufacturing industry. In reply he said that the Board of Trade's policy remained to provide an adequate and substantial measure of protection for the jute industry in the interest of employment in Dundee. The present discussions which the Minister of State was having with representatives of employers and workers in the jute industry were confidential.

Exports to South Africa

A questioner asked if the President was aware that United Kingdom exports to South Africa had increased substantially this year so far compared with the corresponding part of 1962; and which industries, and which parts of the country, had chiefly benefited from this increase. In reply he said he was aware exports had increased by £27 million or 46 per cent in the first five months of 1963 compared with the corresponding period of 1962. The following table was circulated in the Official Report which showed the industrial products chiefly contributing to this increase. It was not possible to estimate how this increase in exports had contributed to industrial production in different parts of the country.

United Kingdom Exports to South Africa

£ million

	1962 Jan. – May	1963 Jan. – May
Manufactured goods	55·6	81·4
of which chemicals	4·7	5·0
machinery, other than electric	13·0	17·8
electrical machinery	8·1	10·6
transport equipment	9·9	22·1
manufactures of metal	4·8	6·6
All other exports	3·1	4·4
Total U.K. Exports	58·7	85·8

GATT and Agricultural Products

A questioner asked whether, in view of the deadlock in the General Agreement on Tariffs and Trade talks on trade in agricultural products, which was having adverse effects on the proposals for tariff negotiations in industrial products, he would take a new initiative to obtain world commodity agreements. In reply the President said: 'No, I do not think this necessary. At the GATT meeting in May, Ministers set in train further work on preparations for the Kennedy Round negotiations on both agricultural and industrial products. Groups concerned with cereals and meat have already met with a view to negotiating international arrangements in world markets for these commodities and will meet again in the autumn. A similar Group on dairy products is to be set up.'

Supply of Barley to United Kingdom

In reply to a question as to whether he was proposing any special measures to persuade or compel exporters of barley to this country not to ship excessive quantities in the months immediately following the home harvest, the President said that the attention of our principal overseas suppliers had been drawn to the need to exercise restraint in the sale of cereals to the United Kingdom in the coming year to avoid depressing prices unduly. The Government would continue to watch the situation and keep in touch with our suppliers.

Duty Remission on Machine Tools

The President was asked if he had considered the request of L. S. Starrett and Company for a temporary remission of import duty on certain machine tools in order to enable them to develop a new plant at Jedburgh; and if he would make a statement. Replying, he said he was not aware of any current application from this company relating to machine tools. But they had from time to time requested duty remission on measuring instruments and on parts imported for incorporation in their products. Under the Import Duties Act, 1958, remission could be given only if similar articles were not currently procurable in Britain. On the information so far supplied by the company, this condition had not been met but they had been invited to discuss their problems further with the Department.

Tookey Committee on Patents

The President said he had received the advice of the Tookey Committee on patents. Following the receipt of the Committee's advice, they had now responded to the invitation to comment on the draft European Patent Convention. They had told the Brussels Commission and the Governments of the Six that if, as seemed likely, the final form of the Convention was one to which they could subscribe, they would wish to become a contracting country. A copy of the draft Convention and of the observations had been placed in the library (*see page* 237).

Imports of Iron Ore from India

Asked to what extent it was the policy of H.M. Government to encourage the import of iron ore from India into this country, the President said imports of iron ore from India were free of duty and all other restrictions. The quantity imported was determined by commercial considerations and he would be happy to see it increased.

United Kingdom Exports to Tai'wan

The President was asked what were the reasons for the steady decrease of United Kingdom exports to Tai'wan over the last three years, in view of the fact that Tai'wan was becoming annually richer and increasing its trade with the West Europe countries what steps he was taking to remedy the situation; and what trade specialists were attached to the British Consulate in Tai-wan.

In reply the President said: 'While our exports to Formosa fell in 1961 and in 1962, they have increased this year to-date by more than 30 per cent over the corresponding period last year. Commercial work in Formosa is undertaken by H.M. Consul and his staff and the facilities they offer, together with the export services pro-

Registrations of British and Foreign Films

THE FOLLOWING are details of films registered by the Board of Trade under the Films Act, 1960, during the week ended Friday, July 26, 1963:

Title of Film	Registered in the Name of	Makers' Name	Registered No.	Playing Time Minutes	Date of Registration
	BRITISH				
Doctor in Distress	Rank Film Distributors Ltd.	The Rank Organization Film Productions Ltd.	Br/E 28701	102	July 22
The Legend of Saint Catherine	Saxon Film Company Ltd.	Richard Manning	Br/E 28707	20	July 26
Pathe News 63-59	Warner-Pathe Distributors Ltd.	Associated British Pathe Ltd.	Br/E 28550	9	July 26
Pathe News 63-60	" "	" "	Br/E 28551	9	July 26
Movietone News 1780A	Twentieth Century Fox Film Co. Ltd.	British Movietonews Ltd.	Br/E 28497	8	July 26
Movietone News 1781	" "	" "	Br/E 28498	7	July 26
	FOREIGN				
The Nutty Professor	Paramount Film Service Ltd.	Jerry Lewis Productions	F 28696	107	July 22
Jason and the Argonauts	Columbia Pictures Corporation Ltd.	Morningside Worldwide Pictures S.A.	F 28697	103	July 22
Canaris Master Spy	Ranworth Film Services Ltd.	Fama-F.A. Mainz Film GMBH.	F 28698	92	July 22
My Dog Buddy	Ranworth Film Services Ltd.	B.R. and Gordon McLendon	F 28699	76	July 22
The Birds	Rank Film Distributors Ltd.	Universal International Films Inc.	F 28700	119	July 22
It's Hot in Hell	Gala Film Distributors Ltd.	C.I.P.R.A. (Compagnie Internationale de Productions et de Realisations Artistiques)	F 28702	101	July 23
The 4 Days of Naples	Gala Film Distributors Ltd.	Titanus S.P.A.	F 28703	119	July 23
Eve	" "	Paris Film Productions	F 28704	111	July 23
Jail Break	Miracle Films Ltd.	Titanus	F 28705	100	July 23
Marilyn	Twentieth Century-Fox Film Co. Ltd.	Twentieth Century-Fox Film Corp. Inc.	F 28706	83	July 24
The Final Hour	Rank Film Distributors Ltd.	Universal International Films Inc.	F 28708	74	July 26
California	Warner-Pathe Distributors Ltd.	American International Pictures Inc.	F 28709	75	July 26
Operation Bikini	" "	" "	F 28710	73	July 26

Br/E indicates that the film is a British quota film.

Parliamentary Questions (*Continued*)

vided by my Department, are available to British firms engaged in trade with this market.'

Crystal Palace Exhibition Centre

Asked when he now expected to be able to reach a decision about the support that his department would give to the erection of a national industrial exhibition centre on the Crystal Palace site, the President said when we had had an opportunity to consider whatever conclusions might be reached by the industrial interests concerned on how to make their capital contribution to the cost of the project.

British Goods Supplied to Goa

The President was asked if he was aware that debts incurred for services rendered and goods supplied by British companies to persons in the former Portuguese territory of Goa had not yet been paid; and what action he was taking to obtain early settlement. In reply he said he was aware certain debts have not yet been paid. Discussions were taking place with the Indian authorities about these debts and he hoped that payment would be made shortly.

Granting of IDCs

The President was asked whether, in deciding an application for industrial development certificate in the new town of Corby, he would now apply the same considerations as led him to authorize the trebling in size at an estimated cost of £750,000 of Stewart and Lloyds' plastic pipes works at Huntingdon; and what those considerations were.

In reply he said: 'Each application for an industrial development certificate is considered on its individual merits. The factors which led to the approval of the development by a subsidiary of Stewart and Lloyds Ltd. at Huntingdon may not be present in an application from this or any other company for a certificate to develop in Corby.'

Board of Trade Advisory Committee Claims

Asked what steps he intended to take to inform unsuccessful applicants to the Board of Trade Advisory Committee of the reasons for refusal of their claims, the President replied: 'I fully support the practice of the Committee not to disclose the specific reasons which lead them to reject particular applications.'

New Factories and Employment in Development Areas

The President replied to a number of questions dealing with new industrial development, the building of advance factories, and the availability of employment in the North-East of England and Scotland (see *Hansard* of July 52, columns 1747-1769).

British Film Fund Agency

THE BRITISH Film Fund Agency has published the following information for the five weeks ended June 29, 1963:

Distributors' earnings submitted:		
High cost films	£521,351	
Low cost films:		
Eligible (after multiplying by 2½)	£80,035	
Not eligible for 2½ times rental	£6,764	
		£608,150
Films of less than 3,000 feet (after multiplying by 2½)		£81,387
		£689,537
Levy collections paid to Agency by H.M. Customs and Excise to July 6, 1963, approximately covering entertainments to June 29, 1963		£269,200

The eighth interim allocation for the sixth distribution period will be at the rate of 37½ per cent.

Monday July 29

Expansion in Wales

Asked how many firm commitments had now been made by industrialists to expand in Wales as a direct result of the Budget proposals, and if he would give details of them, the President replied that since the Budget the Board of Trade had received applications for assistance under the Local Employment Acts, 1960 and 1963 in respect of projects in Wales from 15 firms. All but one of these applications related to expansions by Welsh firms. He could not say how many of these represented firm commitments by the industrialists concerned.

Tuesday July 30

Industrial Design Centre for Wales

In reply to a question, the Parliamentary Secretary said the President understood that local interests were considering plans for the establishment of a Welsh Building Centre in Cardiff and that the sponsors were in touch with the Council of Industrial Design about a possible extension of the proposed Centre's activities into the design field. The President welcomed these developments.

Government Surplus Sales by Auction

Air Ministry

1963	Stores	Location	Auctioneers
Aug. 14	Operational equipment including air conditioning and refrigeration plant, electric meters, water pumps, fans, heaters, compressors, etc., R.S.J. gantries, teak flooring, electricity supply cable and miscellaneous items.	Royal Air Force Station, Goldsborough, Yorkshire.	Joseph Cundall & Sons, Sherburn. Malton, Yorkshire. (Tel. Sherburn 216 and 217).
Aug. 28	Miscellaneous stores and equipment	No. 16 Maintenance Unit, Royal Air Force, Stafford.	South & Stubbs, 28 Eastgate Street, Stafford. (Tel. Stafford 2331).

The above sale will include M.T. engines and spares including gearboxes and axles, plant spares, caterpillar spares, parachute canopies, packing cases, fire extinguishers, radio and radar spares, electron tubes, aero engine and aircraft spares and tyres, cable and general stores.

Sept. 12	Miscellaneous stores and equipment	No. 35 Maintenance Unit, Royal Air Force, Heywood, Lancs.	Brady & Son, 17 Warren Street, Stockport, Cheshire. (Tel. Stockport 2252).
Oct. 9	Miscellaneous stores and equipment	No. 7 Maintenance Unit, Royal Air Force, Quedgeley.	Bruton Knowles & Co., Albion Chambers, King Street, Gloucester. (Tel. Gloucester 21267).
Oct. 17	Miscellaneous stores and equipment	No. 25 Maintenance Unit, Royal Air Force, Hartlebury.	Nock & Joseland, Bank Buildings, Kidderminster, Worcs. (Tel. Kidderminster 2053).

Catalogues for the above sales may be obtained within 14 days of the advertised date of sales on application to the Auctioneers. Catalogues for sales held at Maintenance Units 1s. 0d. each (*Postal Orders only*), all other catalogues free.

Tender Sales

Tenders are invited for the purchase and removal of a "Robin" hanger (approx. 80 ft. by 60 ft.), "Laing' and 'B' type timber huts and other buildings at R.A.F., Cosford, Staffs. Apply within 7 days of the date of this notice to Air Ministry (C19a), London, W.C.1., for tender forms.

War Office

1963	Stores	Location	Auctioneers
Aug. 13	Miscellaneous stores, including:	Central Ordnance Depot, Didcot, Berks.	Simmons & Sons (Dept. L), 12 Station Road, Reading. (Tel. 54025).

Trewella winches; blocks and tackle; steel wire and rope; cables and slings; hydraulic and screw jacks; canvas sheeting; marquee and tent sections; fire fighting equipment; carpentry tools; engineering tools including micrometers, vernier gauges, calipers; cylinder gauges; Berkell's bacon slicing machines; Avery platform weighing machine; bench and leg vices; wrenches; drills; reamers; stocks and dies; nuts, bolts, nails and screws; tools chests; extending ladders; bicycles, etc.

Aug. 20	Machine tools and miscellaneous stores	W.D. Storage Depot, Royal Arsenal, Woolwich, London.	Fuller, Horsey, Sons & Cassell (Dept. L). 10 Lloyds Avenue, London, E.C.3. (Tel. Royal 4861).
Aug. 29	Vehicles and miscellaneous stores	W.D. Storage Depot, Bowhouse, Burlford, Nr. Kilmarnock, Ayrshire.	Dixon & Wallace Ltd., (Dept. L), Bank Buildings, Graham Square, Glasgow, E.1. (Tel. Bridgeton 2447).
Sept. 5	Miscellaneous stores	W.D. Storage Depot, Rotherwas, Hereford.	Russell, Baldwin & Bright (Dept. L), 20 King Street, Hereford. (Tel. 4366).

Catalogues for each sale shown above may be obtained from the appropriate Auctioneer 14 days prior to date of sale, price 1s. 0d. (*Postal Orders only*).

VICTAULIC PIPING AND MOTHERWELL TANKS – SALE BY TENDER

A considerable quantity of Victaulic piping in lengths 17 ft. 6 ins. to 22 ft. by 6⅛ ins. O.D. approx. ¼ in. wall, with some fittings, also sections for four MOTHERWELL tanks of 5,000 barrel capacity and one of 250 barrel capacity.

Application for tender forms to War Office, Sales 4 (a) (1), First Avenue House, High Holborn, London, W.C.1.

MACHINE TOOLS – SALE BY TENDER

Vertical and horizontal broaching machines, bench and pillar drills ; plain grinders; honing machines; capstan and turret lathes; horizontal, vertical and manufacturing millers; keyseating and profiling machines; presses; thread millers; wood-working machines, etc.

Location:—W.D. Storage Depot, Rhydymwyn, Nr. Mold, Flintshire, N. Wales.

Application for tender forms to:—War Office, Directorate of Sales 4 (c) (ii), First Avenue House, High Holborn, London, W.C.1. Tender forms must be returned by August 22, 1963. Permission to view on presentation of tender form only.

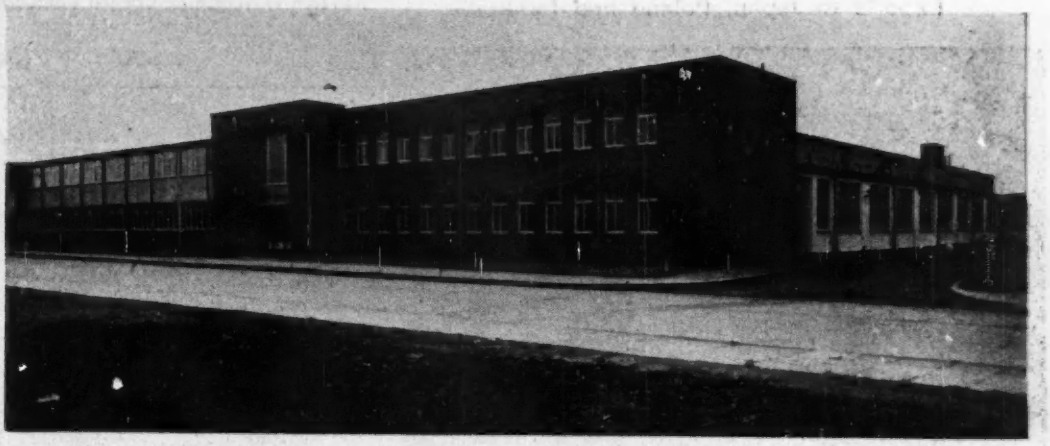
EFTA Bulletin for July

A speech by Mr. Gunnar Lange, the Swedish Minister of Commerce, on assuming the chairmanship of the EFTA council supplies the leading feature in the *EFTA Bulletin* for July. Mr. Lange stressed that EFTA's main objective was still the creation of a single outward-looking and generous European market, and said that both EFTA and EEC could help, through GATT, in moving towards world-wide economic co-operation. Revenue duties and internal taxation in EFTA, Sweden as a producer of cellulose, and the role of information in business form the subjects of other articles. There is also a general article on Liechtenstein. The structure of EFTA's trade in 1960 and 1962 is shown by areas and by commodity groups in this month's statistical tables. Copies: Free from Publications Division, Central Office of Information, Hercules Road, London, S.E.1. (Tel. Waterloo 2345).

Glossary of Textile Terms

A small pocket Glossary of Textile Terms in English, French and German, covering terms which are widely used in the textile industry but are not generally found in ordinary language dictionaries, has been published by the Cotton Board Ltd., Royal Exchange, Manchester, 2. Price 7s. 6d.

MODERN GOVERNMENT-OWNED FACTORIES FOR RENTAL



A view of the 49,187 sq. ft. factory which is available for immediate occupation at the Bede Industrial Estate, Jarrow.

THE FOLLOWING Government-owned factories, fully equipped with all essential services and conveniently sited for labour and transport requirements, are available for rental on industrial estates in England, Wales, Scotland and Northern Ireland. The factories in England, Wales and Scotland are all in development districts and suitable projects may qualify for financial assistance under the Local Employment Act, 1960. Assistance in the form of grants towards the cost of purchasing or transferring plant and machinery may also be available, through the Ministry of Commerce, to industrial undertakings creating new employment in Northern Ireland, preference being given to projects which provide a good percentage of male employment.

NORTHERN IRELAND

Location	Total Area sq. ft.	Height to Truss	Distance	
			From Belfast Docks (miles)	From Airport (miles)
Dunmurry Factory Estate (Near Belfast)				
***Dunmurry No. 2**	18,329	12′ 0″	6	10
***8**	19,450	12′ 0″	6	10
***5**	30,000	13′ 6″	6	10
***3/4**	50,000	16′ 0″	6	10
Dundonald, Belfast	70,000	17′ 0″	6	17
***Armagh**	18,000	13′ 6″	37	30
***Ballymena**	30,000	12′ 6″	28	19
***Downpatrick**	19,000	12′ 6″	22	33

* Available now.

Rents are based on current market values, which at present range from 1s. 6d. to 2s. 3d. per square foot. In special cases where the employment or product is judged to be of particular value to Northern Ireland's economy, a lower rent can be negotiated for the early years of the lease. Inquiries should be addressed to the Ministry of Commerce, Chichester House, Belfast, 1 (Belfast 28271) or to the Ulster Office, Northern Ireland Government, 13 Regent Street, London, S.W.1 (Whitehall 1651).

ENGLAND

Industrial Estate	Total Area (sq. ft.)	Office Space (sq. ft.)	Clear Height
***Team Valley, Gateshead**	67,783	2,100	12′ 0″ to 16′ 3″
***Bede, Jarrow** (six miles east of Newcastle-upon-Tyne) (1)	49,187	8,537	12′ 6″ to 15′ 0″
(2)	23,486	3,017	11′ 3″ to 16′ 6″
***Camborne, Cornwall**	31,167	5,490	15′ 0″

* Available now.

Advance Factories under construction

Location	Total Area (sq. ft.)	Office Space (sq. ft.)	Clear Height	Estimated Completion Date
Crook, Co. Durham	16,425	1,425	14′ 6″ to 23′ 6″	August 1963
Aycliffe, Co. Durham	50,340	4,410	17′ 0″ to 18′ 6″	November 1963
Hartlepools, Co. Durham	50,340	4,410	17′ 0″ to 18′ 6″	November 1963
Blyth, Northumberland	10,000	2,000	14′ 6″ to 17′ 0″	December 1963
Southwick, Sunderland	26,860	2,754	17′ 0″ to 18′ 6″	January 1964
Workington, Cumb.	10,000	2,000	14′ 6″ to 17′ 0″	December 1963

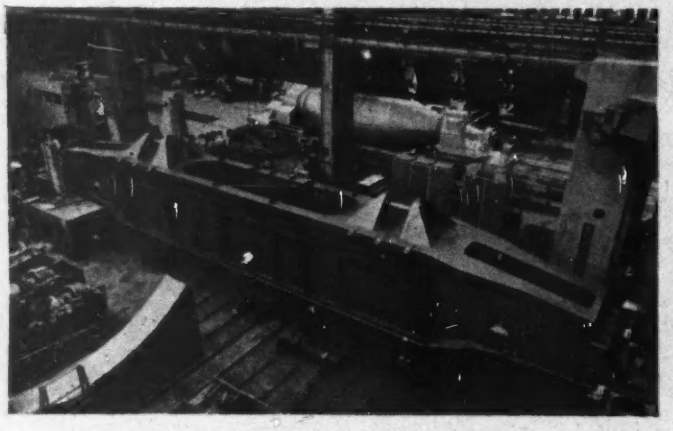
Building plans of five further 'advance factories' (10,000 to 50,000 sq. ft.) to be started shortly at Blaydon, Chester-le-Street, Shildon, Stockton, West Auckland, all in Co. Durham, are also available for inspection. Rents are assessed at current market value and at present range from 2s. 6d. to 4s. 6d. per square foot. Inquiries should be addressed to The Secretary, Industrial Estates Management Corporation for England, Team Valley, Gateshead-on-Tyne, 11, Co. Durham.

SCOTLAND

Estate		Area (sq. ft.)	Height to Truss	Distance from Glasgow (miles)
Blantyre		5,050	12′ 0″	10 North light roof
Carfin		26,500	13′ 0″	12
Donibristle	(1)	26,865	12′ 0″ and 18′ 0″	43 Flat roof
	(2)	9,412	18′ 0″	43 Flat roof plating shop
	(3)	3,420	9′ 6″	43
	(4)	11,518	—	43 Two-storeyed office block
Dundee	*(1)	129,651	12′ 0″	83
	(2)	31,530	14′ 0″	83 North light roof
Hillington	*(1)	11,314	12′ 0″ and 16′ 0″	4
	(2)	25,508	12′ 0″	4
	*(3)	34,492	12′ 0″	4
	(4)	21,280	12′ 0″ and 18′ 0″	4
	(5)	131,855	22′ 0″	4 North light roof 3 Cranes, rail served
Newhouse		35,315	12′ 0″ to 17′ 9″	14 Crane rails
Queenslie	(1)	5,202	12′ 0″	4 North light roof
	(2)	5,735	12′ 0″	4 North light roof
Thorniebank		5,275	12′ 0″	5
Advance Factories to be built:				
(a) on Industrial Estates:				
Kilwinning		15,000	12′ 0″	25
Newhouse		50,000	14′ 0″	14

(*Continued on next page*)

Exports to Japan, Poland and India



The pinned leg end carriage which forms part of the charge-machine transporter built by Richardsons, Westgarth & Co. Ltd., for the nuclear power station under construction at Tokai, Japan, being machined in the South Works of Ashmore, Benson, Pease & Co. Ltd., Stockton-on-Tees. The power station is being built for the Japan Atomic Power Company and the British General Electric Co. of Japan Ltd., are the main contractors.

A convoy of nine low loaders leaving the Atlas works of Firth Brown Ltd., Sheffield, en route to Poland with a consignment of forged steel rolls.

Modern Government-Owned Factories For Rental (*Continued*)

SCOTLAND (*Continued*)

Estate		Area (sq. ft.)	Height to Trust	Distance from Glasgow (miles)
Port Glasgow		10,000	12′ 0″	17
Queenslie		50,280	14′ 0″	4
Vale of Leven		48,261	14′ 0″	16
(b) on individual sites:				
Blackwood		21,003	14′ 0″	23
The Caldlers		10,000	12′ 0″	25
Cowdenbeath		21,140	12′ 0″	45
Cumnock		15,515	12′ 0″	36
Fraserburgh		7,500	12′ 0″	185
Peterhead		7,500	12′ 0″	174
Sanquhar		15,500	12′ 0″	48
Shotts	(1)	28,340	14′ 0″	26
	(2)	23,140	12′ 0″	26
Stranraer		10,000	12′ 0″	84
Whitburn		50,000	14′ 0″	22

* Available now.

Rents of the above factories are assessed by the District Valuer at current market value and range from 2s. 0d. to 3s. 9d. per square foot. Inquiries should be addressed to The General Manager, Industrial Estates Management Corporation for Scotland, 3 Woodside Place, Glasgow, C3 (Douglas 6651).

WALES

Location		Area sq. ft.		Height to Truss
		Total	Production	
Advance factories:				
Portmadoc		8,944	7,821	14′ 0″
Milford Haven		19,025	15,625	14′ 0″
Bangor District		9,962	7,812	14′ 0″
Existing factories:				
Ammanford		25,030	17,500	12′ 6″
Dinas (Rhondda)	(a)	16,650	13,110	11′ 0″
	(b)	29,940	20,290	12′ 6″
Llanelly		32,498	24,350	12′ 6″

The factory at Portmadoc is under construction and completion is expected by April 1964. Sites for the other two advance factories are now being selected. Inquiries should be addressed to Commercial Manager, Industrial Estates Management Corporation for Wales, Treforest Industrial Estate, Pontypridd, Glam.

A collaboration agreement between the Heavy Engineering Corporation Ltd., and Mavor and Coulsden Ltd., of Glasgow, for the manufacture of 'Samson' coal cutters and loaders was signed at Ranchi, India, on June 27. Shown here: Dr. A. Nagaraja Rao (fifth from left), Chairman of the Heavy Engineering Corporation Ltd., Ranchi, with Mr. W. G. P. Fraser (Managing Director of Mavour and Coulsden Ltd.) on his right. Dr. Nagaraja Rao expressed his pleasure at the satisfactory conclusion of the negotiation and said that there was room for much more collaboration between the public sector and private enterprise. Mr. D. J. R. Hack (fourth from left), British Trade Commissioner, Calcutta, represented the Senior Trade Commissioner and drove 300 miles from Calcutta to be present.

Moisture Meters for United States

Scientists of the Building Research Station of the DSIR testing what is said to be 'the world's first moisture measuring instrument using microwave absorption principles, specifically designed for industry'. Fifty of the first hundred of these instruments to be sold have gone to America. The moisture meter was developed as a result of collaboration between the Building Research Station and Associated Electric Industries Ltd., and is being manufactured by the AEI Electronic Apparatus Division under licence from the National Research and Development Council.

Classified Directory of British Petroleum Equipment and Services

The 1963-4 edition of 'British Petroleum Equipment' is now available. Copies: The Council of British Manufacturers of Petroleum Equipment, 118 Southwark Street, London, S.E.1. Price 50s.

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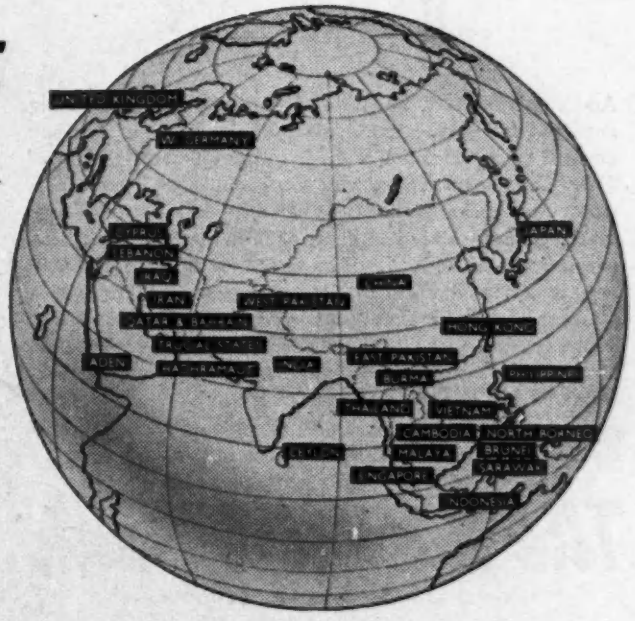

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Recent Export Orders

United Kingdom firms are invited to send in brief details of export orders for publication on this page.

Pumps for Turkey and Russia

Two contracts, one for the USSR and the other for Turkey, totalling £124,000 have been awarded to Sigmund Pulsometer Pumps Ltd., Gateshead. The Russian order is for twenty-two 6-inch vertical spindle pumps, twenty-six 2-inch non-clog pumps and fifteen 4-inch semi-open impeller pumps. The Turkish contract is for 252 diesel pumping sets for the State Hydraulic works at Ankara.

Australia Buys Executive Jet

The Australian Ministry of Civil Aviation are to purchase a de Havilland 125 twin-jet executive aircraft for use as a jet pilot trainer and as a survey aircraft.

Semi-Trailers for Spain

Smith's Delivery Vehicles Ltd., Gateshead-on-Tyne, have received an order from the Spanish Ministry of Supply, for six trans-continental refrigerated semi-trailers worth £40,000.

Boxes for Nigeria Census

Gilchrist and Fisher, Exeter, have obtained an order from the Nigerian Government for nearly ½ million PVC carrying cases for the 1963 census. The outside of the case is maroon Fromotan PVC sheeting made by Wallington Weston Co. Ltd., of the Marley Group.

Buses for Sierra Leone

An order has been placed by the Crown Agents on behalf of the Freetown Road Transport Department with Leyland Motors Ltd., for ten bus chassis worth nearly £24,000.

Holland Buys Truck Mixers

A Dutch supplier of ready-mixed concrete has placed an order with AEC Ltd., London, for 16 Monarch truck mixers.

Telephone Exchange for the Sudan

AEI Ltd., London, have installed a telephone exchange at the Posts and Telegraphs building in Khartoum. It will serve 4,000 subscribers and plans have been made to provide 3,000 more circuits.

Oil-filled Cable for Chile

A contract worth more than £32,000 has been awarded by Empresa Nacional de Electricidad S.A., one of the Chilean supply authorities to AEI Ltd., to supply and install 161 kV oil-filled cable at the Carriel Sur airfield at Concepción.

Mr. H. Birtles, Director, Export Services Branch, Board of Trade (Seated) with Mr. W. T. Pearce, his deputy.

Photo: Central Office of Information.

Recent Export Orders (*Continued*)

One of the British-built security vehicles operated by Securitas A.G. of Berne. The vehicles incorporate pneumatically operated bullet-proof windscreen visors.

Buses for Norway

An order has been placed with Leyland Motors Ltd., Leyland, for 16 Worldmaster bus chassis by A/S Oslo Sporeiver calling for 20ft. wheelbase with power assisted steering, thermostatically controlled engine cooling fans, and 4-speed Pneumo-Cyclic gearboxes incorporating a hill holding device.

Cranes for Turkey and Brazil

A contract for ten dockside cranes for the port of Mersin on the Turkish Mediterranean coast has been awarded to Stothert & Pitt Ltd. Bath. Capacities range from 3 to 25 tons and include twin grabbing cranes for handling bulk materials. Five cranes of 50/15 tons capacity have been supplied to Brazil for a hydro-electric project.

Catering Equipment for Malaysia

Stotts of Oldham have secured the contract to supply the new Parliament Buildings of the Federation of Malaysia in Kuala Lumpur with cooking equipment and ancillary items worth £18,700.

Buses for Melbourne

100 AEC Regal Mark VI bus chassis have been ordered by the Melbourne and Metropolitan Transport Board.

Diesel Engines for Holland

AEC Ltd., have received a £240,000 contract for 98 power units to be installed in diesel-electric multiple-unit railcars of the Netherlands Railways.

Fabricated Steelwork for Hong Kong

A Hong Kong contract for 6,400 tons of fabricated steelwork worth about £½ million has been won by United States Structural Co., Scunthorpe.

Motor Cycles for the United States

An order has been received by Veloce Ltd., Birmingham, from the United States for £20,000 worth of motor cycles and scooters.

Abattoirs for Hong Kong

A contract was awarded to William Douglas & Sons (Engineering) Ltd., London, for the equipment for two abattoirs built at Hong Kong. The contract covers slaughter equipment, refrigerating plant, by-products plant, boiler houses and all services.

Electric Motors for Czechoslovakia

An order for 255 electric motors and geared motor units for the Puchov tyre factory in Czechoslovakia has been placed with Lancashire Dynamo and Crytpo.

Rolling Mill Equipment for Eastern Europe

An order from Poland worth £700,000 has been received by W. H. A. Robertson & Co. Ltd., Bedford. It calls for a 4-high mill for cold rolling steel; a continuous annealing and pickle line to handle hot and cold rolled stainless steel strip; coil build-up and preparation line for alloy and stainless steel; and a slitting line. Strojimport, the Czechoslovakian official purchasing agent, have ordered two slab-milling machines with a total value of £100,000 for processing brass.

Sawmilling Machine for Gabon

The largest band resaw machine ever made by Stenners of Tiverton, Ltd., has recently left for Gabon.

Pumps for Singapore Power Station

Mather & Platt Ltd., Manchester, have received an order for pumps and pumphouse equipment for the Pasir Panjang 'B' Power Station, Singapore. The order includes three 48 in. Lonovane pumps for circulating water driven by three Mather and Platt 700 b.h.p. electric motors. Also in the £130,000 contract is the pipework, floor steelwork and crane for the pumphouse and valves.

Tunisian Steelworks Project

Davy-Ashmore Ltd., Sheffield, have completed negotiations with the Tunisian company El Fouladh for a complete sinter plant and blast furnace installation valued at about £3 million.

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Addresses of ECGD Local Offices

THE EXPORT CREDITS GUARANTEE DEPARTMENT (ECGD) is a Government Department providing export credit insurance for United Kingdom exporters to an annual value of £900,000,000. Its object is to provide, on a self-supporting basis, the cheapest form of export credit insurance possible.

The Head Office of ECGD is at 59-67 Gresham Street, London, E.C.2. (Tel. Monarch 6699, Ext. 271.) The Department's local offices are as follows:

London (City) London postal districts E., N., and E.C.1. 2 and 3. Counties of Bedford, Cambridge, Essex, Huntingdon, Norfolk, Suffolk and N. Hertford.	A. L. MacManus, M.B.E., Marlon House, 71-74 Mark Lane, London, E.C.3. (Tel. Royal 3491. Telex. 23164.)
London (South) London postal districts E.C.4, S.E. and S.W. Counties of Hants, Kent, Surrey and Sussex	R. K. Pearson, Clements House (Wood Street entrance 4th Floor). 14-18 Gresham Street, E.C.2. (Tel. Monarch 4581, Telex. 24812).
London (West End) London postal districts W.C.1. and 2, N.W. and W. Counties of Berks, Bucks, Middlesex, Oxford and South Herts.	J. A. Dyer, Cunard Building, 15 Regent Street, London, S.W.1. (Tel. Whitehall 9061. Telex. 24105).
Belfast The six counties of Northern Ireland.	K. W. Knight, 7 Donegall Square West, Belfast. (Tel. Belfast 29428. Telex. 74577).
Birmingham Counties of Shropshire, Hereford, Worcester, Warwick, Merioneth, Montgomery, Radnor and Staffordshire.	J. A. Bookless, Chamber of Commerce House, Harborne Road, Birmingham, 15 (Tel. Edgbaston 4375. Telex. 33132).
Bradford The West and North West of the West Riding of Yorkshire (excluding Barnsley, Harrogate, Otley, Pudsey, Ripon, Wakefield and Yeadon).	C. C. Birch, M.B.E., Britannia House, Bridge Street, Bradford. (Tel. Bradford 25147. Telex 51161).
Bristol Counties of Gloucester East of the Severn, Wiltshire, Dorset, Somerset, Devon, Cornwall.	J. A. Dorrian, D.F.M., The Gaunts House, Denmark Street, Bristol. (Tel. Bristol 22011. Telex. 44248).
Cardiff Gloucester West of the Severn, Cardigan, Brecon, Pembroke, Carmarthen, Glamorgan and Monmouth.	A. C. Elston, St. David's House, Wood Street, Cardiff. (Tel. 26657. Telex 49284).
Edinburgh The counties of Angus, Berwick, Clackmannon, Dumfries, Fife, Kinross, the Lothians, Peebles, Roxburgh and Selkirk.	J. J. Brown, 108 George Street, Edinburgh, 2. (Tel. Caledonian 3004. Telex. 72170).
Glasgow The counties of Aberdeen, Argyll, Ayr, Banff, Bute, Caithness, Dunbarton, Inverness, Kincardine, Kirkcudbright, Lanark, Moray, Nairn, Perth, Renfrew, Ross and Cromarty, Stirling, Sutherland, Wigtown and the Orkneys, Shetlands, Western Isles and Hebrides.	Wm. C. Pettigrew, 7 West George Street, Glasgow, C.2. (Tel. Central 3056. Telex. 77130).
Leeds The East and North Ridings of Yorkshire (excluding the area North of a line from Yarm to Staithes). The East and North of the West Riding of Yorkshire (including Goole, Harrogate, Otley, Pudsey, Ripon, Wakefield and Yeadon).	W. A. Luxton, Headrow House, 42 The Headrow, Leeds, 1. (Tel. Leeds 30082. Telex. 55232).
Liverpool The Welsh counties of Anglesey, Caernarvon, Denbigh and Flint; Western parts of Lancashire and Cheshire (including Lancaster, Preston, Wigan and Warrington).	R. H. K. Hughes, India Buildings, Water Street, Liverpool, 2. (Tel. Central 5756. Telex. 62537).
Manchester The Eastern parts of Lancashire and Cheshire (excluding Lancaster, Preston, Wigan and Warrington), and parts of Derbyshire.	W. Ford, Britannic Building, Fountain Street, Manchester, 2. (Tel. Blackfriars 6236. Telex. 66756).
Newcastle-upon-Tyne Counties of Northumberland, Durham, Westmorland and Cumberland; part of North Riding of Yorkshire, including Middlesbrough, Redcar and Thornaby-on-Tees.	P. Henley, District Bank Chambers, 36/38 Mosley Street, Newcastle-Upon-Tyne, 1. (Tel. Newcastle 29838. Telex. 53305).
Nottingham Counties of Leicester, Rutland and Northampton, and parts of the counties of Nottingham, Derby and Lincoln.	J. N. Smales, Equitable House, Old Market Square, Nottingham (Tel. 46585. Telex. 37566).
Sheffield The Southern triangle of the West Riding of Yorkshire (including Barnsley), and parts of the counties of Nottingham, Derby and Lincoln.	B. T. Clark, Fargate House, Fargate, Sheffield, 1. (Tel. Sheffield 29151. Telex. 54244).
New York In the United States of America exporters can obtain assistance from the Department's resident representative for the United States and Canada.	R. S. Kinsey, c/o British Consulate-General, 845 Third Avenue, New York, 22, N.Y. (P.O. Box 3434, New York 17, N.Y.) (Tel. Plazza 2-8400).

Trade Fairs and Exhibitions at Home and Overseas

Changes in Trade Fairs and Exhibitions Announcements

BECAUSE of pressure on space all the various classified lists of trade fairs and exhibitions will be published in full only on the dates indicated below:

	Date Last Published	Date Next Published
United Kingdom . . .	Aug. 2	Nov. 1
Outside Europe . . .	July 5	Oct. 4
Europe	June 7	Sept. 6

Amendments and additions to the three lists will be shown in the issues of the intervening weeks.

No responsibility is taken for the standing of organizations or individuals mentioned in the lists, and dates, etc., may be subject to alteration.

The Board of Trade Export Publicity and Fairs Branch, Horse Guards Avenue, London, S.W.1. (Tel. Trafalgar 8855, Ext. 3096, Europe; 3097 United Kingdom and outside Europe) will be glad to answer general inquiries but applications should be made to the organizers or United Kingdom agents for details of costs and conditions of participation. Export Publicity and Fairs Branch can also provide information about other events which, owing to space limitation, are not included in the lists.

* indicates fair which is held annually at approximately the time stated.

† indicates fair which is held in alternate years at approximately the time stated.

Amendments and Additions to Classified Lists

THE fairs and exhibitions given below are amendments and additions to the full lists published in the *Board of Trade Journal* on July 5 and June 7 respectively.

OUTSIDE EUROPE

Amendment:

The Board of Trade have been advised that the International Automation Exposition and Congress to be held in Philadelphia in November 1963 has now been cancelled. Details about this event appeared in the *Board of Trade Journal* dated September 28, 1962, and subsequent issues.

EUROPE

Amendment:

The Board of Trade have been advised that the 3rd International Congress and Exhibition for Instrumentation and Automation (INTERKAMA) is to be held in Dusseldorf from October 13-19, 1965, and not November 10-16, 1965, as previously shown in the *Board of Trade Journal* dated February 8, 1963, and subsequent issues.

Additions:

AMSTERDAM: LADIES FASHION FAIR. (DOCAVA) – October 14-17, 1963.
* Apply, Secretariat, Prins Hendrikkade 133 Amsterdam—C.

NANCY: NATIONAL FAIR – June 3-14, 1964.
Apply, J. P. Detourbet, Commissaire-Generale, Foire Nationale de Nancy, 7 rue des Dominicains, Nancy.

ESSEN: 2ND GERMAN BUILDING EXHIBITION (DEUBAU) – June 4-14, 1964.
Apply, Baumesse der Industrie Baustaffe, Gemeinnutzige Ausstellungs-Gesellschaft, mbH., Norbertstrasse 2, Essen.

Fifth Display of British Printing

THE FIFTH display in the British printing series, 'Technical and Information Literature for Engineering and Allied Trades', at The Design Centre, Haymarket, London, arranged by the Council of Industrial Design in co-operation with the British Federation of Master Printers, opened on July 29. It continues until September 7. From over 550 entries 28 have been selected. Some manufacturers provide a single leaflet or pamphlet covering several languages, but others print each language separately so that more than 28 items will be shown.

British Firms Exhibit in Peking

ON JULY 29, Mr. Terence Garvey, British Chargé d'Affaires in Peking opened a British joint industrial exhibition which is being staged by the Plastics Division of Imperial Chemical Industries Ltd., Formica Ltd., and the Morgan Crucible Group. The exhibition is expected to last till August 11. Apart from an exhibition of scientific instruments staged by Marconi Instruments Ltd., in 1958 this is the first exhibition of British industrial goods to be held in China since the foundation of the People's Republic of China in 1949.

The opening ceremony was attended by Mr. Lu Hsu-Chang, Vice-Minister of Foreign Trade, who visited Britain as a guest of Her Majesty's Government earlier this year, by Dr. Chi Chao Ting, Vice Chairman of the Chinese Council for the Promotion of International Trade and by a large number of leading officials of Chinese Ministries and import/export corporations.

The emphasis of the exhibition is on products for industrial uses and not on consumer goods. Both ICI and Formica are showing a range of their plastics materials and the Morgan Crucible Group are covering their complete range of industrial products and components.

This exhibition resulted from an invitation issued by the China Council for the Promotion of International Trade to the Sino-British Trade Council to arrange for British firms to stage a series of small specialized exhibitions in Peking. The Sino-British Trade Council are at present pursuing the possibility of staging a much larger and more comprehensive exhibition of British industrial goods in Peking late in 1964.

British Firms Win 39 Gold Medals at Sacramento Fair

BRITISH FIRMS who won 39 gold medals – more than double that of any other participating country – at the International Fabric Exposition held at Sacramento, California, were presented with their awards by Mr. Alan Green, Minister of State, Board of Trade, at a ceremony held at the Federation of British Industries in London, on July 23. Sir Richard Burbridge, a member of the Western Hemisphere Exports Council (who made the arrangements for the occasion in collaboration with the Board of Trade, and chairman of British Home Stores Ltd., presided.

There were 202 entries from ten countries. Of the 23 British firms who won 39 medals between them, 24 were for wool textiles. One firm gained four, and four other firms took three each. In all, 92 medals were awarded to firms from eight countries. Britain's nearest rival was Sweden, with 19. Then came the United States and Denmark with nine each, Finland with eight, W. Germany and Norway with three each, and Pakistan with two.

Presenting the awards the Minister of State welcomed Mr. Wilson Beale, Economic Minister at the United States Embassy in London. The Minister said this year British firms had won 39 gold medals out of a total of 92 awarded, which was about the same proportion as last year. 'The competition was stiffer this year, the entries having increased by nearly 50 to about 200. But if previous form is anything to go by, the lead we have established over the runners-up year by year looks like being maintained.

Of the 39 gold medals, 24 were awarded for wool textiles. 'It is worthy of note that of all the British firms participating, one gained four awards and four others three each. Of these five firms, three were Scottish. This shows the skill and imagination to be found in Scotland. The continuing success of the United Kingdom

(*Continued on next page*)

9-17 SEPTEMBER 1963

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British Firms win 39 Gold Medals (*Continued*)

at the Sacramento International Fabric Exposition shows that the British textile industry can compete against the best that other countries have to offer. Moreover, apart from any other considerations, I am sure that the firms represented here must derive enormous satisfaction, and justly so, from showing their prowess year after year in the heart of one of the most vigorously expanding and progressive markets in the United States. May they enjoy continuing success – and reap the benefits that their enterprise deserves.'

Firms receiving awards were:

CEEMO (Maclennan & Maclennan Ltd.), Stornoway, Isle of Lewis, Dobroyd Ltd., Near Huddersfield, A. Sandison & Sons (Edinburgh) Ltd., Edinburgh, Andrew Stewart (Woollens) Ltd., Galashiels, Tootal Broadhurst, Lee Co. Ltd., Manchester, Heal Fabrics Ltd., London Keddie, Gordon & Co. Ltd., Galashiels, Martin & Savage Ltd., London Pearson & Foster (Bradford) Ltd., Bradford, Warner & Sons Ltd., London, W.1, Courtaulds Ltd., Trade Development Dept., Derby, Fothergill & Harvey Ltd., Littleborough, Lancs., Frymann & Fletcher Ltd., Nottingham, Arthur Harrison & Co. Ltd., Leeds, Hawick Honeycomb Blanket Co. Ltd., Hawick, Holmes Goldrich & Co. Ltd., Keighley, Yorks, Ebenezer Y. Johnston Ltd., Galashiels, John Lawson & Sons, Kilmarnock, Adams Paterson & Sons Ltd., Haddington, Scotland, Qualitex Silks Ltd., Burnley, Smith & Calverley Ltd., Huddersfield, Ungar Fabrics Ltd., Great Yarmouth, Henry Wheatley & Sons Ltd., Mirfield, Yorkshire.

The following is a summary of awards:

Entries Submitted by	Number of Entries (Number of participating firms shown in brackets)	Medals Won
Denmark	17 (6)	9
Great Britain	87 (23)	39
Finland	14 (2)	8
W. Germany	10 (3)	3
Norway	3 (1)	3
Pakistan	2 (1)	2
Sweden	28 (6)	19
United States	38 (8)	9

44th

SWISS NATIONAL FAIR

"Comptoir Suisse"

LAUSANNE, Sept. 7-22, 1963

Brochures obtainable from

Swiss Embassy, 18 Montagu Place, London W.1
Swiss Consulate, 56 Spring Gardens, Manchester 2

Trade Fairs and Exhibitions in the United Kingdom

1963 — General

BRIGHTON: 17TH SUSSEX INDUSTRIES EXHIBITION – September 16-21.
* At the Corn Exchange. Apply, Mrs. N. Potter, M.B.E., Federation of Sussex Industries Ltd., Seven Dials Corner, Brighton 1, Sussex.

BRIGHTON: PURCHASING OFFICERS' ASSOCIATION CONFERENCE AND MINIBITION – September 26-28.
* At the Hotel Metropole. Apply, Purchasing Officers' Association, York House, Westminster Bridge Road, London, S.E.1. (Tel.: Waterloo 1851.)

1963 — Specialized

Agriculture, Dairy Industry and Fishing

LONDON: ROYAL DAIRY SHOW – October 22-25.
* At Olympia. Apply, Royal Association of British Dairy Farmers, 17 Devonshire Street, London, W.1. (Tel.: Langham 6903/4.)

LONDON: THE ROYAL SMITHFIELD SHOW – December 2-6.
* At Earls Court. Apply, The Smithfield Show Joint Committee, Forbes House, Halkin Street, London, S.W.1. (Tel.: Belgravia 6611.)

LONDON: INTERNATIONAL POULTRY SHOW – December 4-6.
* At Olympia. Apply 'Poultry World,' Iliffe Exhibitions Ltd., Dorset House, Stamford Street, London, S.E.1. (Tel.: Waterloo 3333.)

Antiques

HARROGATE: 13TH NORTHERN ANTIQUE DEALERS' FAIR – September 5-12.
* At the Royal Hall. Apply, Northern Antique Dealers' Fair Ltd., 408 Leeds Road, Bradford, 3.

Building and Public Works

LONDON: THE BUILDING EXHIBITION – November 13-27.
† At Olympia. Apply, The Building Trades Exhibition Ltd., 11 Manchester Square, London, W.1. (Tel.: Hunter 1951.)

Caravans

LONDON: INTERNATIONAL CARAVAN EXHIBITION – September 18-28.
* At Earls Court. Apply, The Daily Mail, Associated Newspapers Ltd., Harmsworth House, Bouverie Street, London, E.C.4. (Tel.: Fleet Street 6000.)

Engineering, Machinery, Machine Tools

LONDON: 16TH ENGINEERING EXHIBITION – October 15-17.
* At Royal Horticultural Society's New Hall, S.W.1. Apply, Engineering Industries Association (London Region), 9 Seymour Street, Portman Square, London, W.1. (Tel.: Welbeck 2241.)

LEEDS: CORROSION AND METAL FINISHING EXHIBITION – October 15-18.
* At Queens Hall. Apply, W. G. Norris, Esq., Technology Publications Ltd., The Tower, Shepherds Bush Road, Hammersmith, London, W.6. (Tel.: Riverside 3071.)

LONDON: 3RD ENGINEERING MATERIALS AND DESIGN EXHIBITION – November 11-16.
* At Earls Court, London. Apply, Industrial and Trade Fairs Ltd., Commonwealth House, 1-19, New Oxford Street, London, W.C.1. (Tel.: Chancery 9011.)

Factory Equipment

LONDON: INTERNATIONAL FACTORY EQUIPMENT EXHIBITION – November 11-16.
* At Earls Court. Apply, Industrial and Trade Fairs Ltd., Commonwealth House, 1-19 New Oxford Street, London, W.C.1. (Tel.: Chancery 9011.)

Foodstuffs, Hotel, Catering

LONDON: THE CLUB TRADE FAIR – September 9-13.
* At Piccadilly Hotel, W.1. Apply, U.T.P. Exhibitions Ltd., 3 Racquet Court, Fleet Street, E.C.4. (Tel.: Fleet Street 6444.)

MANCHESTER: 'MANCHESTER EVENING NEWS' FOOD COOKERY AND CATERING EXHIBITION – September 11-21.
† At City Hall, Deansgate. Apply, Provincial Exhibitions Ltd., City Hall, Deansgate, Manchester. (Tel.: Deansgate 6363.)

LONDON: INTERNATIONAL BAKERS AND CONFECTIONERS' EXHIBITION – September 28-October 3.
At Olympia. Apply, The Trades' Markets and Exhibitions Ltd., 623 Grand Buildings, Trafalgar Square, London, W.C.2. (Tel.: Whitehall 1371.)

Handicrafts, Hobbies

LONDON: 11TH INTERNATIONAL HANDICRAFTS AND DO-IT-YOURSELF EXHIBITION – August 30-September 14.
* At Empire Hall, Olympia. Apply, A. J. Kreps, Esq., Link House Publications Ltd., Dingwall Avenue, Croydon, Surrey. (Tel.: Municipal 2599.)

MANCHESTER: 'MANCHESTER EVENING NEWS' DO-IT-YOURSELF AND HOBBIES EXHIBITION – November 5-16.
* Apply, Provincial Exhibitions Ltd., City Hall, Deansgate, Manchester, 3. (Tel.: Deansgate 6363.)

Heating

LONDON: 3RD NATIONAL DOMESTIC HEATING AND INSULATION-IN-THE-HOME EXHIBITION – September 2-7.
* At the Central Hall, Westminster, S.W.1. Apply, Clarke and Rhodes Ltd., 274/278 The Corn Exchange, Manchester, 4. (Tel.: Deansgate 6541.)

MANCHESTER: 3RD NATIONAL DOMESTIC HEATING AND INSULATION-IN-THE-HOME EXHIBITION – September 17-21.
* At Free Trade Hall. Apply, Clarke and Rhodes Ltd., 274/278 The Corn Exchange, Manchester 4. (Tel.: Deansgate 6541.)

Hospital and Medical

LONDON: MEDICAL EXHIBITION – November 11-15.
* At Royal Horticultural Society's New Hall. Apply, The British and Colonial Druggist Ltd., 194-200 Bishopsgate, London, E.C.4. (Tel.: Avenue 1444.)

Leather, Leather Goods and Footwear

LONDON: 'FASHION IN FOOTWEAR' EXHIBITION – September 29-October 3.
* At Washingon Hotel, Curzon Street, W.1. Apply, Exhibition Department, 'Footwear Weekly' National Trade Press Ltd., Drury House, Russell Street, Drury Lane, London, W.C.2. (Tel: Temple Bar 3422.)

LONDON: 'SPRING SHOES' EXHIBITION – September 30-October 3.
* At Mount Royal Hotel, Marble Arch, W.1. Apply, British Footwear Manufacturers' Association, 22 Gilbert Street, London, W.1. (Tel.: Mayfair 2843.)

Office Equipment and Business Efficiency

LONDON: BUSINESS EFFICIENCY EXHIBITION – September 30-October 9.
* At Olympia. Apply, Business Equipment Trade Association, 64 Cannon Street, London E.C.4. (Tel.: Central 7771/2.)

Packaging

LONDON: INTERNATIONAL PACKAGING EXHIBITION – September 4-12.
† At Olympia. Apply, Provincial Exhibitions Ltd., City Hall, Deansgate, Manchester 3. (Tel.: Deansgate 6363.)

Sports, Camping

LONDON: 6TH BRITISH SPORTS TRADE FAIR – November 18-21.
* At Mount Royal Hotel, W.1. Apply, The Federation of British Manufacturers of Sports and Games Ltd., 145 Oxford Street, W.1. (Tel.: Gerrard 7281.)

Textiles, Clothing and Accessories

LONDON: KNITTING WOOL TRADE FAIR – August 26-29.
* At Royal Horticultural Society's New Hall. Apply, Mr. A. S. Damery, Knitting Wool Review, 222 Strand, London, W.C.2. (Tel.: Fleet Street 1253/4.)

HARROGATE: N.A.O. CONVENTION (MEN'S AND BOYS' WEAR EXHIBITION) – October 1-3.
Apply, National Association of Outfitters, 21 Cavendish Place, Cavendish Square, London, W.1. (Tel.: Langham 2918.)

LONDON: THE BRITISH WHOLESALE FASHION COLLECTIONS – Mid Oct./Nov.
* Apply A. T. Elvy, Esq., Apparel and Fashion Industry's Association and the British Fashion Export Group, 92 New Cavendish Street, London W.1. (Tel.: Langham 3353.)

LONDON: 9TH PRESENTATION OF CHILDREN'S AND TEENAGE FASHIONS – October 28-31.
* At Piccadilly Hotel, W.1. Apply, Teenage, Infants' and Girls' Fashion Organization, 92 New Cavendish Street, Portland Place, London, W.1. (Tel.: Langham 3353.)

LONDON: JUNIOR FASHION FAIR – October 28-31.
* At Royal Horticultural Society's Old Hall, Vincent Square, S.W.1. Apply, The National Children's Wear Association, 40-42 Oxford Street, London, W.1. (Tel.: Museum 1833/4.)

Transport

LONDON: INTERNATIONAL MOTOR EXHIBITION – October 16-26.
* At Earls Court. Apply, Society of Motor Manufacturers and Traders Ltd., Forbes House, Halkin Street, London, S.W.1. (Tel.: Belgravia 6611.)

GLASGOW: SCOTTISH MOTOR EXHIBITION – November 8-16.
† At Kelvin Hall. Apply, Scottish Motor Trades Association Ltd., 3 Palmerston Place, Edinburgh 12. (Tel.: Edinburgh/Caledonian 3643/4.)

(*Continued on page 259*)

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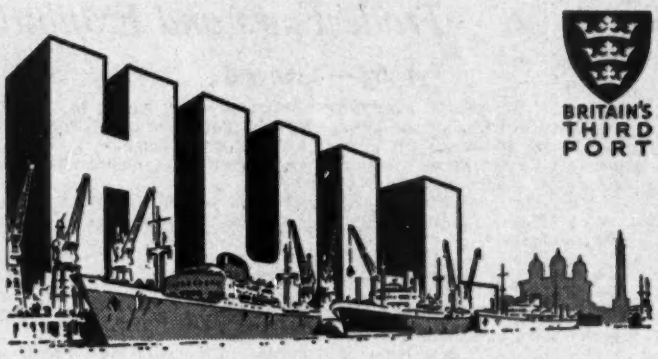

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Trade Fairs and Exhibitions in U.K. (*Continued*)

Watch and Jewellery

LONDON: INTERNATIONAL WATCH AND JEWELLERY TRADE FAIR – September 23-27.
* At Earls Court. Apply, Trade Fairs and Promotions Ltd., Commonwealth House, 1-19 New Oxford Street, London, W.C.1. (Tel.: Chancery 9011.)

Miscellaneous

LONDON: NATIONAL EXHIBITION OF CAGE BIRDS – December 5-7.
* At Olympia. Apply, 'Cage and Aviary Birds,' Iliffe Exhibitions Ltd., Dorset House, Stamford Street, London, S.E.1. (Tel.: Waterloo 3333.)

1964—General

MANCHESTER: 'EVENING CHRONICLE' BRIGHTER HOMES EXHIBITION – March 3-21.
* At City Hall. Apply, Provincial Exhibitions Ltd., City Hall, Deansgate, Manchester 3. (Tel.: Deansgate 6363.)

LONDON: 'DAILY MAIL' IDEAL HOME EXHIBITION – March 3-30.
* At Olympia. Apply, Associated Newspapers Ltd., Carmelite House, London, E.C.4. (Tel.: Fleet Street 6000.)

GLASGOW: ENTERPRISE SCOTLAND '64,-September 3-19.
At Kelvin Hall. Apply, The Scottish Council (Development and Industry), Scottish Industries' Exhibition '64, 2 Woodside Terrace, Glasgow, C.3.

1964 — Specialized

Advertising

LONDON: INTERNATIONAL ADVERTISING EXHIBITION – May 4-9.
† At Olympia. Apply, A. Barker, Esq., Adex Ltd., 9-10 Old Bailey, London, E.C.4. (Tel.: Central 4040.)

Agriculture, Dairy Industry and Fishing

GLASGOW: SCOTTISH DAIRY SHOW AND NATIONAL STALLION SHOW – February 11-15.
* At Kelvin Hall. Apply, Stewart Gilmour, Esq., C. A. Secretary, 82 Gordon Street, Glasgow C.1.

BELFAST: 97TH ANNUAL SHOW AND INDUSTRIAL EXHIBITION – May 27-30.
* At Balmoral Showgrounds. Apply, Royal Ulster Agricultural Society, The Kings Hall, Balmoral, Belfast 9. (Tel.: Belfast 665225.)

SWINDON: BATH AND WEST AGRICULTURAL SHOW – June 3-6.
* Apply, The Secretary, Bath and West and Southern Counties Society, 3 Pierrepoint Street, Bath.

MALVERN: THREE COUNTIES AGRICULTURAL SHOW – June 16-18.
* Apply, The Secretary, Three Counties Agricultural Society, Malvern, Worcestershire. (Tel.: Malvern 2231.)

STONELEIGH ABBEY (KENILWORTH): ROYAL SHOW – July 7-10.
* Apply, Royal Agricultural Society of England, 35 Belgrave Square, London, S.W.1. (Belgravia 5323.)

Amusements

LONDON: 20TH ANNUAL AMUSEMENT TRADES EXHIBITION – January 28-30.
* At New Royal Horticultural Hall, S.W.1. Apply, Amusement Trades Exhibitions Ltd., 19 Charing Cross Road, London, W.C.2. (Tel.: Whitehall 2524.)

Antiques

LONDON: THE ANTIQUE DEALERS' FAIR AND EXHIBITION – June 10-25.
* At Grosvenor House, Park Lane, W.1. Apply, Captain C. S. Platts A.C.I.S. Grosvenor House, Park Lane, London, W.1. (Tel.: Grosvenor 6363.)

Aviation

FARNBOROUGH: 24TH FLYING DISPLAY AND EXHIBITION – September 7-13.
At Royal Aircraft Establishment. Apply, The Society of British Aircraft Constructors, 29 King Street, London, S.W.1. (Tel.: Trafalgar 3231.)

Boats

LONDON: INTERNATIONAL BOAT SHOW – January 1-11.
* At Earls Court. Apply, National Boat Shows Ltd., 44 Great Queen Street, London, W.C.2. (Tel.: Holborn 7481.)

BIRMINGHAM: BOAT AND HOLIDAY SHOW – February 25-March 7.
* At Bingley Hall. Apply, Birmingham Boats Ltd., 167 Garrison Lane, Small Heath, Birmingham 9 (Tel.: Victoria (Birmingham) 3539.)

Books

LONDON: WORLD BOOK FAIR – June 10-20.
At Earls Court. Apply, Industrial Presentation Ltd., The Tower, 229-243 Shepherd's Bush Road, London, W.6. (Tel.: Riverside 3071.)

Building and Public Works

LONDON: PUBLIC WORKS AND MUNICIPAL SERVICES' EXHIBITION AND CONGRESS – November 16-21.
† Apply, Municipal Agency Ltd., 3-4 Clements Inn, London, W.C.2. (Tel.: Holborn 6817-6819.)

Chemicals

LONDON: SIXTEENTH TECHNICAL EXHIBITION – March 16-19.
* At Royal Horticultural Society's Old and New Halls, London, S.W.1. Apply, Mr. R. H. Hamblin, General Secretary, Oil and Colour Chemists' Association, Wax Chandlers Hall, Gresham Street, London, E.C.2. (Tel.: Monarch 1439.)

Confectionery

LONDON: INTERNATIONAL CONFECTIONERY AND ALLIED TRADES EXHIBITION – May 25-29.
* At Earls Court. Apply, Contemporary Exhibitions Ltd., Walmar House, 288 Regent Street, London, W.1. (Tel.: Museum 5153/5.)

Electrical, Including Electronics

LONDON: 12TH ELECTRICAL ENGINEERS' EXHIBITION – March 18-25.
† At Earls Court. Apply, Electrical Engineers (A.S.E.E.) Exhibition Ltd., 6 Museum House, 25 Museum Street, London, W.C.1. (Tel.: Museum 3450.)

LONDON: THE INTERNATIONAL AUDIO FESTIVAL AND FAIR – April 2-5.
* At Hotel Russell. W.1. Apply, C. Rex Hassan and Associates, 42 Manchester Street, London, W.1. (Tel.: Hunter 2080.)

LONDON: INSTRUMENTS, ELECTRONICS AND AUTOMATION EXHIBITION – May 25-30.
† At Olympia. Apply, Industrial Exhibitions Ltd., 9 Argyll Street, London, W.1. (Tel.: Gerrard 1622.)

Engineering, Machinery, Machine Tools

LONDON: 3RD INTERNATIONAL PIPES, PIPELINES, PUMPS AND VALVES EXHIBITION AND CONVENTION – April 13-17.
† At Earls Court. Apply, H. J. Conroy, Esq., Scientific Surveys Limited, 97 Old Brompton Road, London, S.W.7. (Tel.: Knightsbridge 9368.)

LONDON: INTERNATIONAL HEATING, VENTILATING AND AIR CONDITIONING EXHIBITION (HEVAC) – April 15-24.
† Apply, Industrial Exhibitions Ltd., 9 Argyll Street, London, W.1. (Tel.: Gerrard 1622.)

LONDON: MECHANICAL HANDLING EXHIBITION – May 5-15.
† At Earls Court. Apply, 'Mechanical Handling', Dorset House, Stamford Street, London, S.E.1. (Tel.: Waterloo 3333.)

LONDON: 3RD INTERNATIONAL INDUSTRIAL FINISHES EXHIBITION – May 25-30.
* At Earls Court. Apply, H. J. Conroy, Esq., Scientific Surveys Ltd., 97 Old Brompton Road. London, S.W.7. (Tel.: Knightsbridge 9360.)

LONDON: INTERNATIONAL MACHINE TOOL EXHIBITION – June 25-July 9.
At Olympia. Apply, Machine Tool Trades Association, 25-28 Buckingham Gate, London, S.W.1. (Tel.: Victoria 7542.)

LONDON: INTERNATIONAL REFRIGERATION FAIR – September 7-11.
† At Olympia. Apply, Contemporary Exhibitions Ltd., Walmar House, 288 Regent Street, London, W.1. (Tel.: Museum 5153/5.)

LONDON: BREWING, BOTTLING AND ALLIED TRADES EXHIBITION – October 5-9.
At Olympia. Apply, The Trades' Markets and Exhibitions Ltd., 623 Grand Buildings, Trafalgar Square, London, W.C.2. (Tel.: Whitehall 1371.)

Floor Coverings

LONDON: INTERNATIONAL CARPET, LINOLEUM AND FLOOR COVERINGS FAIR – February 24-28.
* At Earls Court. Apply, Trade Fairs and Promotions Ltd., Commonwealth House, 1/19 New Oxford Street, London, W.C.1. (Tel.: Chancery 9011.)

Foodstuffs, Hotel, Catering

LONDON: THE INTERNATIONAL HOTEL AND CATERING EXHIBITION 'HOTELYMPIA' – January 21-30.
† At Olympia. Apply, The Hotel and Catering Exhibition (London) Ltd., Dorset Buildings, Salisbury Square, London, E.C.4. (Tel.: Fleet Street 1555.)

LONDON: FIFTH DELICATESSEN EXHIBITION – March 2-6.
* At Royal Horticultural Society's Old and New Halls. Apply, Contemporary Exhibitions Ltd., Walmar House, 288 Regent Street, London, W.1. (Tel.: Museum 5153/5.)

LONDON: THE LICENSED VICTUALLERS' TRADE FAIR – April 13-17.
* At Earls Court. Apply, Contemporary Exhibitions Ltd., Walmar House, 288 Regent Street, London, W.1. (Tel.: Museum 5153/5.)

(*Continued on next page*)

Trade Fairs and Exhibitions in U.K. (*Continued*)

MANCHESTER: NORTH'S FOOD FAIR – 31ST GROCERS' EXHIBITION – April 21-May 2.
† At Bell Vue. Apply, Grocers and Allied Trade Exhibition, 391-393 Corn Exchange, Manchester, 4.

LONDON: SHOPSHOW – May 11-14.
* At Olympia. Apply, Trade and Technical Exhibitions Ltd., 1 Dorset Buildings, Salisbury Square, London, E.C.4. (Tel.: Fleet Street 1555.)

LONDON: BRITAIN'S FOOD FAIR – September 1-16.
† At Olympia. Apply, J. Awdrey, Esq., The Food Manufacturers' Federation Inc., 10 Mount Row, London, W.1. (Tel.: Hyde Park 2933/5.)

Furniture

LONDON: THE FURNITURE EXHIBITION – January 27-February 8.
* At Earls Court Apply, B.F.M. Exhibitions Ltd., 17 Berners Street, London. W.1. (Tel.: Langham 5115.)

Gifts, Fancy Goods, Toys

HARROGATE: INTERNATIONAL TOY FAIR – January 11-17.
* Apply, G. Wilkinson, Esq., Harrogate International Toy Fair Ltd., Finsbury Court, Finsbury Pavement, London, E.C.2. (Tel.: Monarch 8921.)

BLACKPOOL: INTERNATIONAL GIFTS FAIR – February 3-6.
* Apply, P. W. Sweetser, Esq., Trade Promotion Services Ltd., Saint Dunstan's House, Carey Lane, London, E.C.2. (Tel.: Monarch 8391-5.)

BRIGHTON: 11TH BRITISH TOY FAIR – February 9-13.
* Apply, C. Bradley, Esq., British Toy Fair (International) Ltd., 94 Hatton Garden, London, E.C.1. (Tel.: Chancery 9158.)

Homes, Household and Hardware

LONDON: INTERNATIONAL HARDWARE TRADES FAIR – April 27-May 1.
* At Olympia. Apply, Universal Exhibitions Ltd., 74 Holland Park, London, W.1. (Tel.: Park 7360 and 7723.)

Leather, Leather Goods and Footwear

LONDON: THE LEATHERGOODS, LUGGAGE AND HANDBAG FAIR – February 10-14.
* At the Mount Royal Hotel, W.1. Apply The Secretary, The Leathergoods, Luggage and Handbag Fair, 23/5 Eastcastle Street, London, W.1. (Tel.: Museum 7524.)

HARROGATE: 'AUTUMN SHOES' EXHIBITION – April 13-16.
* Apply, British Footwear Manufacturers' Federation, 22 Gilbert Street, London, W.1. (Tel.: Mayfair 2843.)

Philately

LONDON: STAMPEX 1964, NATIONAL STAMP EXHIBITION – March 13-21.
* Apply, The Philatelic Traders' Society Limited, 2 Clement's Inn, London, W.C.2. (Tel.: Chancery 3764.)

Production

LONDON: RESEARCH-DEVELOPMENT-PRODUCTION EXHIBITION – May 4-9.
† At Olympia. Apply, Andry Montgomery Ltd., 11 Manchester Square, London, W.1. (Tel.: Hunter 1951.)

Scientific Instruments

LONDON: 48TH ANNUAL EXHIBITION OF SCIENTIFIC INSTRUMENTS AND APPARATUS – January 6-9.
* At Royal Horticultural Halls, Westminster, S.W.1. Apply, The Institute of Physics and The Physical Society, 47 Belgrave Square, London, S.W.1. (Tel.: Museum 6901.)

Stationery

LONDON: 10TH STATIONERY TRADE FAIR – March 9-13.
* At Alexandra Palace, N.22. Apply, The Stationers' Association of Great Britain and Ireland, 6 Wimpole Street, London, W.1. (Tel.: Langham 9256/7.)

Textiles, Clothing and Accessories

BRIGHTON: SMALLWARES TRADE FAIR – February 24-27.
* At Metropole Hotel. Apply, Trade and Technical Exhibitions Ltd., 1 Dorset Buildings, Salisbury Square, Fleet Street, London, E.C.4. (Tel.: Fleet Street 1555.)

LONDON: LONDON WEEK—MEN'S AND BOYS' WEAR EXHIBITION – February 24-28.
* At Mount Royal Hotel, W.1. Apply, Industrial Exhibitions Ltd., 9 Argyll Street, London, W.1. (Tel.: Gerrard 1622.)

LONDON: INTERNATIONAL MEN'S AND BOYS' WEAR EXHIBITION – February 24-28.
* At Earls Court. Apply, Trade Fairs and Promotions Ltd., Commonwealth House, 1/19 New Oxford Street, London, W.C.1. (Tel.: Chancery 9011.)

LONDON: INTERNATIONAL CLOTHING TRADE EXHIBITION – April 10-15.
† At Olympia. Apply, U.T.P. Exhibitions Ltd., Racquet Court, Fleet Street, London, E.C.4. (Tel.: Fleet Street 6444.)

LONDON: MAKERS-UP FABRIC ASSEMBLY – April 27-May 1.
* At Mount Royal Hotel, W.1. Apply, U.T.P. Exhibitions Ltd., Racquet Court, Fleet Street, London, E.C.4. (Tel.: Fleet Street 3172-2985.)

Transport

LONDON: 22ND INTERNATIONAL COMMERCIAL MOTOR TRANSPORT EXHIBITION – September 25-October 3
† At Earls Court. Apply, Society of Motor Manufacturers and Traders Ltd., Forbes House, Halkin Street, London S.W.1. (Tel.: Belgravia 6611.)

Trade Fairs Guide

A fourth edition of the booklet 'Trade Fairs Help Exports—Hints For the Small Exhibitor' has been produced by the Board of Trade for the guidance of small firms contemplating exhibiting overseas for the first time. The booklet explains the purposes of exhibiting and gives guidance on the choice of fairs, the organization of exhibits and on official assistance available to the British exhibitor. It also lists major specialized fairs overseas. Copies can be obtained free of charge from any Board of Trade Regional Office or from Export Publicity and Fairs Branch, Board of Trade, Horse Guards Avenue, London, S.W.1. (Reference: G.D. 1361/62.)

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Trade and Financial Arrangements

United Kingdom and Federal Republic of Cameroon

THE FOLLOWING communique was issued jointly on July 30 by the Board of Trade and the Federal Republic of Cameroon:

'Following frank and friendly discussions last week between British and Cameroon officials, M. Victor Kanga, Minister of Economy in the Federal Republic of Cameroon, and Mr. Alan Green, Minister of State, Board of Trade, yesterday in London signed on behalf of their Governments an agreement on commercial and economic co-operation. The agreement is designed to strengthen the links already exisiting between the two countries by encouraging trade and investment. It also provides that duty-free entry into the United Kingdom of West Cameroon tea and tropical hardwoods will be maintained after October 1 next, when West Cameroon will cease to be part of the Commonwealth preference area, until and on the understanding that duties on these products imported from any source are suspended, as they are expected to be, at the beginning of next year.

'A number of other matters of mutual interest were also discussed by the two Ministers. In particular Mr. Green offered, on behalf of H.M. Government, a long-term loan of £200,000 to the Cameroon Government to be used for the purchase of British goods.

'M. Kanga and Mr. Green expressed their firm conviction that relations between the Federal Republic of Cameroon with part of which Britain has for many years been closely linked would both flourish and develop in the years to come.'

Notes: While in London M. Kanga will lead his country's delegation to the meeting of the International Coffee Council.

The new agreement contains articles covering the encouragement of mutual trade exchange of commercial information, protection of investments and non-discrimination in shipping matters. A Mixed Commission will supervise its operation.

The suspension of duties referred to above is in accordance with the GATT programme of assistance to developing countries.

M. Kanga planned to meet Mr. Robert Carr, Secretary for Technical Co-operation, this week to discuss technical assistance.

The British loan will be made available under the scheme for additional aid tied to British industries with surplus productive capacity which was announced by the Chancellor of the Exchequer in the House of Commons on December 17, 1962.

Renewal of Benelux Trade Agreements

A NOTICE published in the Netherlands *Economische Voorlichting* No. 27 of July 3, 1963, summarizes the position of the Benelux trade agreements as at July 1, 1963.

In some instances, where agreements have already been renewed, details have been published in the *Board of Trade Journal*. In addition, the following agreements are still valid:

Country	Validity of Agreement
Austria	April 1, 1963 – March 31, 1964
Bulgaria	January 1, 1963 – December 31, 1963
Czechoslovakia	April 1, 1963 – March 31, 1964
Denmark	December 1, 1962 – November 30, 1963
Hungary	January 1, 1963 – December 31, 1963
Israel	September 1, 1962 – August 31, 1963
Morocco	July 1, 1963 – June 30, 1964
Norway	May 1, 1963 – April 30, 1964
Poland	January 1, 1963 – December 31, 1963
Portugal	October 1, 1962 – September 30, 1963
Roumania	October 1, 1962 – September 30, 1963
Spain	April 15, 1963 – April 14, 1964
Sweden	March 1, 1963 – February 29, 1964
Switzerland	April 1, 1963 – March 31, 1964
Tunisia	April 1, 1963 – March 31, 1964
Yugoslavia	July 1, 1963 – June 30, 1964

Spain and Argentina

A NEW TRADE AGREEMENT between Spain and Argentina was signed in Madrid on July 4, 1963. Under the agreement each party grants most-favoured-nation treatment to the other; and trade between the two countries will now be on a multilateral basis. Accordingly, the Spanish Ministry of Commerce have added Argentina to the list of countries to which the Spanish system of liberalization and global quotas extends.

The agreement covers a period of five years and is to be considered as tacitly renewed from year to year if neither party denounces it three months before the expiry of any year of its validity.

The full text of the trade agreement, in English translation, may be seen at Export Services Branch, Board of Trade, Room E.53, Hillgate House, 35 Old Bailey, London, E.C.4. (Tel. City 5757, Ext. 460 or 462).

Brazil and USSR

A TRADE AND PAYMENTS AGREEMENT between Brazil and the Soviet Union was signed at Rio de Janeiro on April 20, 1963. It is valid for a period of five years and provides for trade exchanges totalling United States $160 million in the first year, United States $200 million in the second and United States $225 million in the third.

The list of Brazilian exports includes coffee, cocoa, cotton, rice, hides and leather. The Soviet list of exports includes wheat, crude petroleum and a wide range of industrial machinery and equipment.

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Information for United Kingdom Exporters

BRIEF DETAILS are given below of overseas inquiries for United Kingdom products, contracts open for tender, reports on commercial conditions abroad, export trade openings, etc., issued recently by the Export Services Branch, Board of Trade, to subscribers to the *Export Service Bulletin*.

The *Bulletin*, published three times a week, with a weekly Supplement, is available to United Kingdom manufacturers and exporters at a subscription of £10 10s. a year. A subscription form can be obtained from the Export Services Branch, Board of Trade, Room E.11, Hillgate House, 35 Old Bailey, London, E.C.4. (City 5757, Ext. 433), (Telex 25977). Copies of particular *Bulletins* containing further details of the items referred to below can be obtained from the same address on prepayment of the sum of 2s. per copy.

Calls for Tender

*Inquiries connected with the calls for tender mentioned below should be addressed to the Export Services Branch, Board of Trade, Hillgate House, 35 Old Bailey, London, E.C.4. (Inquiries by telephone: City 5757, Ext. 406 and 404). Reference numbers should always be quoted. The date given is the closing date for tendering. It refers to the current year unless otherwise indicated. Tender documents are available for loan in those cases marked with an asterisk *.*

ARGENTINA

Water Supply Scheme for Ministerio of Economia. (Further Information.) Closing date postponed to August 15. E.S.B. 17876/63.

AUSTRALIA

Antenna Pattern Plotting Equipment for Postmaster-General's Department. October 17. E.S.B. 24137/63.*
Jig Grinder for Department of Supply, Melbourne. December 5. E.S.B. 24152/63.
Diesel Locomotives for Western Australian Government. (Further Information.) Tender documents now available. August 22. E.S.B. 19919/63.*

Capricornia Regional Electricity Board:
Ash Handling and Vacuum Cleaning Plants. August 16. E.S.B. 24125/63.*
Power Line Carrier Equipment. August 29. E.S.B. 24126/63.*

Commonwealth Stores Supply and Tender Board:
Bulk Paper. August 13. E.S.B. 23820/63.*
Paper. August 15. E.S.B. 24495/63.*
Beam Balances. August 13. E.S.B. 24468/63.*

AZORES

Vehicles for Federation of Municipalities of the Island of Sao Miguel. August 22. E.S.B. 23546/63.*

BELGIUM

Ministry of National Defence
Life Jackets. August 20. Tender documents in French available. E.S.B. 24173/63.*
Life Raft Cradles. August 13. Tender documents in French available. E.S.B. 24426/63.*

BOLIVIA

Corani - Hydro-Electric Plant for Bolivian Development Corporation. Closing date not known. E.S.B. 26345/62.

BURMA

Printing Paper and Cards for Ministry of Defence. August 30. E.S.B. 23900/63.*
Shear Blades for Industrial Development Corporation. (Further Information.) Closing date now August 12. E.S.B. 20635/63.*

Civil Stores Committee (1):
Hand Pumps. August 20. E.S.B. 24170/63.*
Microjet Sprayers. August 20. E.S.B. 24171/63.*
Motor Cycles. August 20. E.S.B. 24425/63.*
M.S. Flats, Studs and Bolts. August 12. E.S.B. 23885/63.*
Padlocks. August 12. E.S.B. 23555/63.*

CANADA

Electrical Equipment for Public Works Department. September 27. E.S.B. 24197/63.

CEYLON

Air Conditioning Plants for Ministry of Land, Irrigation and Power. September 10. E.S.B. 23850/63.
Fertilizer Plant for Ministry of Commerce and Industries. (Further Information.) E.S.B. 22856/63.
Generating Set for Ministry of Communications. September 11. E.S.B. 23545/63.
Kraft Paper Bags for Ceylon Cement Corporation. August 23. E.S.B. 24115/63.*
Pharmaceuticals for Ministry of Health and Housing. (Further Information.) Tender documents now available. E.S.B. 22316/63.*
Refuse Trailer for Urban Council of Nawalipitiya. August 13. E.S.B. 24466/63.
Timber for Ceylon Transport Board. September 11. E.S.B. 24465/63.
Trailer Pump for Ceylon Plywoods Corporation. October 10. E.S.B. 23854/63.*
Ventilation Equipment for National Textile Corporation. October 11. E.S.B. 24430/63.

COLOMBIA

Construction Equipment for Secretariat for Public Works, Barranquilla. (Advance Information). Closing date not known. E.S.B. 24403/63.
Machine and Hand Tools for Planta Colombiana de Soda. September 15. E.S.B. 24423/63.
Pumping Equipment for El Instituto Nacional de Fomento Municipal. August 14. Tender documents in Spanish available. E.S.B. 24156/63.*
Shaft Pumps; Hydraulic Ejector for Empresas Publicas de Medellin. August 23. E.S.B. 23870/63.
Telephone Exchange for Municipal de Cerrito. September 6. E.S.B. 24180/63.
Telephone Exchange for Municipal of Mariquira. September 20. E.S.B. 24181/63.
Transformers for Bogota Electricity Board. September 16. E.S.B. 24167/63.

COSTA RICA

Concrete Mixing Plant for Instituto Costarricense de Electricidad. October 1. Tender documents in Spanish available. E.S.B. 24172/63.*

DAHOMEY

Telegraph Line Equipment for Chambre de Commerce, d'Agriculture et d'Industrie. October 1. E.S.B. 23521/63/D.I.F.

ECUADOR

Social Security Hospital:
Lamps. August 12. Press notice in Spanish available for loan. E.S.B. 24460/63.*
Locks; Sanitary Ware; Lifts; Transformers; Incinerators; Medical Equipment. (Further Information.) Closing date postponed to August 15. E.S.B. 23871/61.

FORMOSA

Central Trust of China:
Hand Compressors. (Further Information.) Closing date postponed to August 14. E.S.B. 14821/63.*
Steel Pipes. (Further Information.) Closing date now August 19. E.S.B. 20017/63.*
Signal Equipment. August 17. E.S.B. 24129/63.*
Silicon Steel Plate. August 12. E.S.B. 24462/63.*
Temperature Transmitters. August 13. E.S.B. 24427/63.*

FRANCE

Construction of Buildings for Ministry of National Education. September 10. Press cutting (in French) available. E.S.B. 23871/63.*
Equipment for Hospital Wing for Ministry of Public Health and Population. September 30. E.S.B. 23873/63.
H.F. Radioteletype Equipment for Supreme Headquarters Allied Powers, Europe. September 3. A limited number of tender documents available. E.S.B. 23967/63.*

GREECE

Broadcasting and Television Equipment for Hellenic National Broadcasting Institute. (Further Information.) Closing date postponed to September 30. E.S.B. 38987/62.*
Electrical Equipment for Ministry of Communications. August 31. E.S.B. 24402/63.*

Hellenic State Railways:
Lubricating Oils. August 27. E.S.B. 23844/63.*
Lubricating Oils and Grease. August 27. E.S.B. 23845/63.*
Copper Pipes. August 23. E.S.B. 23849/63.*

Ministry of Trade:
Railway Signals and Safety Devices. August 26. E.S.B. 23886/63.*
Syringes. August 12. E.S.B. 23887/63.*
Testing Laboratory Apparatus and Equipment. August 29. E.S.B. 23866/63.*
Machinery and Instruments. August 30. E.S.B. 23867/63.*
Soil Testing Laboratory Equipment. August 26. E.S.B. 23888/63.*
Railway Equipment. August 30. E.S.B. 23890/63.*

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Southampton	25033	Stoke-on-Trent	47021
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Birmingham Airport	Sheldon 5217	Nottingham	53288
Southend Airport	544780	Renfrew Airport	3854

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Information for United Kingdom Exporters (*Continued*)

Research Laboratory Equipment. (Further Information.) Closing date now September 5. E.S.B. 34688/62.*
Underground Fuel Tanks; Fuel Pumps. Closing date postponed to September 5. E.S.B. 19946/63.*
Laboratory Control Equipment. August 16. E.S.B. 24163/63.*
Water Coolers. August 23. E.S.B. 24165/63.*
Steel Plates. August 29. E.S.B. 24199/63.*
Vacuum Sweepers. September 12. E.S.B. 24200/63.*
Testing Equipment. September 5. E.S.B. 24164/63.*

HONG KONG

Water Supply Project for Government of Hong Kong. (Further Information.) Closing date Nov. 1. E.S.B. 22483/61.*

INDIA

Cable for Rajasthan State Electricity Board. August 27. E.S.B. 2391/63.
Cables for Koyna Hydro-Electric Project. (Further Information.) Closing date postponed to August 14. E.S.B. 15755/63.*
Chemicals for Gujarat Electricity Board. August 19. E.S.B. 23892/63.
Circuit Breakers for Mysore State Electricity Board. (Further Information.) Closing postponed to August 14. E.S.B. 22001/63.*
Civil Engineering Project for Madhya Pradesh Electricity Board. (Further Information.) Closing date postponed to August 19. E.S.B. 21047/63.
Crawler Tractors for Director of Industries and Central Purchasing Office September 26. E.S.B. 24145/63.*
Dairy Machinery and Equipment for Government of Maharashtra. (Further Information.) Tender documents now available. E.S.B. 23243/63.*
Fish Meal Plant for Tungabhadra Board. September 13. E.S.B. 24453/63.*
Hydraulic and Boiler Tubes for Bombay Port Trust Stores Department. (Further Information.) Tender documents now available. E.S.B. 22382/63.*
Hydraulic Presses for India Stores Department, London, W.3. August 29. E.S.B. 23898/63.
Pumps for Port of Calcutta Commission. (Further Information.) Tender documents now available. E.S.B. 23202/63.*
Radio Telephone System for North Eastern Railway. (Advance Information.) Closing date not known. E.S.B. 24452/63.*
Railway Electrification for Railway Electrification Department. (Further Information.) November 14. E.S.B. 11348/63.
Sewerage and Sewage Treatment Plant for Government of Goa, Daman and Diu. (Further Information.) Tender documents now available. E.S.B. 20038/63.*
Stoneware Pipe Plant for Government Ceramic Concerns. (Further Information.) Closing date postponed to August 30. E.S.B. 21402/63.*
Sluice Gate for Construction Circle No. 1, September 30. E.S.B. 24449/63.*
Tractors for Procurement Circle, Talwara Township. October 12. E.S.B. 24451/63.*
Thermal Power Station for Government of Andhra Pradesh. (Advance Information.) E.S.B. 23897/63.
Tin Ingots for Hindustan Aircraft Ltd. August 28. E.S.B. 24442/63.*

Fertilizer Corporation of India Ltd.:
Pipe and Fittings. (Further Information.) Tender documents now available. E.S.B. 22759/63.*
Spray Nozzles; Gas Burner. (Further Information.) Closing date postponed to August 13 in respect of spray nozzles only. E.S.B. 20463/63.*

Directorate of Supplies and Disposals:
Railway Control Panels. August 14. E.S.B. 24153/63.*
Drilling Equipment. August 22. E.S.B. 24148/63.*

U.P. State Electricity Board:
Electrical Equipment. (Further Information.) Tender documents now available. E.S.B. 22753/63.*
Transformers. September 2. E.S.B. 24146/63.

Maharashtra State Electricity Board:
Electrical Equipment. August 29. E.S.B. 24144/63.
Testing and Measuring Equipment. September 16. E.S.B. 24143/63.

Alloy Steel Project:
Heat Exchanger and Pumping Equipment. Closing date postponed to September 3. E.S.B. 10273/63.*
Furnaces. (Further Information.) Closing date postponed to August 31 E.S.B. 10094/63.*
Pipes and Fittings. (Further Information.) Closing date postponed to September 4. E.S.B. 10092/63.*

Damodar Valley Corporation:
Control Panels. (Further Information.) Closing date extended to September 16. E.S.B. 21453/63.*
Transformers. September 3. E.S.B. 23893/63.*
Water Treatment Plant. (Further Information.) Closing date postponed to August 19. E.S.B. 18166/63.*

Atomic Energy Establishment, Trombay:
Pumping Sets. (Further Information.) Tender documents now available. E.S.B. 23300/63.*
Steel Cyclone and Accessories. (Further Information.) Tender documents now available. E.S.B. 23511/63.*
Halide Meter. August 29. E.S.B. 24147/63.
Stainless Steel Sheets. August 20. E.S.B. 24149/63.*
Stainless Steel Rods, Bars and Rounds. August 21. E.S.B. 24150/63.
Stainless Steel Tubes and Fittings. August 22. E.S.B. 24151/63.

IRAN

Paint for Iranian State Railways. September 2. E.S.B. 23894/63.*

Tehran Electricity Board:
Installation of Electricity Network. August 26. E.S.B. 22726/63.*
Chemicals. September 8. Tender documents in Persian with summary in English. E.S.B. 23895/63.*

Iran Sugar Corporation:
Diesel Generator. September 17. Tender documents (specification in French) available. E.S.B. 24117/63.*
Insecticides. September 2. Tender documents (specification in French) available. E.S.B. 24118/63.*
Power Sprayers. September 21. E.S.B. 24119/63.*

IRAQ

Baghdad Water Supply Administration:
Sulphate of Alumina. (Further Information.) Tender documents now available. E.S.B. 23525/63.*
Water Meters. (Further Information.) Tender documents now available. E.S.B. 23524/63.*

IRISH REPUBLIC

Cork County Council:
Rotary Scrapers. August 31. E.S.B. 24196/63.
Sewage Equipment (Filters, Siphons and Penstocks). August 31. E.S.B. 24194/63.
Pumps and Motors. August 31. E.S.B. 24195/63.

KUWAIT

Copper Tubing; Brass Union for Ministry of Electricity and Water. August 18. E.S.B. 24481/63.*

NETHERLANDS

Concrete Tunnels for Directorate General of Waterways. August 27. E.S.B. 24124/63.

NEW ZEALAND

General Post Office, Wellington:
Steel Channel. August 28. E.S.B. 24193/63.*
Finger Cones. August 27. E.S.B. 24405/63.*
Quartz Crystal Blanks. August 26. E.S.B. 23991/63.*
Wire. September 2. E.S.B. 24456/63.*

PAKISTAN

Nucleonic Equipment for Pakistan Atomic Energy Commission. August 26. E.S.B. 24155/63.

Telegraph and Telephone Directorate-General:
Communication Equipment. August 21. E.S.B. 23832/63.
Air Conditioning Equipment. August 28. E.S.B. 24454/63.
Psophometers. (Further Information.) Tender documents now available. E.S.B. 23831/63.*

PHILIPPINES

Construction of Buildings for National Waterworks and Sewerage Authority. September 3. E.S.B. 24711/63.*

RHODESIA & NYASALAND

Television Receivers for Federal Ministry of Education. August 16. E.S.B. 24486/63.*

Federal Tender Board:
Neurosurgical Equipment. August 16. E.S.B. 23819/63.*
Tape Recorders. August 16. E.S.B. 24487/63.*
Projectors. August 16. E.S.B. 24488/63.*
Disinfectant. August 16. E.S.B. 24489/63.*

SALVADOR

La Proveeduria General De La Republica:
Forage Cutters and Packers. August 14. Tender documents in Spanish available. E.S.B. 24434/63.*
Bond Paper. August 13. Tender documents in Spanish available. E.S.B. 24433/63.*

SINGAPORE

Elevators for Housing and Development Board. August 12. E.S.B. 24154/63.
Science and Laboratory Equipment for Central Supplies Office. (Further Information.) Tender documents now available. E.S.B. 23834/63.*
Vehicles for Public Works Department. August 13. E.S.B. 24198/63.*

SOUTH AFRICA

Face Masks (Paper) for Cape Provincial Administration. August 16. E.S.B. 23896/63.*
Lathes for South African Railways. August 23. E.S.B. 24189/63.*
Oil Lamps for City Treasurer's Department, Johannesburg. (Further Information.) Closing date postponed to August 16. E.S.B. 22829/63.*
Road Building Equipment for Orange Free State Provincial Tender Board. August 13. E.S.B. 24436/63.*

Transvaal Provincial Tender Board:
Caravans. August 23. E.S.B.24444/63.*
Cranes. August 23. E.S.B. 24443/63.*
Disc Harrows. August 23. E.S.B. 24445/63.*
Washing Machine. August 23. E.S.B. 24446/63.*

State Tender Board:
Jet Dispersion Valves. August 15. E.S.B. 24102/63.*
Metering Nozzles. August 15. E.S.B. 24103/63.*
Metering Nozzles and Pipes. August 15. E.S.B. 24105/63.*
Petrol Tanks and Fittings; Pumping Sets. August 14. E.S.B. 24432/63.*
Pharmaceuticals. August 30. E.S.B. 24448/63.*
Sanding Machine. August 12. E.S.B. 24431/63.*
Radial Gates. September 12. E.S.B. 24101/63.*
Pumps. August 15. E.S.B. 24108/63.*
Closed Circuit Television Unit. August 26. E.S.B. 24106/63.*
Rippers. August 12. E.S.B. 24109/63.*
Radio Telephone Equipment. August 22. E.S.B. 24107/63.*
Textile Machinery. August 23. E.S.B. 24447/63.*
Water Level Recorder Huts; Steel Evaporation Tanks. August 15. E.S.B. 24104/63.*

SOUTH VIETNAM

Meteorological Equipment for Central Purchasing Authority. August 30. E.S.B. 24483/63.*

SPAIN

Tractors and Semi-Trailers; Radio Equipment for Air Ministry. (Further Information.) Closing date for Semi-Trailers is August 16. E.S.B. 22849/63.

Ministerio de Obras Publicas:
Air Hammers. (Further Information.) August 20. E.S.B. 23577/63.
Road Sweeper Machines. (Further Information.) August 20. E.S.B. 24576/63.
Concrete Mixers. (Further Information.) August 19. E.S.B. 23563/63.

SUDAN

Sudan Railways:
Wool Waste. August 21. E.S.B. 24178/63.
Machine Tool. August 29. E.S.B. 24191/63.*

THAILAND

Hydraulic Ironing and Embossing Machine for Tanning Organisation. August 15. E.S.B. 24121/63.
Industrial Glycerine for Thailand Tobacco Monopoly. August 16. E.S.B. 24418/63.
Teleprinter for Telephone Organisation of Thailand. August 14. E.S.B. 24401/63.

(*Continued on next page*)

Information for United Kingdom Exporters (*Continued*)

Provincial Electricity Authority:
Electricity Meters. August 16. E.S.B. 24417/63.*
Wire. August 15. E.S.B. 24416/63.
Lightning Arresters. August 14. E.S.B. 24415/63.

State Railways of Thailand:
Oil Pads. August 20. E.S.B. 24414/63.
Round Mild Steel. August 21. E.S.B. 24413/63.
M.S. Flats. August 19. E.S.B. 24411/63.
Pig Iron. August 26. E.S.B. 24410/63.
M.S. Channel. August 16. E.S.B. 24409/63.
Telegraph Wire. August 13. E.S.B. 24406/63.*
Generating Plant. August 15. E.S.B. 24110/63.
Mild Steel Angles. August 20. E.S.B. 24412/63.
Mild Steel Flats and Rounds. August 15. E.S.B. 24408/63.
M.S. Plate. August 22. E.S.B. 24422/63.
Sealing Lead and Wire. August 19. E.S.B. 24421/63.
Barbed Wire. August 16. E.S.B. 24420/63.
Zinc Sheet. August 13. E.S.B. 24419/63.

TRINIDAD

Radio Telephone System for Central Tenders Board. August 30. E.S.B. 24159/63.*

TURKEY

Electrical Equipment for Municipalities Bank. September 2. E.S.B. 24491/63.*
Machine Tools for Makina ve Kimya Endustrisi Kurumu. August 15. E.S.B. 24492/63.*

Turkish Maritime Bank:
Fort-Lift Trucks. August 12. E.S.B. 24177/63.*
Cables. August 12. E.S.B. 24176/63.*
Cranes. August 13. E.S.B. 24175/63.*
Electromotors. August 13. E.S.B. 24490/63.*

UNITED STATES OF AMERICA

Power Transformers for Bonneville Power Administration. August 13. E.S.B. 24127/63.*
Transformers for Bureau of Reclamation. August 14. E.S.B. 24438/63.*

URUGUAY

Central Automatic Telephone Switchboard for La Administracion Nacional de Puertos. August 26. Tenders documents (in Spanish) now available. E.S.B. 24485/63.*

Agency and Export Opportunities, Market Surveys, Etc.

Further details of the items referred to below are contained in recent issues of the Export Service Bulletin, or Supplement, copies of which can be obtained from the Export Services Branch, Board of Trade, Hillgate House, 35 Old Bailey, London, E.C.4. (inquiries by telephone: City 5757, Ext. 427), on prepayment of the sum of 2s. per copy. The reference number should be quoted in all inquiries.

All Countries
Successful bidders for overseas contracts. (E.S.B. 860/63.)

Angola
Economic report, April-June, 1963. (C.R.E. 7865/G.)

Argentina
Economic report, April-June, 1963. (C.R.E. 4850/61.)

Australia
Agency inquiry for textiles, umbrellas. (E.S.B. 23659/63.)
Agency inquiry for building materials; electrical equipment. (E.S.B. 23069/63.)
Agency inquiry for catering equipment; food preparing and processing machinery; weighing and testing machinery. (E.S.B. 23660/63.)
Inquiry for ceramic floor and wall tiles; fire-proof doors; air-conditioning plant. (E.S.B. 23358/63.)
Inquiry for mosaic tiles; fire-doors; fire alarm sprinkler system; air-conditioning equipment—further information. (E.S.B. 19491/63.)
Inquiry for chemists' sundries; haberdashery; toys; giftware; Christmas decorations; novelties. (E.S.B. 23035/63.)
Inquiry in respect of miscellaneous agencies. (E.S.B. 23782/63.)

Austria
Market report on men's readymade outerwear. (E.S.B. 17773/63.)
Economic report, June, 1963. (C.R.E. 3756/62.)

Bermuda
Agency inquiry for radio and television sets; electrical domestic appliances; office equipment. (E.S.B. 23474/63.)

Canada
Agency inquiry for vacuum cleaners, hose and attachments. (E.S.B. 23051/63.)
Inquiry for gymnastic equipment; sports goods. (E.S.B. 23049/63.)
Inquiry for copper wire and tubing. (E.S.B. 23177/63.)
Inquiry for equipment for University. (E.S.B. 23925/63.)
Inquiry for golf shoes. (E.S.B. 23979/63.)
Inquiry for fancy goods; giftware; textiles; toys; beach items; smokers' accessories; cameras. (E.S.B. 23711/63.)

Chile
Market report on mechanical handling equipment. (E.S.B. 19168/63.)

China (People's Republic of)/Morocco
Trade Agreement. (C.R.E. 6518/G.)

China (People's Republic of)/Syria
Trade Agreement. (C.R.E. 6887/G.)

Columbia
Inquiry for cardboard making equipment. (E.S.B. 23141/63.)

Congo Republic
Market report on vegetable oil extraction and crushing machinery. E.S.B. 21854/63.)

Costa Rica
Market report on excavating and earthmoving equipment. (E.S.B. 20358/63.)

Czechoslovakia/Poland
Trade Agreement. (C.R.E. 5429/G.)

Dominican Republic
Market report on tyres and tubes. (E.S.B. 20740/63.)

France
Agency inquiry for electronic equipment for automatic regulation. (E.S.B. 23151/63.)
Agency inquiry for pharmaceutical products. (E.S.B. 23309/63.)
Agency inquiry for foodstuffs. (E.S.B. 17925/63.)
Agency inquiry for furniture. (E.S.B. 23408/63.)
Agency inquiry for wool and synthetic yarns. (E.S.B. 23338/63.)
Agency inquiry for yarns. (E.S.B. 23439/63.)
Agency inquiry for textile piece goods. (E.S.B. 24213/63.)
Inquiry for aluminium tubing. (E.S.B. 23696/63.)
Economic report, May, 1963. (C.R.E. 213/63.)

Germany (Federal Republic of)
Agency inquiry for printing machines. (E.S.B. 23058/63.)
Inquiry for foodstuffs; textile piece goods; clothing; household goods. (E.S.B. 23964/63.)
Inquiry for whisky. (E.S.B. 23933/63.)
Inquiry for tools; light engineering products. (E.S.B. 22678/63.)
Inquiry for electric cable. (E.S.B. 23683/63.)
Economic report, July 15-21, 1963. (C.R.E. 1479/G.)

Ghana
Inquiry in respect of swimming pool project; furnishing items for polynesian restaurant. (E.S.B. 23091/63.)
Inquiry for agricultural equipment. (E.S.B. 23197/63.)

Greece
Economic report, June, 1963. (C.R.E. 4828/G/2.)

India
Collaboration-optical instruments; water meters and pressure gauges; medical and surgical instruments. (E.S.B. 21803/63.)

Indonesia
Inquiry for compressor for ice-making plant. (E.S.B. 23382/63.)

Iran
Inquiry for recorded music. (E.S.B. 23444/63.)
Inquiry for hospital equipment; plumbing supplies; sanitary fittings; laundry and kitchen equipment. (E.S.B. 23664/63.)
Inquiry for materials for cigarette industry. (E.S.B. 23010/63.)

Israel
Agency inquiry for rubber; chemicals for the rubber industry; plastics raw materials. (E.S.B. 23623/63.)
Agency inquiry for machinery and plant. (E.S.B. 22550/63.)
Inquiry for insulating materials (E.S.B. 7135/63.)

Italy
Agency inquiry for desk sets; leather goods. (E.S.B. 23772/63.)
Agency inquiry for stationery; leather goods; paper products; gift novelties. (E.S.B. 23120/63.)
Agency inquiry for quarrying and mining machinery; construction equipment (E.S.B. 23401/63.)

Japan
Agency inquiry for textile piece goods; embroidered goods. (E.S.B. 23971/63.)
Agency inquiry for carpets. (E.S.B. 23640/63.)

Kenya
Agency inquiry for foundation garments; knitwear; watch straps; textile piece goods—further information. (E.S.B. 20807/63.)

Lebanon
Agency inquiry for air conditioning equipment; heating equipment. (E.S.B. 23328/63.)
Inquiry for number plate making equipment. (E.S.B. 23165/63.)
Inquiry for machinery and plant; vehicles; construction equipment. (E.S.B. 23329/63.)

Netherlands
Agency inquiry for pharmaceuticals. (E.S.B. 23773/63.)
Economic report for May, 1963. (C.R.E. 3476/G.)

New Zealand
Agency inquiry for textile machinery. (E.S.B. 23164/63.)
Inquiry for flowers of sulphur. (E.S.B. 23335/63.)
Manufacture under licence—light engineering products. (E.S.B. 24016/63.)

Papua, New Guinea and British Solomon Islands
Agency inquiry for building materials; electrical equipment. (E.S.B. 23069/63.)

Paraguay
Agency inquiry for foodstuffs. (E.S.B. 23443/63.)

Information for United Kingdom Exporters (*Continued*)

Philippines
Agency inquiry for metal ingots; textile machinery yarns; gaskets and packing; paper machinery and materials. (E.S.B. 22626/63.)
Inquiry in respect of miscellaneous agencies. (E.S.B. 23487/63.)

Portugal
Economic report, June, 1963. (C.R.E. 3012/63.)

Portuguese East Africa (Mozambique)
Economic report, April-June, 1963. (C.R.E. 4282/G.)

Rhodesia and Nyasaland
Agency inquiry for diesel engines. (E.S.B. 23485/63.)
Economic report, April-June, 1963. (C.R.E. 751/3/R.)

Saudi Arabia
Agency inquiry for refrigerators. (E.S.B. 23303/63.)

Sierra Leone
Economic report, January-June, 1963. (C.R.E. 11520/61.)

Singapore
Agency inquiry for model kits; aero models and accessories. (E.S.B. 23656/63.)
Agency inquiry for children's clothing; furnishing fabrics. (E.S.B. 23187/63.)

South Africa
Agency inquiry for household appliances. (E.S.B. 23653/63.)
Agency inquiry for machinery and plant. (E.S.B. 23424/63.)
Agency inquiry for textile piece-goods. (E.S.B. 19408/63.)
Market report on builders' hardware. (E.S.B. 20360/63.)

Sweden
Market report on caravans. (E.S.B. 23579/63.)

Sweden/Bulgaria
Trade Agreement. (C.R.E. 5979/G.)

Switzerland
Market report on purchasing organizations. (E.S.B. 23406/63.)

Syria
Inquiry in respect of construction projects; building materials; electrical fittings. (E.S.B. 23434/63.)
Inquiry for fractional motors; washing machine components; pumps; electric condensers. (E.S.B. 23461/63.)
Economic report, April-June, 1963. (C.R.E. 4116/63.)

Thailand
Economic report, June, 1963. (C.R.E. 2653/60.)

United States of America
Inquiry for stationers' sundries. (E.S.B. 22994/63.)
Inquiry for plastics photograph wallets. (E.S.B. 23602/63.)
Inquiry for steel; nails; wire; pipes; tinplate; aluminium foil. (E.S.B. 23175/63.)
Manufacture under licence—newspaper vending machines. (E.S.B. 23196/63.)
Market report on electronic precision measuring equipment—further information. (E.S.B. 21250/13/63.)

Uruguay
Economic report, April-June, 1963. (C.R.E. 4611/62.)

Yugoslavia
Economic report, April-June, 1963. (C.R.E. 6002/G.)

British Made Transport in Europe

One of the S.A.M.S.S. Belgian transport firm's fleet of AEC Mogul tractors engaged in trans-continental haulage seen at Antwerp docks. The prime mover is collecting a Monk's International Transport semi-trailer loaded with foodstuffs for Italy.

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Tariff, Customs, Import and Other Regulations in Overseas Countries

Registered Trade Mark (rtm) Goods in Overseas Tariff Lists

THE LISTS OF TARIFF, Customs and Import regulation changes in overseas countries published in this section of the Journal sometimes contain words which are registered trade marks in the United Kingdom. So far as is practicable, all lists of goods are checked before publication from this point of view.

Items which fall into this category will now be prefixed by the letters 'r t m'. Readers of the Journal should note that this prefix signifies that the words are registered as trade marks in the United Kingdom, but that in the present context they are assumed to refer generally to products of the description stated in brackets.

While every attempt will be made to ensure that the scrutiny is complete, the lists may contain other words which are registered as trade marks in the United Kingdom or in other countries but which it has not been possible to identify.

TURKEY

Global Import Quotas and Liberalization Lists (II)

THE TURKISH ELEVENTH global quotas list was published in last week's *Board of Trade Journal* (pages 214 to 219). The Liberalization List is published below.

Inquiries about this notice should be addressed to the Commercial Relations and Exports Department, Board of Trade, Horse Guards Avenue, Whitehall, London, S.W.1. (Tel. Trafalgar 8855, Ext. 2715).

Liberalization List

Tariff and Statis. No.	Description of Goods	Remarks
01.01.21	Breeding horses	With the permission of the Ministry of Agriculture.
22	Breeding mares and colts	
01.02.22	Others for breeding (bovine)	
01.04.21	Breeding sheep	
23	Breeding asses and foals	
25	Breeding goats	
01.05	Breeding poultry	
01.06.21, 22	Other breeding animals	
04.05.20	Breeding eggs	
01.06.10	Guinea-pigs, rabbits, white mice	With the permission of the Ministry of Health.
05.02.10, 20	Hog's hair and other hairs.	
05.04.20	Only dry calf bladders (for preparing cheese rennet).	
05.14	Ambergris, castoreum, musk, civet and other.	
06.01	Flower bulbs and other	With the permission of the Ministry of Agriculture.
06.02	Other live plants and roots	
07.01.30	Seed potatoes	
09.02	Tea (monopolized).	
10.06.10	Only seed-paddy	With the permission of the Ministry of Agriculture.
12.01.20	Copra	
30	Palm nuts.	
12.01.11	Ground nut seeds	With the permission of the Ministry of Agriculture.
40	Soya seeds	
60	Cotton seeds	
81	Sesame seeds	
85	Sunflower seeds	
89	Other seeds	
12.03.20	All kinds of flower seeds	
30	All kinds of tree seeds	
49	All kinds of vegetable seeds	
59	Other seeds and fruit seeds	
12.03.10	Sugar beet seeds.	
12.06	Hops.	
12.02.29	Only balsams, gums and resins used in medicine	With the permission of the Ministry of Health.
13.07.90	Only other plants used in medicine	
13.02.12	Shellac.	
13	Gum arabic.	
13.03.30	Agar-agar.	
40	Other vegetable saps and extracts (only for the pharmaceutical industry).	
14.01.20	Only raffia.	
14.02.10	Only vegetable horsehair.	
14.03	Only Tempico fibres.	
15.04.10	Fish oil used in medicine.	
15.07.38	Of non-edible fixed oils used in industry only tung-oil.	
15.07.39	Only aspidinol filizinine oil.	
15.08	Only additives used in lubricating oil mixing	
15.10.20	plants (for petroleum companies)	With the permission of the Ministry of Commerce.
15.12.20		
15.10.30	Alcohols of industrial oils.	
15.11.10	Only nitration glycerine	With the permission of the Ministry of Industry.
15.14	Spermaceti.	
15.15.10	Cleaned wax of special quality.	
15.16	Vegetable waxes.	
21.06.11	Barm.	
19	Other ferments (excepting bread leaven).	
25.01.10	Only pure sodium chloride.	
25.04	Natural graphite.	
25.06	Quartz and quartzite.	
25.10	Natural calcium phosphate and other.	
25.12.20	Kieselgur.	
90	Other.	
25.23.29	Other cements (except slag and trass cement).	
25.26	Mica and mica waste.	
25.28	Natural cryolite and chiolite.	
25.31	Felspar and fluorspar.	
25.32	Zirconium silicate and vermiculite.	
27.07	rtm Only Lysol and the like.	
27.09	Only crude petroleum	With the permission of the Petroleum Department.
27.10.10	Fuel for jet aircraft, petrol for aircraft and SBP	With the permission of the Ministry of Commerce.
27.10.33	Lubricating oils	AID.
27.13	Paraffin, petroleum wax and other.	
28.01.10	Fluorine.	
30	Bromine.	
41	Iodine.	
42	Resublimated iodine.	
27.10.33	Only rice oil.	
28.02.10	Only flowers of sulphur	Only for exporters with a certificate of need issued by Exporters' Unions.
28.03	Vegetable blacks (carbon black), etc.	
28.04.20	Rare gases.	
31	Phosphorus.	
39	Other metalloids.	
28.05	Alkaline metals and other.	
28.06	Hydrochloric acid, chlorosulphonic acid or chlorosulphuric acid.	
28.08.20	Technical sulphuric acid	With the permission of the Ministry of Industry.
28.10.10	Phosphorus pentoxide.	
20	Phosphoric acids.	
28.11.10	Arsenious oxide.	
20	Arsenic acid.	
28.11.30	Arsenic anhydride.	
40	Other.	
28.12	Boric oxide and boric acid	Only according to Turkish codex.
28.13.30	Other inorganic acids and oxygen compounds of metalloids.	
28.14.10	Phosphorus compounds.	
50	Other.	
28.15.10	Phosphorus sulphide.	
30	Other.	
28.18	Oxides, hydroxides and peroxides of strontium, barium and magnesium.	
28.19.10	Zinc oxide.	
20	Zinc peroxide.	
28.20	Aluminium oxide and hydroxide, artificial corundum.	
28.21	Only chromic acid (chrome trioxide).	
28.24	Cobalt oxides and hydroxides.	
28.25	Titanium oxides	With the permission of the Union of Chambers. AID.
28.26	Tin oxides, stannous oxide and stannic oxide.	
28.28.10	Copper oxide.	
90	Other.	
28.29	Fluorides, fluosilicates, fluoborates and other fluorine salts.	
28.30	Chlorides and oxichlorides (except ammonium chlorides-sal ammoniac).	
28.31.20	Sodium chlorite and hypochlorite.	
30	Potassium hypochlorite.	
40	Other.	
28.32	Chlorates and perchlorates.	
28.33	Bromides and oxibromides, bromates and perbromates, hypobromites.	
28.34	Oidides and oxi-iodides, iodates and periodates.	
28.35.11	Antimony sulphide.	
12	Calcium sulphide.	
31	Potassium sulphide.	
33	Tin sulphide.	
42	Arsenic sulphide.	
49	Other.	
28.36	Dithionites, sulpho-oxilates.	
28.38.11	Impure copper sulphate	With the permission of the Ministry of Agriculture. AID.
28.38.19	Only pure copper sulphate	
28.38.19	Other (except pure copper sulphate).	
21	Chrome sulphate.	
22	Only sodium sulphate – as per Turkish codex or purer.	
23	Sodium bisulphate.	
24	Sodium persulphate.	
25	Magnesium sulphate.	
26	Lead sulphate.	
28	Zinc sulphate.	
29	Other.	
30	Aluminium sulphate.	
41	Mercury sulphate basic.	
42	Mercury sulphate.	
43	Potassium sulphate.	
44	Cadmium sulphate.	
49	Other.	

Turkey (*Continued*)

Tariff and Statis. No.	Description of Goods	Remarks
59	Other (except nickel sulphate).	
60	Potassium and aluminium sulphate.	
71	Chrome alum.	
73	Iron alum.	
79	Other.	
28.39	Nitrites and nitrates (except technical ammonium nitrate).	
28.40	Phosphites, hypophosphites and phosphates.	
28.41	Arsenics and arsenates.	
28.42.11	Sodium bicarbonate.	
12	Sodium percarbonate.	
15	Potassium bicarbonate.	
19	Other.	
21	Barium carbonate.	
22	Magnesium carbonate, precipitated.	
23	Magnesium carbonate.	
24	Manganese carbonate.	
29	Other.	
31	Copper, lithium, basic bismuth carbonate.	
39	Other.	
41	Ammonium bicarbonate.	
49	Other.	
28.43	Cyanides and complex cyanides.	
28.45	Silicates (except sodium silicate).	
28.46	Borates and perborates (excepting borax).	
28.47.10	Vannadates, ammonium molybdate.	
20	Barium aluminate, cobalt aluminate.	
41	Potassium permanganates.	
49	Other permanganates.	
28.48	Other salts and peroxy salts of inorganic acids.	
28.49.29	Only argyrol and protargol (as per codex).	
28.50	Natural radioactive chemical elements and their radioactive isotopes and their compounds, inorganic and organic.	
28.51	Isotopes and their compounds, inorganic or organic, other than isotopes and compounds falling within Heading 28.50.	
28.52	Salts and other compounds, inorganic or organic, of thorium, of uranium and of rare earth metals.	
28.54.10	Perhydrol.	
28.55	Phosphides.	
28.57	Hydrides, nitrides, silicides, and borides.	
28.58.15	Chloro-amide of mercury and amalgam of stanni-ferrous copper.	
19	Other.	
29.01.10	Diphenyl, diphenylmethane.	
20	Terpenes.	
41	Styrene.	
49	Other.	
29.02	Halogenated derivatives of hydrocarbons	AID.
29.03	Sulphonated, nitrated, nitrosated derivatives of hydrocarbons (except alkylaril sulphonate).	
29.04	Acyclic alcohols and derivatives thereof.	
29.05	Cyclic alcohols and their derivatives.	
29.06	Phenols and phenolalcohols.	
29.07	Derivatives of phenols and phenol-alcohols.	
29.08	Ether-oxides and other (except technical ethyl-ether).	
29.09	Epoxides and other.	
29.10	Acetals and other.	
29.11	Aldehydes and other.	
29.12	Derivatives of substances falling within Heading No. 29.11.	
29.13	Ketones and other.	
29.14	Monoacids and other.	
29.15.11	Oxalic acid.	
19	Acyclic acids, etc.	
30	Sodium salts.	
29.15.90	Only phthalic anhydride.	
29.16	Alcohol-acids, and other.	
29.17	Sulphuric esters and other.	
29.18	Nitrous and nitric esters and other.	
29.19	Phosphoric esters and other.	
29.20	Carbonic esters and other.	
29.21	Other esters of mineral acids.	
29.22	Amine function compounds.	
29.23	Single or complex oxygen function amino-compounds.	
29.24	Quarternary ammonium salts and hydrates.	
29.25	Amino-function compounds.	
29.26	Imide-function and imine-function compounds.	
29.27	Nitrile-function compounds.	
29.28	Diazo, azo- and azoxy-compounds.	
29.29	Organic derivatives of hydrazine and hydroxylamine.	
29.30	Compounds with other nitrogen-function.	
29.31	Organo-sulphur compounds (except carbon sulphide).	
29.32	Organo-arsenic compounds.	
29.33	Organo-mercury compounds.	
29.34	Other organo-inorganic compounds.	
29.35	Heterocyclic compounds (only butoxotidine)	With the permission of the Ministry of Health.
29.36	Sulphonamides.	
29.37	Lactones and lactams, sultones and sultams.	
29.38	Provitamins and vitamins.	
29.39	Hormones and their derivatives.	
29.40.20	Other.	
29.41	Glucosides and other.	
29.42.10	Quinine and its salts (for the Red Crescent).	
21	Cocaine, eucaine.	
99	Only codein and ethyl-morphine chlorhydrate (for the Produce Office).	
29.42.22-34 / 99	Alkaloids, salts, ethers, esters and their other derivatives	
29.43	Other sugars, chemically pure, other than sucrose	
29.44	Antibiotics	
29.45	Other organic compounds	With the permission of the Ministry of Health.
30.01	Glands and other organs for opotherapic use, dry, and their secretions	
30.02	Serums, microbic vaccines and other	
30.03.18	Insulins	
21	Oral antidiabetics	
30.05.20	Dentists' cement and preparations for stopping teeth.	
30.05.30	Other (except cases containing medicines, dressing and instruments for first aid).	
31.02.80	Urea as per codex.	

Tariff and Statis. No.	Description of Goods	Remarks
31.02 / 31.03 / 31.04 / 31.05	Miscellaneous chemical fertilizers	With the permission of the Ministry of Agriculture. AID.
32.04.10	Colouring materials and extracts of animal and vegetable origin.	
32.05.21	Anilines, alizarines	AID.
22	Artificial organic colours	AID.
29	Other	AID.
32.07.40	Other colouring matter (except pigments obtained by treating the earth colours of Heading No. 25.09 with ammonium or potassium hydroxide or by polishing same with synthetic organic colouring matter, pigments containing zinc sulphide, iron oxides and hydrolides with organic colouring matter, lead oxides and iron oxides	With the permission of the Union of Chambers. AID.
32.08	Prepared pigments for ceramic enamelling and glass industries.	
32.09	Only mattweiss and equivalent substances for the textile industry.	
32.09.39	Only stamping foils.	
32.10	Colours (only for exporters, with the certificate of need issued by Exporters' Unions).	
32.11	Prepared dryers.	
32.13.10	Printing ink.	
33.06.29	Only shaving blocks.	
34.02	Only additives used in lubricating oil mixing plants (for petroleum companies).	With the permission of the Ministry of Commerce. AID.
34.02	Only benzalconium chloride U.S.P.	With the permission of the Ministry of Health.
34.03	Lubricating preparations and other products.	
34.04	Artificial waxes.	
35.02	Only tenalbine and aluminium compounds containing iron and arsenic.	
35.04	Pepton, other protein substances and their derivatives.	
37.01.10 / 37.02.10	X-ray films (for the Red Crescent).	
37.03.11 / 19	Only sensitized papers used in office copying machines (including transfers for diffusion colour transfers and sensitized papers according to the thermographic, electrostatic and rapid stabilization principle) (except sensitized papers of diazo and ferrocyanide type).	
37.08	Only chemical products used in photography.	
38.05	Tall oil.	
38.07.10	Pine oil.	
38.08.30	Other.	
38.09.10	Only creosote oil used in pharmacy	With the permission of the Ministry of Health.
20	Only vegetable tar used in pharmacy	
30	Only juniper tar used in pharmacy	
38.11	Only chlorazol (only for exporters with a certificate of need issued by Exporters' Unions)	AID.
38.11	Only disinfecting, insecticidal and similar preparations used in agriculture	With the permission of the Ministry of Agriculture. AID.
38.11	Only disinfecting, insecticidal and similar preparations used for health	With the permission of the Ministry of Health. AID.
38.13	Fluxes and other auxiliary preparations for soldering, welding or brazing and scraping oxides.	
38.14	Anti-knock preparations and other.	
38.15	Prepared rubber accelerators.	
38.16	Prepared culture media for the development of micro-organisms.	
38.17	Only chemical products used in fire-extinguishers.	
38.18	Composite solvents and thinners for varnishes and similar products.	
38.19	Only chemical products used as mortar for fire bricks of Heading No. 69.02.10, 40, 90 containing more than 70% of alumina and fire bricks of magnesite and chrome magnesite.	
38.19.11	Only Eldon cards.	
38.19.12	Dry-test serums.	
13, 14	Wet-test serums and calcium morroxynate.	
38.19.20	Only Seger pyramids.	
38.19.20	Only anti-freeze and hydraulic oil	AID.
38.19.20	Only additives used in lubricating oil mixing plants (for petroleum companies).	With the permission of the Ministry of Commerce. AID.
38.19.20	Only pure ichtyol, ammonium sulpho-ichtyolate, ammonium sulphobituminate	With the permission of the Ministry of Health.
39.06.11	Heparine.	
39.01.90	Only fluid silicone SI and other siliconns.	
39.01	Only polycaprolactam	With the permission of the Union of Chambers.
39.02	Only prolidon with polyvinyl	With the permission of the Ministry of Health. AID.
39.07.10	Only foil of transparent cellulose sheeting (for the cigarette factories of the State Monopolies)	With the permission of the Ministry of Industry.
39.03.12	Only foil of transparent cellulose sheeting (only for exporters with a certificate of need issued by Exporters' Unions).	
60	Only collodion of codex specifications.	
90	Only foil of transparent cellulose sheeting (weighing up to 50 g. per m.2) (only for exporters with a certificate of the Exporters' Unions).	
39.06	Only alginic acid and salts and esters thereof.	
39.07.90	Only bags of transparent cellulose (only for exporters with a certificate of need issued by Exporters' Unions).	
40.01.10	Crepe (except crepe sole) for rubber factories.	
40.01.20	Only raw rubber Super 1X and RSS 1, 2, 3 (including latex)	AID.

(*Continued on next page*)

Turkey (*Continued*)

Tariff and Statis. No.	Description of Goods	Remarks
40.01.20	Only raw natural rubber quality RSS 4 (for tyre factories)	With the permission of the Union of Chambers. AID.
40.02	Synthetic rubber and rubber substitutes derived from oils	AID.
40.06.29	Only adhesives of a synthetic or natural rubber basis coated on a support of paper, cellulose and similar artificial plastic material	AID.
40.09.20	Only hose made of materials resisting lubricating oils, petroleum hydrocarbons or liquid used in hydraulic systems (except radiator and water hose).	
40.11.30	Only tyre armour for vehicles.	
40.14.20	Only inner tubes used as mould (block) for repairing (retreading) and manufacturing tyres	AID.
40.13.20	Only diving suits.	
40.14.11	Washers.	
40.14.12	Joints.	
41.01.12	Raw hides of bovine cattle, fresh, weighing 15 kilos or more	With the permission of the Union of Chambers. AID.
16	Raw hides of bovine cattle, dried, weighing 9 kilos or more	
32	Raw hides of buffalo and buffalo calves, fresh, weighing 15 kilos or more	
36	Raw hides of buffalo and buffalo calves, dried, weighing 9 kilos or more	
42.04	Articles of natural or composition leather only for technical use except transmission welting).	
45.01	Natural cork and waste cork.	
45.02	Natural cork.	
45.04.20	Only joints.	
47.01.70	Cellulose	With the permission of the Ministry of Industry. AID.
48.01.10	Straining paper	
48.01.44	Kraft paper for cement bags (only for the needs of cement mills and fertilizer factories)	With the permission of the Ministry of Industry. AID.
48.01.69	Only diphenyl paper (only for exporters with a certificate of need issued by the Exporters' Unions).	
48.01.61	Cigarette paper (monopolized).	
48.10		
48.03.19	Parchment paper and paperboard, and imitations thereof (only for exporters with a certificate of need issued by Exporters' Unions).	
48.07	Only matrices paper board for printing.	
48.07	Paper and paperboard, glazed, impregnated, coated, surface-coloured or printed (only for exporters with a certificate of need issued by Exporters' Unions).	
48.13.20	Only stencils.	
48.15.90	Only oiled paper, diphenyl paper, straining paper, paper reels for cigarette tips and Kraft paper strips of 7·5 to 12·5 cm. wide (except stencils).	
48.21.10	Joints.	
22	Scale paper for medical apparatus and technical machines.	
29	Only paper matrices for printing and paper and paperboard for jacquard and other weaving machines.	
49.01.21	School books (in foreign languages).	
29	Other books in foreign languages (only technical, scientific, professional, literary and art books).	
49.02.10	Fashion magazines.	
49.02.30	Other (only daily and periodical political and commercial newspapers, technical, scientific, professional, literary and art magazines).	
49.03.20	Children's books and illustrated albums in foreign languages.	
49.04	Music.	
49.05	Maps of any kind.	
49.06	Architectural and engineering plans and other technical drawings.	
49.11	Only plans and plates for educational purposes.	
50.08	Only nylon yarn, natural and synthetic.	
51.02		
51.01.21	Yarn of continuous artificial textiles	With the permission of the Ministry of Industry. AID.
31		
41		
51		
51.03.21		
51.01.22	Yarn of continuous synthetic textiles	With the permission of the Ministry of Industry. AID.
32		
42		
52		
51.03.25		
51.01.10	Only synthetic netting yarn (for fishing).	
51.03.10		
51.04.10	Those used for the manufacture of tyres and inner tubes of any kind.	
53.01.10	Merino (greasy)	With the permission of the Ministry of Industry.
57.07.11	Coco yarn.	
12		
57.10.10	Packing canvas	AID.
58.05	Only spindle band for the textile industry and transmission band for rotative machines.	
58.05.90	Only cotton band for packing (for exporters with a certificate issued by Exporters' Unions).	
59.04	Only synthetic yarn for netting (for fishermen).	
59.04.21	Only jacquard cord.	
59.05.10	Only fishing nets of synthetic yarn (for fishermen).	
59.11.90	Only blankets for printing presses.	
59.17.90		
59.16.12	Transmission belting made of wool and animal hair.	
59.17.12	Only diaphragms.	
59.17.90	Only joints, washers, polishing wheels, sleeves, cushions, diaphragms for pumps, engines, etc., security belts for pilots, polishing machine felt.	
60.06.10	Only hose and knee-caps for varicose veins.	
62.03.10	Jute bags	AID.
65.06.10	Miners' headgear.	
66.03.11	Only umbrella fittings (except handles other than automatic umbrella handles).	
68.04.20	Only grindstone and sharpening stones for razor blades.	
68.14.90	Friction packings for brakes, clutches and other friction apparatus and parts with a basis of asbestos, cellulose and other mineral substances (excepting asbestos yarn, packing wick and brake balata)	AID.
68.15	Worked mica and articles of mica	AID.
68.16	Articles of stone or of similar mineral substances not included or mentioned elsewhere in the Tariff	AID.
69.02.10	Refractory bricks containing more than 70% of alumina, refractory bricks of magnesite and chrome-magnesite	AID.
40	Chromite	With the permission of the Ministry of Industry. AID.
90	Other (except refractory bricks containing less than 50% of alumina)	
69.03.14	Casting crucibles and retorts (including stoppers and supports)	AID.
15		
19		
90		
70.08	Safety glass and unbreakable glass	AID.
70.09	Only rear view mirrors for motor vehicles.	
70.11	Glass for electric bulbs	AID.
70.12	Glass inners for vacuum flasks	AID.
70.14.90	Only head light and stop light glass for vehicles.	AID.
70.15.11, 21	Glass for pocket and wrist watches.	
70.15.19, 29	Only glass for spectacles and masks used for welding.	
70.18	Optical glass and optical parts and glass for corrective spectacles	AID.
70.20	(a) Only glass wool	AID.
	(b) Felt made of glass fibre	
70.21.10	Special safety glass for boilers	AID.
20	Glass tubes showing the water level of boilers	AID.
90	Only glass cylinders for polishing leather and glass parts of machines, motors and vehicles	AID.
71.02.10	Only diamonds for industry	AID.
73.02	Ferro-alloys	AID.
73.04	Only iron and steel shot	AID.
73.05.10	Only iron and steel powder	AID.
73.12	Hoop and strip of iron and steel only up to a width of 25 mm.	
73.12	Only iron and steel strips up to 400 mm. wide (for pipe factories)	With the permission of the Ministry of Industry. AID.
73.13.10	Iron and steel sheets (except plain black sheets up to a thickness of 4·75 mm. and scaled sheets of any thickness)	With the permission of the Ministry of Industry. AID.
20		
30		
40		
50		
70		
80		
90		
73.13.10	Only scaled sheets	With the permission of the Ministry of Industry. AID.
20		
30		
40		
50		
70		
80		
90		
73.13.60	Tin plate	AID.
90	Only lacquered tin plate	AID.
73.14.30	Galvanized wire (only for exporters with a certificate of need of Exporters' Unions).	
73.15	Alloy and high carbon steel	With the permission of the Ministry of Industry. AID.
73.29.20	Only transmission and conveyor chains used in bicycles, motorcycles, tractors, motors and machines and link and unions thereof (except non-skid chains and chains of round wire of 3-13 mm.).	
90		
73.33	Sewing and other needles.	
73.35	Iron and steel springs (except flat springs for vehicles).	
73.40	Only acmonital (for the Ministry of Finance).	
74.03.19	Only phosphorous-bronze rods	AID.
74.04.20	Only phosphorous-bronze plates and strips	AID
74.16	Copper springs.	
74.19.39	Only caps for inner tube valves.	
75.01	Nickel and articles of nickel.	
02		
03		
04		
05		
75.06.29	Only conductor wire of nickel.	
76.01.10	Unwrought aluminium	AID.
76.04	Aluminium sheets and strips	AID.
76.05	Only aluminium powder containing 2% of oil or less	AID.
76.06	Only aluminium tubes (having an external diameter of 15 mm. or less).	
76.16.51	Only aluminium washers for the manufacture of soft tubes	AID.
76.16.59	Only aluminium labels (only for exporters with a certificate of need issued by Exporters' Unions)	AID.
77.01.10	Unwrought magnesium	
77.02	Magnesium in bars, rods, sections, wire sheets.	
78.01.20	Only printing metal.	
79.01.10	Unwrought zinc	With the permission of the Ministry of Industry. AID.
80.01.10	Unwrought tin	AID.
80.02	Tin rods, sections, wire	AID.
80.03	Tin sheets, plates and strips	AID.
80.04	Tin foil, strip, powder and flake	AID.
81.01.40	Tungsten wire.	
81.02.40	Molybdenum wire.	
81.03	Tantalum and articles thereof.	
81.04.30	Other base metals.	
82.02	Only saw blades of any kind.	
82.04.20	Only parts of welding machines (except container).	
82.05	Interchangeable tools for hand tools, for machine tools for pressing, stamping, threading and similar operations (with the exception of drilling bits of 0·5 to 20 mm.).	

Turkey (*Continued*)

Tariff and Statis. No.	Description of Goods	Remarks
82.06	Knives, and blades for machines and machine-tools (except knives for harvesters).	
82.07	Tool-pipes and plates, sticks and the like for tools.	
82.11.22	Only electric razor blades.	
83.01	Only covers with lock of tanks and locking handles of vehicle doors and locks thereof.	
83.07.10	Mining lamps.	
29	Only incandescent lamp parts (except fuel containers) and coastal lighthouse parts.	
83.08	Flexible tubes of base metal.	
84.01.20	Parts and spares (except body and chassis)	AID.
84.02	Auxiliary apparatus for steam generators, steam condensers and parts and spares thereof	AID.
84.03.20	Parts and spares (except body and chassis)	AID.
84.04.20	Parts and spares (except body and chassis)	AID.
84.05.20	Parts and spares (except body and chassis)	AID.
84.06.90	Parts (except cylinder jackets up to 200 mm. and oil felt and bronze bearings in steel cases) (including air-cooled cylinder jackets of pressed steel)	AID.
84.06.90	Only parts for plane motors.	
84.07.90	Parts (except body and chassis)	AID.
84.08.19	Parts of jet motor for aircraft and of gas turbines.	
84.08.80	Parts of other motor and engines (except body and chassis)	AID.
84.09.20	Parts	AID.
84.10.23	Only fuel, oil and circulation pumps being part of diesel and gasoline engines	AID.
84.10.29	Parts (except body and chassis)	AID.
84.11	Air, vacuum and oil pumps which are parts of machines and motor vehicles of No. 84.23	AID.
84.11.90	Parts (except main body and chassis)	AID.
84.13	Force feed furnace burners (except LPG gas burners).	
84.15.30	Only refrigerating apparatus and devices of refrigerated lorries for the transport of meat, fish and fresh fruit and vegetables	With the permission of the Ministry of Commerce.
84.15.90	Only Ekovat, thermostat, condensor, evaporator, capillary tubes of household refrigerators or refrigerating unit composed of same (except cord and plug)	With the permission of the Union of Chambers.
84.16.13	Only calendar cylinders of textile machines.	
84.16.20	Parts and spares (except body and chassis).	
84.17.13	Only parts and spares (except body and boilers).	
29	Only parts and spares (except body and boilers).	
84.18.40	Only parts and spares (except body and chassis).	
84.19	Packing machines.	
84.21	Only parts and spares of fire extinguishers (except body, container and chassis) (including special fire extinguishers used in vehicles).	
84.21.11 to 90	Atomizers and sprayers used for pest control in agriculture (except motorless atomizers and sprayers carried on the back).	
84.22.90	Only spare parts and parts of elevators, travelling cranes and telphers (except cabin, cabin frame, platform door, weight, deviation wheel, button set, and parts and electric material of travelling bridges)	AID.
84.23	Only parts and spares (except body, chassis and grader knife).	
84.24	Agricultural, cultivating and soil preparation machinery (except shears of animal driven ploughs including those for tractors) (except discs)	With the permission of the Ministry of Agriculture. AID.
84.25	Harvesting and threshing machines and implements	With the permission of the Ministry of Agriculture. AID.
84.24.69	Parts and spares (except body and chassis) (except animal driven plough shares, disc harrow discs and disc plough discs)	AID.
84.25.91	Parts and spare parts (except knives for harvesters) of reaper and binder machines, mowing and threshing machines and seed crushing machines	AID.
84.25.95	Parts of other machines (except reaper knives)	AID.
84.26	All kinds of dairy machines and implements and milking machines	With the permission of the Ministry of Agriculture.
84.26.90	Parts and spares (except body and chassis).	
84.27	Fruit presses and filters and the like (except wine-presses)	With the permission of the Ministry of Agriculture.
84.28	Other agricultural and forestry machinery and appliances (except incubators for fewer than 1,200 eggs)	With the permission of the Ministry of Agriculture. AID.
84.27.90	Parts and spares (except body and chassis).	
84.28.91	Parts of machines for crushing fodder	AID.
84.28.95	Parts of other machines (except body and chassis)	AID.
84.29.20	Parts and spares (except body and chassis).	
84.30.20	Parts and spares (except body and chassis).	
84.31.20	Parts and spares (except body and chassis)	AID.
84.32.20	Parts and spares (except body and chassis)	AID.
84.33.20	Parts and spares (except body and chassis)	AID.
84.34.19	Parts and spares (except body and chassis)	AID.
84.34.25	Parts and spares (except body and chassis)	AID.
84.34.29	Only parts and spares and printing type (except body and chassis)	AID.
84.35.20	Parts and spares (except body and chassis)	AID.
84.36.20 to 90	Only saw gins	With the permission of the Ministry of Agriculture. AID.
84.38	Accessories and parts for machines falling within Headings 84.36 and 84.37 (except body and chassis).	
84.39.20	Parts and spares (except body and chassis)	AID.
84.40.90	Parts and spares (except inner and outer body and tub)	With the permission of the Union of Chambers. AID.
84.41.30	Sewing machine needles.	
84.41.90	Other parts and spares (excluding chassis, plates, legs and cabinets)	AID.
84.42.90	Parts and spares (except body and chassis)	AID.
84.43	Only parts and spares and casting ladles	AID.
84.44	Only rolling mill rolls and moulds	AID.
84.48	Accessories and parts of machines falling within Headings 84.45 to 84.47 (except body and chassis)	AID.
84.49	Only parts and spares (except body and chassis)	AID.
84.50	Only parts for gas-operated welding, cutting and surface tempering appliances and machines (including blow-pipes)	AID.
84.55	Parts of machinery or appliances of a kind falling within Headings 84.51 to 84.54 (inclusive) (except body and chassis and drawers)	AID.
84.56.91	Parts and spares of ore selecting, sieving and washing machines (except body and chassis and vats)	AID.
84.56.95	Parts of other machines (except body, chassis, vats, balls and jaws)	AID.
84.57.90	Only parts and spares (except body, chassis and tanks)	AID.
84.59.90	Only parts and spares (except body, chassis and tanks)	AID.
84.60	Moulds for metal, glass, rubber and plastic goods, mineral substances and mineral carbides	AID.
84.61	Only carburettors, feeding fuel oil burners, gas stoves and the like.	
84.62	All kinds of bearings	AID.
84.63	Shafts, bearings, and other transmission equipment (except transmission shaft bearings and bronze bearing in steel shells)	AID.
84.64	Gaskets and similar joints of metal and asbestos combined with felt, paperboard and the like.	
84.65	Machinery parts not containing electrical connectors, insulated parts, coils, contacts or other electrical features (except body and chassis).	
85.01.50	Reaction coils used in radio, TSF, current carrier and electronic apparatus (except fluorescent and valve ballasts)	AID.
85.01.90	Parts (except body and chassis, transformer coils and carbon brushes)	AID.
85.02	Only parts (except body and chassis)	AID.
85.03.90	Only electrical batteries and their parts (except dry batteries and parts).	
85.04.90	Only separators used in lead accumulators on vehicles	AID.
85.05	Only parts (except body and chassis).	
85.08	Electrical starting and ignition equipment for internal combustion engines.	
85.09	Electrical lighting and signalling equipment, windscreen wipers and defrosters, for cycles and motor vehicles.	
85.10.10	Mine lamps and parts thereof.	
85.11.90	Parts (except body and chassis).	
85.12.35	Parts (except body, chassis and parts of electric irons) (thermo-couples of pressing irons included)	AID.
85.13.91, 95	Parts (except body and chassis).	
85.15.90	Parts entirely unassembled not containing any electric connection and medium frequency coil (except chassis, printed circuits, box, rear cover, front frame, scale glass, loudspeaker cloth, dial and cord, fixing pieces of metal or plastic)	AID.
85.16	Only parts of signalling and commanding apparatus.	
85.18	Electrical condensers	AID.
85.19.20	Non heating resistances, potentiometers and rheostats	AID.
85.19.10	Only relays used for protecting the electric circuit	AID.
85.19.40	Only selectors, head lamps, push-pull switches, contact switches, starters of fluorescent lamps and mercury vapour lamps and starting automats	AID.
85.19.90	Parts of plugs, of H.T. fuses of thermic and magnetic switches, of star-triangle switches exceeding 25 amp. of circuit breakers, of power sectioners, of lighting arresters and of relays	AID.
85.20	Only bulbs for vehicles	AID.
85.20.90	Parts and spares	AID.
85.21	Electronic bulbs, tubes and valves	AID.
85.24	Articles and parts for electric and electronic uses, made of agglomerated or baked, carbon or graphite (except brushes for electrical machinery and appliances)	AID.
85.26	Insulating parts for electrical equipment having no metal parts (except parts for the material falling within Heading No. 85.19.10 of the Import List with allocation of foreign exchange, the importation whereof is forbidden).	
85.28	Parts of electrical machinery not mentioned or included in other headings of this chapter.	
86.09	Parts and spare parts for railway rolling stock (except axles, traction hooks, coupling and springs).	
87.06	Parts and accessories of motor vehicles falling within Heading No. 87.01, 87.02 and 87.03 (provided they are indicated in the parts catalogues) (except balata, bronze bearings in steel cases, exhaust tubes and silencers and current operated hooters working by creating a draught)	AID.

(*Continued on next page*)

Turkey (*Continued*)

Tariff and Statis. No.	Description of Goods	Remarks
87.07.20	Parts and spares (except those falling within 84.06.90)	AID.
87.11	Invalid carriages and similar means of transportation fitted with mechanical propulsion.	
87.12	Parts and accessories of articles falling within Heading Nos. 87.09, 87.10 and 87.11 (except frames and handle-bars for cycles and motorcycles).	
88.03	Parts and spares of balloons, airships, flying machines, helicopters, gliders and kites.	
90.01.10	Only glass for medical spectacles.	
90.02	Only lenses and eye-pieces for microscopes.	
90.04	Only X-ray spectacles.	
90.16	Only planimetres, micrometers and callipers.	
90.07.15	Parts for photographic cameras (except body, box and chassis).	
90.07.20	Other apparatus.	
90.07.30	Parts of other apparatus.	
90.08	Only parts (except body, chassis and box).	
90.10	Apparatus and equipment of a kind used in photographic or cinematographic laboratories, not falling within any other heading in this Chapter: photo-copying apparatus (contact type), spools or reels, for film, screens for projectors.	
90.12	Optical microscopes and other.	
90.14	Geophysical, topographical, surveying and other instruments.	
90.15	Sensitive balances.	
90.17	Medical, surgical, dental and veterinary instruments and appliances.	
90.18.10 90	Gas masks (only for medical and surgical use). Other.	
90.19	Orthopaedic appliances and other (except artificial teeth of plastic basis).	
90.20	X-ray and other apparatus.	
90.21	Instruments, apparatus or models, designed solely for demonstrational purposes (for example, in education or exhibition) unsuitable for other uses (except globes up to a diameter of 31 cm.).	
90.22	Machines and appliances for testing mechanically the hardness, strength, compressibility, elasticity and like properties of industrial materials.	
90.23	Hydrometers, aerometers, alcoholmeters and other (except those on a plastic or wooden basis having the character of an ornament).	
90.24	Instruments and apparatus for measuring, checking or automatically controlling the flow, depth, pressure or other variables of liquids or gases, or for automatically controlling temperature, temperature measure instruments for central heating and similar installations.	
90.25	Instruments and apparatus for physical or chemical analysis and other.	
90.26	Gas, liquid and electricity supply meters (except water supply meter of 1 in. or less).	
90.27	Other meters, speed indicators, taximeters and stroboscopes.	
90.28	Electrical measuring, checking, analysing or automatically controlling instruments and apparatus	AID.
90.29	Parts or accessories suitable for use solely or principally with one or more of the articles falling within Heading Nos. 90.23, 90.24, 90.26, 90.27 or 90.28.	
91.11	Other clocks and watch parts (except cabinets and chassis).	
92.09	Musical instrument strings.	
92.10	Parts and accessories of musical instruments, metronomes, tuning forks and pitch pipes of all kinds.	
92.12.41	Only teaching records	With the permission of the Ministry of National Education.
92.12.43	Gramophone record matrices.	
92.13	Other parts and accessories of apparatus falling within Heading No. 92.11 (except body, plate, box and chassis).	
95.08	Only gelatine capsules for medicines.	
96.02.10	Brushes used as machinery parts.	
97.07.10	Fish hooks.	
98.03.50, 90	Only parts and accessories for all kinds of fountain pens (except body and cover).	
98.04	Only pen nibs and nib points.	
98.10.20	Parts and spares of lighters (except fuel container and outer case).	

Notes:

If no Statistics Nos. are indicated against the Tariff headings included in this list, all the Statistics Nos. indicated in the Tariff for the said heading and the goods to which they refer shall be deemed to be included in the said heading.

If the descriptions of the goods included in this list are not accompanied by the words 'only', 'except' and similar restrictive terms, all the goods included in that heading of the Tariff shall be deemed to be included in said description.

The letters AID mentioned in this list indicate the articles the value whereof shall be paid partly or wholly out of AID funds. Details of these allocations will be published in the *Board of Trade Journal* as soon as possible.

TUNISIA

Global Import Quotas, 1963

THE TUNISIAN *Journal Officiel* of July 5-9, 1963, announced an amendment to the list of global import quotas which was published on page 813 of the *Board of Trade Journal* of April 5, 1963.

The amendment is as follows:

for: Men's and children's socks and stockings – 400,000 pairs

read: Hose, half-hose, stockings, knee-length and ankle-length socks for men and children – 400,000 pairs.

Inquiries about this notice should be addressed to Export Services Branch, Board of Trade, Room E38, Hillgate House, 35 Old Bailey, London, E.C.4.

MOROCCO

Imports of Cars

THE *Board of Trade Journal* of July 26, 1963 (page 220) published an additional list of Moroccan global import quotas for 1963. The last sentence of the Note at the foot of the list should read as follows:

'The reason for this advance allocation is that 1,350 cars above the 1962 quota were imported last year and have been debited to this year's allocation.'

FRANCE

Liberalization of Imports

THE FRENCH *Journal Officiel* of July 16, 1963, published the following amendment to the list of goods remaining subject to quantitative restrictions when imported from and originating in the member countries of the former Organization for European Economic Co-operation and their dependent overseas territories (see *Board of Trade Journal* of April 14, 1961):

Delete:	
89-02	Tugs.
Replace by:	
89-02	Tugs, of a power of more than 700 metric h.p., and hulls.

The list of goods for which a technical visa is required is also modified as follows. (See *Board of Trade Journal* of April 21, 1961, and July 6, 1962):

Under B	Ministere de l'industrie: Direction des industries mecaniques et electriques.
Delete:	
87-14 B,D II, D III	Trailers and semi-trailers, parts and components
Replace by:	
87-14 B II b, D II	Trailers and semi-trailers for the transport of goods, parts and components.
Delete:	
85-01 C II b	Converters, fixed (glass bulb, mercury, hot cathode, vibrating, germanium, etc.).

An amendment is also published to the list of goods for which an attestation from the appropriate certifying authority is required:

Delete:	
87-14 B,D II, D III	Trailers and semi-trailers, parts and components.
Replace by:	
87-14 B II b, D II	Trailers and semi-trailers for the transport of goods, parts and components.

The French text of this notice may be seen at the Export Services Branch, Board of Trade, Room E.38, Hillgate House, 35 Old Bailey, London, E.C.4.

Global Quota for Broken Rice

THE FRENCH *Journal Officiel* of July 21, 1963, announced the opening of a quota for the import, during 1963, of broken rice originating in and imported from the countries of the convertible franc zone. This quota is reserved for manufacturers of rice starch. The *Ministere de l'Agriculture* will allocate the quota to interested manufacturers according to their needs as assessed by the *Syndicat professionnel des fabricants d'amidon de riz de France*.

Permission to clear the rice will be given by the *Office National Interprofessionnel des cereales* to those importers who supply a certificate on behalf of the manufacturer who is to receive the goods, certifying that the goods are in fact intended for him, and that they come within the quota opened by this notice. The certificate should be made out by the *Syndicat Professionnel des fabricants d'amidon de riz de France*.

Importers wishing to effect imports of rice under the conditions set out in this notice should send their applications for import licences, on form AC, to the *Service des autorisations commerciales, Direction des relations economiques exterieures*, 8 *rue de la Tour-des-Dames, Paris* 8, from July 21 onwards. The applications will be examined as and when received.

The French text of this notice may be seen at the Export Services Branch, Board of Trade, Room E.38, Hillgate House, 35 Old Bailey, London, E.C.4.

BELGO-LUXEMBOURG ECONOMIC UNION

Import Duty Tariff Quotas

A BELGIAN Ministerial Order of June 28, 1963 (*Moniteur Belge* No. 130 of June 29), contains amendments and deletions (reproduced below) to the list of goods to be admitted free or at a reduced rate of import duty up to an annual quota specified against each item when imported from *non-EEC* countries. Goods imported under a duty tariff quota may *NOT* be re-exported from the Belgo-Luxembourg Economic Union in the condition in which they were imported, except where the goods are the subject of an unlimited quantity quota. *The Order came into force on July* 1, 1963.

Amendments

Tariff No.	Description of Goods	Annual Quota (Quantity: Metric tons)		Duty-free or Reduced Duty	
		Old (Prior to July 1, 1963)	New (From July 1, 1963)	Old (Prior to July 1, 1963)	New (From July 1, 1963)
09.01 A I a, b	Coffee, unroasted . . .	85% of total imports during 1962	85% of total imports during 1962 from countries other than The Netherlands	Free	Free
38.08 A	Colophony, including resinous wax	534*	3,450	Free	0·75%
45.02 B	Natural cork in blocks, plates, sheets or strips (including cubes or square slabs, cut to size for corks or stoppers), not reinforced with paper, fabric or other materials . . .	20	20	Free	1·8%
73.05 A	Iron and steel powders . . .	1,020	1,020	Free	1·2%
ex 73.15 B III a	Coils for re-rolling of alloy steel, containing less than 0·6% of carbon and more than 10% of chromium, other alloy elements being left out of consideration (stainless steel), annealed and dipped (*decapees*), of a width of more than 900 millimetres exclusive to 1,300 millimetres inclusive, and of a thickness not exceeding 6 millimetres . .	1,500†	3,500§	Free	Free

Deletions

Tariff No.	Description of Goods	Annual Quota (Quantity: Metric tons)	Duty-free or Reduced Duty
17.03 B IV	Molasses, not decolorized, other than intended for the manufacture of cattle fodder or for the manufacture of citric acid and other than cane molasses the dry extract of which contains less than 63% of saccharose, intended for the manufacture of coffee substitutes	Unlimited†	Free
29.01 D VI b	Divinylbenzene	Unlimited†	Free
ex 29.06 A IV b	2:6 di*tert*butyl-*p*-cresol, intended for the preparation of cattle fodder supplements	Unlimited†	Free
ex 68.11 B	Articles of cement (including slag cement but excluding sand-lime bricks) of concrete or of artificial stone (including granulated marble agglomerated with cement), reinforced or not, other than statuettes and fancy and ornamental articles, weighing not more than 10 kg. each .	Unlimited†	7%

* Quota for the first quarter of 1963.
† Quota for the first half of 1963.
§ Quota for the second half of 1963.

A previous notice on the Belgo-Luxembourg Import Duty Tariff Quotas was published in the *Board of Trade Journal* of June 14, 1963, page 1,365.

How to Export to Western Germany

'The West German Market' is the title of an economic survey prepared by William Wilkins, KG, Hamburg, with special regard to the needs of would-be exporters to Western Germany. Inquiries for copies should be made on business letterheads to Alfred Pemberton Ltd., R.P. Dept., 93 Park Lane, London, W.1.

FEDERAL REPUBLIC OF GERMANY

1963 Quotas for U.K. Exports to the Federal Republic of Germany

IN THE announcement appearing on page 206 of the *Board of Trade Journal* dated July 26 Serial Nos. 2 and 10 should be amended to read as follows:-

Serial No.	Commodity	Commodity Code Numbers	DM
2	Canned and bottled fruit and bottled fruit juices	2006 ex 72, ex 75, ex 79 2007 ex 13, ex 23	1,000,000
10	Miscellaneous foodstuffs not otherwise specified including:		11,000,000
	(a) Breakfast cereals	1902 ex 10, ex 91, ex 99	–

Any inquiries about this notice should be addressed to the Commercial Relations and Exports Department, Board of Trade, Room 4130, Horse Guards Avenue, London, S.W.1. (Tel.: Trafalgar 8855, Ext. 2171.)

THE NETHERLANDS

Import Duty Tariff Quotas

A NETHERLANDS Ministerial Order No. D3/5132 of June 27, 1963 (*Nederlandse Staatscourant* No. 123 of June 28), contains a *CONSOLIDATED* list of goods (reproduced below) to be admitted free or at a reduced rate of import duty up to an annual quota specified against each item when imported from *non-EEC* countries. Goods imported under the terms of this Order may *NOT* be re-exported from The Netherlands before they have undergone some form of further manufacture or treatment. (Cleaning, sifting, washing, dyeing, bottling, packing in bags, affixing labels, etc., will not be regarded as having been further manufactured or treated.) *The Order came into force on July* 1, 1963.

Tariff No.	Description of Goods	Annual Quota (Quantity: Metric tons)		Duty-free or Reduced Duty	
		Old (Prior to Jan. 1, 1963)	New (From Jan. 1, 1963)	Jan. 1, 1963, to June 30, 1963, inclusive	July 1, 1963, to Dec. 31, 1963, inclusive
08.02 A I a 08.02 A II a	Seville oranges . . .	110	110	Free	Free
08.11 C II	Citrons	—	250	Free	Free
09.01 A I	Coffee, unroasted . . .	85% of imports during 1961 from countries other than BLEU	85% of imports during 1962 from countries other than BLEU	Free	Free
09.02 B II	Tea (other than imported in immediate containers of a net capacity of 3 kg. or less, and other than tea waste intended for the manufacture of caffeine and of theobromine) . .	8,000	8,700	N.fl. 47·64 per 100 kg. net weight	N.fl. 47·64 per 100 kg. net weight
ex 15.07 B II a 1 aa and 15.07 B II a 2 aa	Olive oil, obtained by first pressure	—	Unlimited*	2%	2%
ex 15.07 B II a 1 aa, 15.07 B II a 1 bb, 15.07 B II a 2 bb 11, and 15.07 B II a 2 bb 22	Olive oil, obtained other than by first pressure . . .	—	Unlimited*	5%	5%
ex 28.13 F	Hydrogen bromide (gaseous, whether or not liquid under pressure)	25	15	Free	1·5%

(*Continued on next page*)

The Netherlands (*Continued*)

Tariff No.	Description of Goods	Annual Quota (Quantity: Metric tons)		Duty-free or Reduced Duty	
		Old (Prior to Jan. 1, 1963)	New (From Jan. 1, 1963)	Jan. 1, 1963, to June 30, 1963, inclusive	July 1, 1963, to Dec. 31, 1963, inclusive
ex 29.16 A VII a ex 29.42 C VIII b	Desoxycholic acid Salts, ethers, esters and other derivatives of natural alkaloids of ergot of rye	15 —	15 Unlimited	Free Free	Free Free
38.05 B	Tall oil, other than crude	1,500	900	Free	Free
38.07 A	Turpentine oil	650†	1,150	Free	Free
ex 38.07 B I	Crude sulphate turpentine oil and crude dipentene	300	230	Free	Free
38.08 A	Colophony, including resinous wax	10,000†	18,400	Free	0·75%
ex 38.08 C III	Hydrogenated, polymerized and dimerized rosins	1,300	1,750	Free	0·75%
45.01	Natural cork, unworked, crushed, granulated or ground; waste cork	10,000	10,000	Free	Free
45.02 B	Natural cork in blocks, plates, sheets or strips (including cubes or square slabs, cut to size for corks or stoppers), not reinforced with paper, fabric or other materials	100	15	Free	1·8%
73.02 A II	Ferro-manganese (containing 2% or less by weight of carbon)	250	200	Free	Free
73.02 C	Ferro-silicon	3,500	3,500	Free	Free
73.02 D	Ferro-silico-manganese	600	500	Free	Free
73.02 E I	Ferro-chromium	200	160	Free	Free
73.02 G I	Ferro-tungsten	5	4	Free	Free
ex 73.02 H	Ferro-molybdenum	27	22	Free	Free
ex 73.02 H	Ferro-vanadium	9	7	Free	Free
73.05 A	Iron and steel powders	1,000	750	Free	1·2%
73.15 B VI a 1	Electrical sheets and plates with a watt-loss, regardless of thickness, of 0·75 watt or less, of alloy steel	450†	450§	—	2%
76.01 B I	Aluminium waste and scrap	600	300	Free	0·75%
77.01 A	Unwrought magnesium	160	160	Free	Free

* Quota for the period from May 20, 1963, to September 30, 1963 (inclusive).
† Quota for the second half of 1962.
§ Quota for the second half of 1963.

A previous notice on The Netherlands Import Duty Tariff Quotas was published in the *Board of Trade Journal* of July 5, 1963, page 50.

CANADA

'Made in Canada' Rulings

THE FOLLOWING rulings have been made for Canadian Customs purposes:

Of 'a class or kind made in Canada':

Machines for applying strip stamps.
(Ruling effective August 19, 1963.)

Power tables, metal working machines.
(Ruling effective August 19, 1963.)

Epoxy resins without admixture, epoxy resins in organic solvents without other admixture.
(Ruling effective August 19, 1963.)

The above information is contained in Canadian Department of National Revenue Memoranda Series D51-7-1, D51-12-01 and D51-13-1 dated July 18, 1963.

Of 'a class or kind not made in Canada'.

Mercury Ammoniated.
Mercury Ammonium Chloride (White Precipitate).
Mercury Biniodide.
Mercury Nitrate.
(Ruling effective July 23, 1963.)

Note: This supersedes the ruling on these items contained in Memorandum D51-33 dated February 20, 1963, and published in the *Board of Trade Journal*, March 8 (pages 598 and 599).

The above information is contained in Canadian Department of National Revenue memorandum D51-33-1 dated July 23, 1963.

Book-keeping and Accounts

The sixteenth edition of Spicer and Pegler's 'Book-keeping and Accounts' has been published. Copies: H. F. L. (Publishers) Ltd., 10 Earlham Street, London, W.C.2. Price 40s.

UNITED STATES

Reduction of Duty-free Allowance for Returning Residents

UNITED STATES Public Law 88-53, approved on June 29, 1963, extends a temporary reduction in the duty-free allowance for returning residents until July 1, 1965. This reduction, from $500 to $100, in the duty-free allowance on articles acquired abroad for personal use, was first introduced in September 1961. (The special exemption of $200 in the case of persons arriving directly or indirectly from the Virgin Islands is extended until March 31, 1964.)

A copy of the above Act may be seen at Export Services Branch (Tariff Section), Board of Trade, Room E.49, Hillgate House, 35 Old Bailey, London, E.C.4.

NICARAGUA

Customs Tariff Changes

BY DECREE No. 71 of April 29, 1963, and effective from April 30, 1963, the following changes were made to the Nicaraguan Customs Tariff:

Tariff No.	Description	New Duty	Old Duty
		(U.S.$ per Gross Kilo)	
045-02-00	Oats, unmilled	0·01 + 10% *ad val.*	0·01 + 15% *ad val.*
642-02-01	Envelopes, correspondence cards and writing paper, ruled, with or without borders but not otherwise printed, in boxes, packets, blocks, etc.	0·80 + 20% *ad val.*	From 0·02 + 10% *ad val.* to 1·85 + 20% *ad val.*
642-02-02	Envelopes, correspondence cards and writing paper, with headings or other printing, in boxes, packets, blocks, etc.	2·00 + 20% *ad val.*	From 0·77 + 20% *ad val.* to 1·40 + 20% *ad val.*
642-03-00	Exercise books, account books and blank books (ruled or not), albums of all kinds, diaries, folders, files and other office articles, n.e.s., of paper or paperboard; protective book covers of paper or paperboard		
642-03-00-01	Exercise books and account books	0·60 + 15% *ad val.*	From 0·60 + 10% *ad val.* to 4.00 + 20% *ad val.*
642-03-00-09	Others	1·00 + 20% *ad val.*	
681-12-00-02	Wire for manufacturing nails (e.g., Thomas quality) and wire mooring cables (Amended description)	0·02 + 10% *ad val.*	(No change)
681-12-00-03	Wire for manufacturing barbed wire. (Amended description)	Free + 5% *ad val.*	(No change)
699-29-13	Electrodes, rods or tubes, for welding; solder in wire or rods, coated or cored with flux material, of base metal or alloys thereof; brazing plates used in metallurgy.	0·01 + 5% *ad val.*	Free + 10% *ad val.*
721-19-02-01	Electric storage batteries	0·50 + 10% *ad val.*	0·15 + 25% *ad val.*

ARGENTINA

Modifications to Import Lists

H.M. EMBASSY in Buenos Aires report an erratum to Argentine Government Decree No. 3009 of April 24 (see *Board of Trade Journal* of June 21, 1963, page 1417):

The following item to be deleted:

'Tariff No. 4271 – Manganese violet.

The above item is hereby transferred from List No. 2 (20 per cent surcharge) to List No. 3 (40 per cent surcharge).'

Hints to Businessmen Visiting Canada and Brazil

REVISED EDITIONS of the booklets on Canada and Brazil have been published in the series of 'Hints to Businessmen'.

British businessmen who intend visiting those countries on export business can obtain copies of the booklets on application to the Directories and Notices Section, Board of Trade, Room 0348, Horse Guards Avenue, London, S.W.1. (Tel. Trafalgar 8855, Ext. 2928).

PERU

Amendments to Import Duties

PERUVIAN LAW NO. 14230 (see *Board of Trade Journal* of November 30, 1962, page 1136) imposed an additional 150 per cent tax on certain imports. By a further Decree Law No. 14539 of July 4, 1963, the additional tax has also been applied to the following items:

Item	Description
2463	Nails and brads, of iron or steel, including with ornamental heads, staples, tacks and hobnails from 15 to 21 millimetres long.
2464	The same, over 21 mm. long.
2472A	Bolts of iron or steel, whether or not galvanized, of ⅛ in. and up to ½ in. diameter.
2472B	The same of more than ½ in. diameter.
2473A	Rivets of iron or steel of ⅛ in. to ½ in. diameter.
2473B	The same, of more than ½ in. diameter.
2474	Iron or steel screws.

Further Amendment

By Peruvian Supreme Decree No. 10 of June 10, 1963, imports under Item No. 2791 of the Peruvian Customs Tariff (electrical refrigerating apparatus) were freed from the internal tax on luxury articles of 20 per cent *ad valorem* imposed under Article 3 of Law 13199, but were made subject to the additional tax of 20 per cent *ad valorem* under Article 1 of the same law.

VENEZUELA

Customs Tariff and Import Control

BY RESOLUTIONS issued by the Venezuelan Ministries of Finance and Development published on June 27, 1963, and effective from the same date, the Customs Tariff has been amended as follows and items marked with the number four (4) have been made subject to licence:

Item No.	Description	Duty
		(in Bolivars)
641-07	Paper, card and paperboard, coated, impregnated, vulcanized, bituminized or asphalted, etc., including that reinforced or coated with graphite and imitating slate, n.e.s.:	
641-07-01	Paperboard, water-proofed or fire-proofed, for building purposes:	
641-07-01-2	Not specified (4)	0·10
699-22	Stoves, furnaces (not for central heating), grates and ranges made of metal, not electric:	
699-22-02	Portable furnaces, heaters and cookers of all kinds, and toasters, of metal (not electric), including liquid-fuel or gas cookers and heaters:	
699-22-02-4	Water heaters for domestic use (4)	Free
721-06	Electrothermic apparatus (including domestic appliances):	
721-06-02	Ranges, cookers and portable stoves; electric heaters, including water heaters:	
721-06-02-1	Water heaters for domestic use (4)	Free
721-06-02-2	Not specified	Free
721-19	Electrical machinery, apparatus and appliances, n.e.s., and spare parts or accessories not classifiable in any particular class of electrical machinery:	
721-19-02	Electric batteries, including plates and containers thereof:	
721-19-02-2	Containers and covers (4)	0·50
721-19-02-9	Spare parts (separators, caps, washers, terminals, etc.)	0·50
851-04	Rubber footwear, including galoshes or overshoes and rubber slippers:	
851-04-02	Boots, lined or unlined, for workmen (4)	Free
899-17	Office supplies (not including paper and paper and paperboard articles), n.e.s.:	
899-17-04	Writing or drawing pencils of all kinds (except propelling pencils) and crayons; pencil leads and propelling pencil re-fills:	
899-17-04-1	Writing or drawing pencils of all kinds (4)	0·50
899-17-04-2	Crayons and leads for pencils or propelling pencils	0·50

By further Resolutions, issued by the Venezuelan Ministries of Finance and Development, published on June 27, 1963, and effective from July 26, 1963, the Customs Tariff has been amended as follows and items marked with the number four (4) have been made subject to licence:

Item No.	Description	Duty
		(in Bolivars)
013-09	Meat extracts and other meat preparations, n.e.s. (including sausage gut casings):	
013-09-02	Extracts, essences, soups, broths and nutritious juices derived from marrow, bone or meat of all kinds, in liquid, solid, paste or powder form, in any kind of container, and other meat preparations, n.e.s.:	
013-09-02-2	Soups, liquid or semi-liquid	4·00
013-09-02-3	Dehydrated soups (solid, in paste or in powder form) (4)	1·20
013-09-02-9	Not specified	3·00
032-01	Fish, crustaceans and molluscs, and preparations thereof, including caviar and edible fish roe, in airtight containers or prepared in forms, n.e.s.:	
032-01-07	Soups and broths of fish, crustaceans and molluscs:	
032-01-07-1	Liquid or semi-liquid	4·00
032-01-07-2	Dehydrated (solid, in paste or in powder form) (4)	2·00
055-02	Vegetables preserved or prepared (except dehydrated vegetables), whether or not in airtight containers (including soups and vegetable juices):	
055-02-01	Vegetable soups:	
055-02-01-1	Soups of asparagus, broad beans, lentils, celery and mushrooms (4)	1·20
055-02-01-2	Soups containing tomato as the chief ingredient	5·00
055-02-01-3	Liquid or semi-liquid, n.e.s.	4·00
055-02-01-4	Dehydrated (solid, in paste or in powder form, n.e.s.) (4)	1·20
699-29	Manufactures of base metals, n.e.s.:	
699-29-20	Other manufactures, n.e.s., of base metals:	
699-29-20-5	Posts:	
	(A) For fencing	0·50
	(B) Not specified	Free
733-09	Road vehicles and other vehicles, animal or hand propelled, n.e.s., and spare parts therefor, including trailers:	
733-09-03	Carts, wheelbarrows, vans, trucks, wagons, pushcarts, and other similar goods-carrying vehicles, not motorized:	
733-09-03-1	Wheelbarrows, trolleys:	
	(A) Wheelbarrows	1·00
	(B) Trolleys	0·05
841-12	Gloves and mittens of all kinds of materials (except those of rubber and sports gloves):	
841-12-01	Of leather, hide or skin:	
841-12-01-1	Protective, for workmen or for professional use	15·00
899-11	Articles made of plastic materials, n.e.s.:	
899-11-03	Mosquito netting, furniture fittings and other articles, n.e.s., of plastic materials:	
899-11-03-11	Pipes, connections, taps and unions:	
	(C) Rigid pipes with an external diameter of from 1·75 cm. to 15 cm.	4·00
899-11-03-18	Sheets of plastic materials, reinforced with glass fibres	4·00

Shipments of merchandise covered by consular invoices dated either the same as or earlier than the effective date will be exempt from the provisions of these resolutions.

EQUATORIAL AFRICAN CUSTOMS UNION

Common External Tariff (including the Republic of Cameroon)

THE *Board of Trade Journal* of September 28, 1962, contained, on pages 685-6, details of the newly-instituted common external tariff for the Equatorial African Customs Union.

The Central African Republic *Journal Officiel* of June 15, 1963, has now published the following amendments to the tariff:

1. TABLE A: the rates of duty for the following items have been amended as shown.

Tariff No.	Description	Customs Duty
22-08	Ethyl alcohol, undenatured, of a strength of 80° or higher; ethyl alcohol, denatured, of any strength	20%
22-09	Ethyl alcohol, undenatured, of a strength of less than 80°, spirits, liqueurs and other spirituous drinks, compound alcoholic preparations (called 'concentrated extracts') for the manufacture of drinks	20%

2. TABLE B: the following item should be added to the list of products which benefit from the temporary suspension of duties.

Tariff No.	Description	Favoured Countries
Ex 84-59-09	Cotton presses	Cameroon Chad

The French text of these announcements may be seen at Export Services Branch, Board of Trade, Room E38, Hillgate House, 35 Old Bailey, London, E.C.4.

LETTERS TO THE EDITOR

Editorial communications should be addressed to the Editor, *Board of Trade Journal*, Room 2410, Board of Trade, Horse Guards Avenue, London, S.W.1 (Telephone: Trafalgar 8855, Ext. 2192). Telegrams and cables should be addressed 'Boneblack, London.'

PORTUGUESE EAST AFRICA (MOZAMBIQUE)

Liquidation of Indian Assets

H.M. CONSULATE-GENERAL in Lourenço Marques has reported the impending liquidation of the following Indian businesses. Claims against their assets must be submitted by August 19, 1963.

District of Lourenço Marques

Bamji Mohanlal, Surendrakumar Baichand Sundarji, Hagee Abbobakar Hajee Ismail (Gagam), Jagadishchandra Narotam, Virendra Chotalal Arya, Dipak Chotalal Arya, Naran Khalal or Naram Kussula, Hari Bhaga, Jetha Mavje & Co., Magan Ranchood, Mahomed Ussene Sema, Daya Kara & Ca., Jamnadas Kurjee.

District of Tete

Issa Carimo & Abdul Carimo (Heirs).

District of Manica e Sofala

Gordhan Nathoo, Dharamshi & Co., Velgi Bovan & Co., Morar Lala & Co., Devraj & Guirdar, Jadaji Kanji, Jamnadas Gokaldas, Ltd., Gordhandas Makanji & Bro., Porshotam Bhimji Parmar, Bhanjee Ravjee, Manilal Hirji, Maganlal Hirji, Gordhandas Haridas (Kanabar), Mavji Kanji, Madavji Kanji, Davji Lalji, Jivan Lalji, Dayalal Bechar, Amarchi Geram Valgi, Jamnandas Gokaldas, Kachra Bhimji, Bhanguanji Bhimji, Gordhandas Makanji, Madavji Karsandas, Vinilal Dayalal, Jayantilal Prabhudas, Chotu Milgi, Mensay Bhimji, Narotam Gordham, Vanravan Kakubbai (see No. 5 in list in letter of August 24, 1962).

Inquiries about this notice should be addressed to Commercial Relations and Exports Department, Horse Guards Avenue, London, S.W.1 (Tel. Trafalgar 8855, Ext. 3082), quoting reference CRE 1906/61.

CEYLON

Exchange Control Procedure

DETAILS OF the Exchange Control Procedure existing in Ceylon were first published in the *Board of Trade Journal* of January 18, 1963 (page 161). The British Trade Commissioner in Colombo has now written to give the following clarification of the procedure regarding goods imported on D/P and D/A terms:

D/P Terms

Documents are submitted to visiting Assistant Exchange Controllers immediately on arrival. They are examined and either stamped 'examined' or 'for prior approval'.

'Examined' – This means that the visiting Assistant Controller is satisfied that there are no objections to the transaction (i.e. that the importer has not been black-listed, that the goods are not prohibited and that if they come from certain areas all conditions have been satisfied). In this case banks can remit the sterling equivalent of the rupees paid to obtain the documents of title. It is not necessary for customs stamped papers to be produced before the money is remitted. However, they have to be produced to the Exchange Controller within three months. If they are not so produced the importer will be 'listed' and his future transactions will be subject to 'prior approval'.

'Prior Approval' – When documents are marked 'Prior Approval' the Bank is precluded from releasing them to the importer; in order that the importer may obtain the documents the usual practice of the Bank is to hand the importer a copy of the invoice which he takes to the Exchange Control Department and after satisfying their queries obtains a release order. This release order is a rubber stamp worded as follows: 'Documents may be released – application for exchange subject to prior approval'.

On payment of the bill the importer must furnish an approved permit or hand to the Bank a completed exchange application form together with the Customs stamped documents which the Bank submits to the Exchange Control Department for their approval.

Documents for all 'listed' parties are automatically marked 'Prior Approval' by the Visiting Controller of Exchange.

D/A Terms

Again documents are placed before visiting Assistant Controllers as soon as they arrive, and they are stamped either 'examined' or 'prior approval'.

'Examined' – This entitles the Bank to hand over documents on acceptance. When paying the bill the importer must furnish the customs stamped documents together with an exchange application form to the Visiting Controller of Exchange for his sanction to make the remittance.

'Prior Approval' – The same conditions as apply to D/P Bills, no remittance can be effected until an approved permit is obtained from the Exchange Control Department.

SINGAPORE

Pioneer Industries Ordinance

THE BOARD OF TRADE have been informed by cable that the Singapore Government propose to declare the following industries and products to be Pioneer Industries and Pioneer Products under the Pioneer Industries (Relief from Income Tax) Ordinance, 1959:

Industry	Product
(A) Chemicals.	Detergents (liquid and powder).
(B) Toilet preparations.	Toilet soap.
(C) Glass and glass products.	Sheet glass.
(D) Coir processing.	Coir and rubberized coir products. (Such as carpets, upholstery and mattresses).
(E) Domestic appliances.	Sewing machines.
(F) Plastics.	Fibreglass reinforced plastic products.

This Notice means that the Minister of Finance is satisfied that the products mentioned above should be made in Singapore. Firms to which Pioneer Certificates are granted will enjoy the benefit of exemption from Singapore Income Tax for a period of five years. Any person may object to the making of the proposed order by giving notice in writing to the Minister of Finance, on or before August 19, 1963.

Further inquiries about the Pioneer Industries legislation may be made to Commercial Relations and Exports Department, Board of Trade, Horse Guards Avenue, London, S.W.1 (Tel. Trafalgar 8855, Ext. 2317), quoting reference CRE 6197/2G.

FEDERATION OF MALAYA

Application to Tariff Advisory Committee

THE BOARD OF TRADE have been informed by cable that an application has been received by the Federation of Malaya Tariff Advisory Committee for the imposition of an import duty of 60 per cent *ad valorem* on domestic electric lamp bulbs. At present these articles are admitted into the Federation of Malaya free of import duty.

All persons, firms or associations wishing to oppose this application or wishing to submit relevant information to the Committee are invited to send their written comments by registered post to the Secretary, Tariff Advisory Committee, Ministry of Commerce and Industry, P.O. Box 985, Kuala Lumpur, not later than August 31, 1963. Anyone wishing to give oral evidence before the committee may do so by advising the Secretary to the Committee in writing and at the same time submitting a brief resume of the evidence it is proposed to offer by the same date.

List of Commercial Representatives Overseas

THE FOLLOWING amendment should be made to the list of Commercial Representatives Overseas published in the *Board of Trade Journal* of June 28:

BRITISH TRADE CORRESPONDENTS:

Solomon Islands, British Protectorate – amend the designation of the Trade Correspondent to read 'Collector of Customs'.

Iran: the address of the British Consulate at Khorramshahr should be amended to read Avenue Pahlavi, Khorramshahr. The telephone numbers shown are correct.

MISCELLANEOUS ADVERTISEMENTS

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Orders for advertisements in this section should be addressed to H.M. Stationery Office, Room D.84, Atlantic House, Holborn Viaduct, London, E.C.1.

TYRES FOR EXPORT. Large quantities of tyres fit for repair and for remould always available. Can be inspected on site or made up to your requirements by expert examiners. Quantities of runners and regrooved tyres and new remoulds in all sizes available. Large quantities of scrap tyres always available. J. Rose (Tyres) Ltd., 6 Bradman Road (off Hammond Road), Kirkby Industrial Estate, Nr. Liverpool. Tel.: Simonswood 2157 (6 lines).

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AUSTRALIA

Revision of Customs By-laws

THE AUSTRALIAN Department of Customs and Excise have announced changes in the By-laws shown below:

New By-laws

The undermentioned goods will be admitted under the following tariff items until further notice:

Goods	Classification and Duty under the British Preferential Tariff	
	Tariff Item	Rate of Duty
DRUGS, CHEMICALS AND MEDICINES:		
Medicines, viz.:		
Bethanidine	285 (B) (1)	Free
Magnesium aspartrate and potassium aspartrate, combined		
Sulphamethizole and phenyl-azo-dimenty-lamine-pyridine, combined		

Amended By-laws

The following By-laws have been amended to apply to the goods as shown:

DRUGS, CHEMICALS AND MEDICINES:		
Medicines, viz.:		
Suxamethonium chloride	285 (B) (1)	Free
Sodium bisulphite in powder form		
HAND TOOLS:	449 (A) (1)	Free
Trowels, bricklayers', the blade length of which exceeds 9 inches		
OILS, otherwise classifiable under Tariff Item 226 (C) (2), as follows, viz.:		
For use, otherwise than as lubricating oil, as, or in the compounding, preparation or manufacture of:		
Mineral wool	226 (C) (1)	Free
VEHICLE PARTS:		
The By-law relating to vehicle parts under Tariff Item 359 (D) (3) published in the *Board of Trade Journal* on May 24, 1963, (pages 1208-1209), is now amended:		
By adding to the Table of goods excluded the following:		
Brake boosters for trucks		

Cancelled By-laws

The following goods are removed from the provisions of By-law entry and will now be classified under the substantive item indicated:

DRUGS, CHEMICALS AND MEDICINES:		
Sodium cyclohexylsulphamate, for use in the manufacture of medicinal preparations, under security	280 (D) (2)	£1 2s. 6d. per lb.
HAND TOOLS:		
Moulding tools, plasterers'	219 (B)	27½% *ad val.*
TESTERS for ascertaining the tearing strength of paper	208 (A) (2)	27½% *ad val.*

NOTE: Specific rates are quoted in Australian currency: £A125 = £ Sterling 100.

Parts Orders

THE REVISED Parts Order No. 1, published in the *Board of Trade Journal* of October 6, 1961 (page 753), is amended as follows:

Parts Order No. 46

1. The Order may be cited as Parts Order No. 46.
2. This Order shall take effect from March 29, 1963.
3. The First, Second and Third Columns of the Table to paragraph 5 of Parts Order No. 1 are further amended as follows:

First Column (Goods)	Second Column (Proportion)	Third Column (Parts)
By adding:		
Capacitors, electrolytic	..	Metal cans, with or without ends.

Substitute Notice

THE AUSTRALIAN Customs and Excise Substitute Notice No. 1 (published in full in the *Board of Trade Journal* on January 12, 1962, page 82) is amended by Substitute Notice No. 26 as follows:

Substitute Notice No. 26

Substitute Notice No. 1 is amended by adding in the first and second columns the goods as shown below:

First Column (Substitute)	Second Column (Dutiable Goods for which Goods in First Column are Substitutes)
By adding:	
Drilling machines, radial being machine tools for working metals or metallic carbides, radius of swing exceeding six feet and not exceeding eight feet.	Drilling machines, radial, classifiable under Tariff Item 172 (B) (2) (b).

B.O.T. Departments, Overseas Officers and Commercial Inquiry Officers

	Last published in Board of Trade Journal
British Commercial Representatives Overseas	28 June 1963
Board of Trade Departments	3 Aug. 1962
Board of Trade, Regional Organization	31 May 1963
E.C.G.D. Local Offices	In this issue
British and Commonwealth Chambers of Commerce and other British Business Organizations Overseas	24 May 1963
U.S. Consular Offices in the U.K.	21 July 1961

BRITISH GOVERNMENT CONTRACTORS

These announcements are restricted to firms and companies on the lists of Contractors to H.M. Government Departments.

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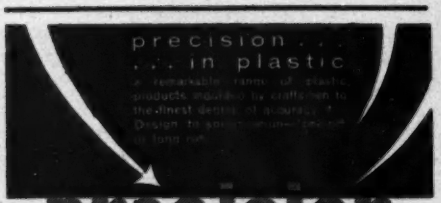

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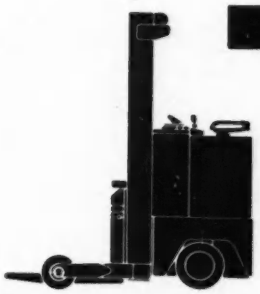
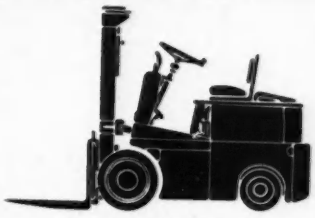
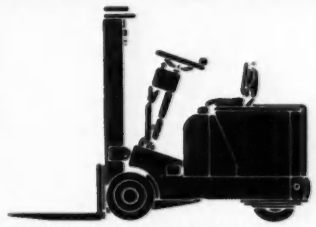
THE "CONVEYANCER" RANGE



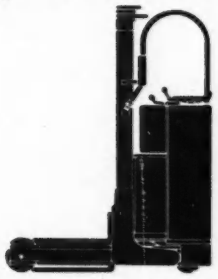
E4-RT, E4R-SW. 4,500 lb. capacity at 20" (2,041 kg. at 508 mm.).



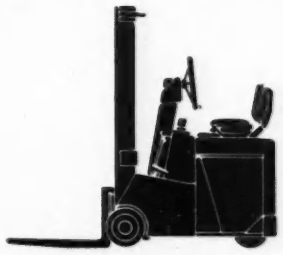
E3-24. Capacity 3,000 lb. at 24" (1,361 kg. at 610 mm.).
E4-24. Capacity 4,000 lb. at 24" (1,814 kg. at 610 mm.).
E5-24. Capacity 5,000 lb. at 24" (2,268 kg. at 610 mm.).



E2-24. 2,000 lb. capacity at 24" (907 kg. at 510 mm.).
E2-29. 2,000 lb. capacity at 29" (907 kg. at 508 mm.).
E22-24. Full ton capacity at 24" (1,016 kg. at 610 mm.).



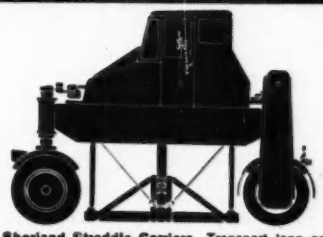
RE2-24, RE3-24. Capacity 2,000 and 3,000 lb. at 24" (907 kg. and 1,361 kg. at 510 mm.).



E15-29. Capacity 1,500 lb. at 29" (680 kg. at 508 mm.).

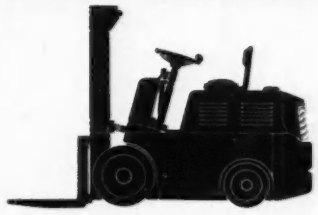
E6-24, E7-24. Capacity 6,000 at 24" (2,722 kg. at 610 mm.). and 7,000 lb. at 24" (3,175 kg. at 610 mm.).

BATTERY ELECTRIC REACH TRUCKS

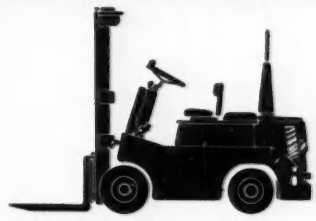


Shorland Straddle Carriers. Transport long and bulky loads of up to 30,000 lb. (13,608 kg.) and 100 ft. (3,048 cm.) in length.

BATTERY ELECTRIC FORK TRUCKS

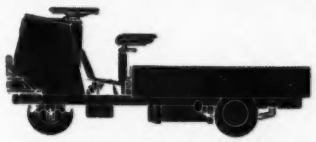


D4-24, G4-24. Capacity 4,000 at 24" (1,814 kg. at 610 mm.).

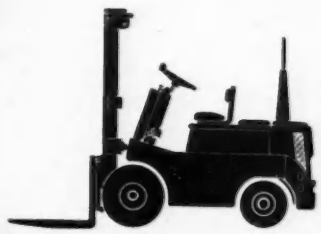


TC6-24. Capacity 6,000 lb. at 24" (2,722 kg. at 610 mm.).

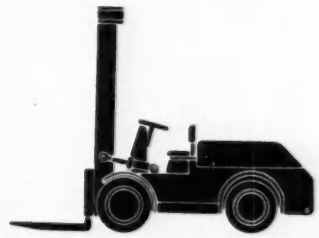
STRADDLE CARRIERS



Conveyancer-Scott Electric Vehicles. 1 and 2 tons capacity (1,016 kg. and 2,032 kg.).

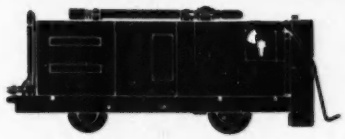


TC4-24, TC5-24. Capacity 4,000 lb. and 5,000 lb. at 24" (1,814 kg. and 2,267 kg. at 610 mm.).



Shorland TC10-24 and TC12-24. Diesel or Petrol. Capacity 10,000 and 12,000 lb. at 24" (4,536 kg. and 5,443 kg. at 6.3 mm.).

ELECTRIC VEHICLES

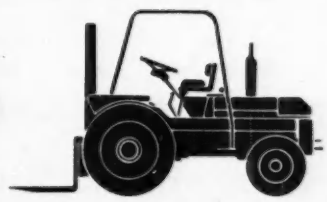


Conveyancer-E.M.I.
Robotug Automatic Driverless Platform tractor

PLATFORM TRACTORS

DIESEL/PETROL/L.P. GAS RANGE FORK TRUCKS

THE OVERLANDER



Lifting capacity — 3,500 lb. at 29" load centre (1,588 kg. at 508 mm.).

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